

Determinants of China's Rice Export after WTO Accession: A Gravity Model Analysis

ABSTRACT

This paper applied the commodity-specific gravity approach to investigate the influenced factors to China's rice export to its major trading partners after World Trade Organization (WTO) accession over 2001- 2014 period. The gravity model was augmented with factors from both exporter's and importer's sides. The empirical results revealed that, excepting distance, the remained variables including Gross Domestic Product, population, income, exchange rate, production and price had statistical significance and correlated with the total export as hypothesized. Among these variables, price and production reported as the best predictors, explaining 81.30% and 80.54% variation in China's total export, respectively. Moreover, the determinants of China's rice export highly depended on the components of exporter side than that of importer sides. This study results provide the statistical and practical significance for trade policy formulation to promote China's rice exports in world markets.

Keywords: China rice exports, gravity model, factors, variables, WTO, determinants

1. INTRODUCTION

Rice is known as the most staple food in Asian countries where over 90 percent of the world's rice is produced and consumed in this region [1]. Asian countries like Thailand, India, Pakistan, Vietnam and China have been reported as the world's largest source of rice exports, utterly accounted for 69.3, 67.7, and 70.2% of the world share exports from 2011 to 2013, respectively. Among these countries, China is the largest rice producers in the world with production capacity of over 200 million tons per year since 2011, contributing more than one-third of world total rice production. In which, rice production of China is highly dependent on the production of more than 150 million smallholders who crop in most of China's provinces. Most of which are located in the Northeast region of China [2], only 1 or 2 percent comes from several state-run farms.

China has started to participate in the world's rice market in the early 1960s and was among the largest rice exporters worldwide. However, Chinese rice's export share tended to decline since 1980s; this mainly caused by the increase of domestic consumption resulted from the improving income and the changes of government tax policies in production [3]. Consequently, China's rice export position in the international market had shifted from the 1st or 2nd exporter in the 1960-70s down to the 6th place in the 2000s [4]. Recently, the value of China's rice export remained stable with slight decreases, averagely constituted for 2.4, 2.8, 2.0, 1.8, 1.1 and 1.6 percent of world rice export from 2008 to 2013, respectively.

These were actually not a large number but still revealed an irreplaceable role for China in the world rice trade. As we can see in Table 1, Chinese rice production and export value were proportionally increased annually.

39
40
41

Table 1 Chinese rice production and export value over 2001-2014 period

Year	Production (million tons)	Export Value (US\$ million)
2001	177.580	299.915
2002	174.539	377.830
2003	160.656	477.848
2004	179.088	227.604
2005	180.588	205.114
2006	181.718	343.375
2007	186.034	409.242
2008	1918.27	478.347
2009	195.103	525.473
2010	195.760	392.895
2011	201.000	388.646
2012	204.235	209.024
2013	203.612	365.838
2014	206.507	358.098

(Sources: FAO 2014)

42
43
44
45
46
47
48
49
50
51
52
53
54
55
56

However, the international rice export market was reported being well integrated, thin, volatile, segmented and highly distorted [5, 6]. Therefore, even a small change in production or consumption of any major rice producer can yield a significant supply shock; the greater supply disturbance, the higher the odd of price fluctuation and market disruption [5]. As a large producer and consumer, China has its power to generate a tremendous impact on the global rice market. Specifically, China entrance into the world rice market significantly minimized the risk faced by major importers due to price appreciation caused by restrictive trade policies conducting by some big exporters [7]. To our knowledge, the empirical studies which investigated the causal factors to China's rice exports to its major importers still remains limited. Therefore, this research was conducted to provide better understandings on the status of China's rice export, which will have practical implication and statistical significance.

2. LITERATURE REVIEW

57
58
59
60
61
62
63
64
65
66
67
68
69
70
71
72
73
74
75

One of the landmark events that generated a massive impact on both China and the world trading system were China's accession of to the World Trade Organization (WTO) in 2001 [8]. Accordingly, this accession provided major implications and present both external competitions and internal shifts [9]. WTO accession has created preferential trading access for China: market access, accelerate economic reforms, attracting more foreign investment and fostering the rule of law [10]. Adversely, Chinese WTO commitments such as tariff cuts, eliminating export subsidies, further trade liberalisation and greater global competition had accelerated dramatic changes in domestic economy. In which, the agricultural and food sectors have faced the toughest challenge; for instance, China has agreed to limit domestic agricultural subsidies to 8.5% of production value and eliminated all agricultural export subsidies upon WTO entry [11]. Since rice is among major grains planted in China and China's role is considerably unrivalled in the world rice production, the impacts of WTO accession to rice production and trade activities are inevitable. The larger the country the more significant role the country could play in the world market, the more volatility it generated [12]. Before 2002, rice exporters in China were imposed by 13% value added tax, then refunded at 5% after export; the government, additionally, provided export subsidies differently in each region. Upon WTO accession, in order to follow the WTO rules, China committed to allow VAT

76 exemption on rice exports from 2002, and by 2004 export subsidies under any programs was
77 eliminated [4]. In term of literature in this section, several studies have been done to assess
78 the impacts of WTO accession to China agricultural sectors [13-16]. To rice sector, there were
79 some empirical works have been conducted but they were still limited in scope. Previously, Li
80 [17] and Wu [18] reported that China's accession has certain influences to income, export
81 value, price and domestic markets. Additionally, numerous studies to analyse China rice
82 export performance in world markets have been conducted by many scholars [19-24].

83 Gravity model of international trade was originally developed from the conventional Newton's
84 gravity law, considered as one of the practical econometric tools to scrutinize the trade flows
85 between countries or regions. They have gained extensive application due to its consistence
86 characteristic with empirical results [25]. Tinbergen [26], Pöyhönen [27] and Linnemann [28]
87 were considered the pioneers in applying gravity model to international trade. Subsequently,
88 numerous works has been done to estimate the export performance of given countries or
89 regions [29-33]. Accordingly, the original gravity model in international trade stated that trade
90 flows between two countries were measured by economic size and the distance between
91 trading partners; the larger economic size, the larger trade volume; the larger distance
92 between wo countries, the smaller bilateral trade attains [34]. The significant improvement of
93 the gravity model is the additions of explanatory variables such as population, size, income
94 and exchange rates. It has been popularly used by many different researchers [34-37] which
95 can give a better demonstration on the aggregate factors affect to trade flows of exported
96 product across countries (or regions).

97
98 Given the interest of this method, in a study of Zhu [38], a fundamental gravity model was
99 employed to examine the significant determinants of China's rice export with the scope of total
100 26 importing markets in 2008. The results indicated that the Gross Domestic Product of
101 exporter and importers both had a positive correlation with China's total rice export while
102 distance was negatively correlated. Besides, on reviewing exchange rate and price export
103 factors, Wu and Gu [39] concluded that the appreciation of Renminbi (RMB or CNY) exchange
104 rate and the weakness of price competitiveness were the main causes constituted to the
105 decrease of China's rice export volume over 1988-2003 period. Though some vital influenced
106 factors to the rice export of China have taken into consideration and discussed in detail, such
107 important determinants like population and income have not been mentioned in these
108 researches. Therefore, it cannot fully describe the constituted factors to China's rice export in
109 a broader sense so far. Thus, given a surge of interest in investigating China's rice export after
110 WTO accession, this study would present a more comprehensive description on the influenced
111 factors to China's rice export by adopting descriptive gravity model.

112 113 114 **3. MATERIAL AND METHODS**

115 116 **3.1 Data selection**

117
118 The secondary panel data of total 32 main and consistent importing partners of Chinese rice,
119 namely Australia, Bangladesh, Bulgaria, Canada, Côte d'Ivoire, Ethiopia, Guinea, Hong Kong
120 SAR (China), Indonesia, Japan, Kazakhstan, Korea Republic, Korea Democratic Republic,
121 Kyrgyzstan, Lebanon, Liberia, Libya, Madagascar, Malaysia, Mongolia, Mozambique,
122 Myanmar, Nigeria, Papua New Guinea, Philippines, Russia, Singapore, South Africa,
123 Tanzania, Ukraine, United State of American and Vietnam, were used in this research based
124 on the constitution of export share of these markets to China's rice export quantity over 2001-
125 2014 period (Table 2). These countries averagely constituted over 92% of China's total rice
126 export quantity during studied period (UN database) which can theoretically give a practical
127 result. Since the WTO accession of China in 2001 have dramatically affected world rice trade

128 in general and China rice trade in specific, the selection of the research point from 2001 can
 129 be more conducive to estimate the constitutive factors to China's rice export.
 130

131 **Table 2 Data of China and 32 importing countries were employed as sources (accessed**
 132 **at 2016)**

Variables	Data sources
Export quantity (EX_{CNj})	United Nations COMTRADE Database
GDP (GDP_{ij} and GDP_{CNj})	Word Bank WDI
Population (POP_{ij} and POP_{CNj})	Word Bank WDI
Distance (DIS_{CNi})	Sea-distances.org
GNI per capita (INC_{ij} and INC_{CNj})	Word Bank WDI
Exchange rate (ER_{ij} and ER_{CNj})	International Monetary Fund International Financial Statistics Database
Production (PRO_{CNj})	Food and Agriculture Organization Of The United Nations Statistics Division
Import quantity (IM_{ij})	United Nations' COMTRADE Database
Average price (PR_{CNj})	Author's calculation
$OPEN_{ij}$	Author's calculation

133 (Notes: due to some shortages of data from Myanmar and North Korea, GDP and GNI per capita of
 134 Myanmar and North Korea were obtained from UN data)

135

136 3.2 Data analysis

137

138 Based on the theory of gravity model, the determinants of trade flow between exporter and
 139 importers were described as followings in Table 3.

140

141 **Table 3 The description of the trade gravity model variables**

Variables	Meanings	Descriptions	Expected Signs*
EX_{CNij}	Export quantity/value from export country to recipient countries in year j	Dependent variable	--
GDP_{ij}	Gross domestic product of recipients countries in year j	Reflect import demand of recipient countries in year j	+
GDP_{CNj}	Gross domestic product of export country in year j	Reflect export supply of export country in year j	+
DIS_{ij}	Distance between export country and recipients countries	Represent the level of transportation costs, a hinder trade factor	-
INC_{ij}	GNI per capita of recipient countries in year j	Reflect the purchase power then affect the import potential	+/-
INC_{CNj}	GNI per capita of export country in year j	Reflect availability of goods for export	+/-
POP_{ij}	the population of recipient countries in year j	Reflect the domestic demand then affect to import power	+
POP_{CNj}	the population of export country in year j	Reflect the domestic demand then affect to export power	+
ER_{ij}	Exchange rate of recipient countries' currency/USD in year j	Reflect trade variation of recipient countries	+

ER _{CNj}	Exchange rate of export country' currency/USD in year j	Reflect trade variation of export country	+
PRO _{CNj}	Rice production of export country in year j	Reflect supply capacity of export country	+
PR _{CNj}	Average export price of export country in year j	Determine the trade competitiveness in world markets	+/-
IM _{ij}	Import quantity/value of recipient countries from export country in year j	Reflect the import volume of recipient countries	+
OPEN _{ij}	Degree of import dependence of recipient countries	Reflect the level of openness of a country in international trade/ degree of trade relative to GDP	+
APEC	Dummy variable	When the two countries/regions belong to a free trade agreement, the corresponding trade volume will increase due to the preferential trade policy	+/-
WTO	Dummy variable	When the two countries/regions belong to a multilateral trade agreement, the corresponding trade volume will increase due to the preferential trade policy	+/-

142 ^{*}(+/-) indicate positive impact and negative impact, respectively.

143

144 According to the actual situation of this research, the following equation was augmented
 145 basing on the econometric model of Linnemann [28]. This equation was to describe in detail
 146 the internal and external influenced factors to China and its major rice importing partners. A
 147 total of thirteen explanatory variables and two dummy variables which related to China's rice
 148 export circumstances were investigated as follows:

149

$$150 \quad \ln(EX_{CNj}) = \beta_0 + \beta_1 \ln(GDP_{ij}) + \beta_2 \ln(GDP_{CNj}) + \beta_3 \ln(POP_{ij}) + \beta_4 \ln(POP_{CNj}) + \beta_5 \ln(DIS_{ij}) + \beta_6 \ln(INC_{ij}) + \beta_7 \ln(INC_{CNj}) + \beta_8 \ln(ER_{ij}) + \beta_9 \ln(ER_{CNj}) + \beta_{10} \ln(PRO_{CNj}) + \beta_{11} \ln(PR_{CNj}) + \beta_{12} \ln(IM_{ij}) + \beta_{13} \ln(OPEN_{ij}) + \beta_{14} APEC + \beta_{15} WTO + e_{CNij} \quad (1)$$

153 Where:

154 EX_{CNj}: dependant variable represented by total export quantity of Chinese rice to 32
 155 trading partners in year j (j=2001, 2002... 2014)

156 GDP_{ij}: GDP of country i in year j

157 GDP_{CNj}: GDP of China in year j

158 POP_{ij}: the population of country i in year j

159 POP_{CNj}: the population of China in year j

160 DIS_{CNj}: the ocean distance between Shanghai ports to the nearest port of imported
 161 countries, presented in nautical miles. Shanghai was used as port of departure due to
 162 the concentration of rice production and shipping volume scale. Since most of previous
 163 scholars were accustomed to use land distance from the capital of two trading partners
 164 as the main measure of distance, this research employed ocean distance as proxy
 165 variables. Vido and Prentice [40] pointed out that some sorts of bulk commodity with
 166 low value and quantities shipped such as rice or wheat then marine transport was a
 167 suitable transportation mode. So, ocean distance proxy would yield acceptable results
 168 for this research.

169 INC_{ij}: GNI per capita of country i in year j

170 INC_{CNj}: GNI per capita of China in year j

171 ER_{ij}: exchange rate of country i's currency/USD in year j

172 ER_{CNj}: the exchange rate of Renminbi/USD in year j

173 PRO_{CNj}: rice production of China in year j
 174 PR_{CNj}: the average price of China's export rice in year j
 175 IM_{ij}: the total rice imports of investigated countries from China in year j
 176 OPEN_{ij}: degree of dependence on import of imported country, calculated as (Exports+
 177 Imports)/ GDP
 178 APEC is a binary dummy variable, it was set to unity if country i is an APEC member,
 179 and zero otherwise
 180 WTO is a binary dummy variable, it was set to unity if country i is WTO member, and
 181 zero otherwise
 182 β₀ is a constant
 183 e_{CNij} is standard random error
 184

185 In sum, the research covered data of China and 32 rice importers over 2001-2014 period
 186 with one dependant variable and 15 explanatory variables (with 448 observations). All
 187 quantitative variables, except APEC and WTO variables were formulated with natural
 188 logarithm (Ln).
 189
 190

191 4. RESULTS AND DISCUSSION

192
 193 In order to identify the determinants, two analyses were done: fixed effect (FE) and random
 194 effect (RE).
 195

196 4.1 FE regression analysis

197
 198 FE regression was firstly conducted; theoretically, it was assumed that FE model is merely
 199 applied to estimate the impact of the variables changing over time; then it does not give results
 200 for the fixed variables over time. In this case, distance and dummy variables were omitted and
 201 the FE regression results were shown in Table 4.
 202

203 **Table 4 Results for the fe regression for total rice exports of China**

Variables	Coef.	Std. Err.	t	P> t	95% Conf.	Interval
C	-870.9399***	237.0138	-3.67	0.000	-1336.936	-404.944
GDP _{ij}	-0.3701**	0.1164	-3.19	0.002	-0.5995	-0.1419
GDP _{CNj}	3.8794***	0.3853	10.07	<.001	3.1219	4.6370
POP _{ij}	0.3376**	0.2408	1.40	0.162	-0.1359	0.8109
POP _{CNj}	43.9415***	11.0234	3.99	<.001	22.2684	65.6147
INC _{ij}	0.3973**	0.1179	3.37	0.001	0.1655	0.6291
INC _{CNj}	-5.1090***	0.5572	-9.17	<.001	-6.2046	-4.0135
ER _{ij}	-0.0272	0.0260	-1.05	0.295	-0.0781	0.0238
ER _{CNj}	-3.8429***	0.8718	-4.41	<.001	-5.5569	-2.1289
PRO _{CNj}	-4.8459***	1.3275	-3.65	<.001	-7.4559	-2.2359
PR _{CNj}	-1.5354***	0.1081	-14.2	<.001	-1.7479	-1.3229
IMP _{ij}	-0.0307	0.0592	-0.52	0.605	-0.1471	0.0858
OPEN _{ij}	-0.0026	0.0146	-0.18	0.861	-0.0312	0.0261

R-squared: 0.9157

Prob>F=0.0000

Dependent variable: Ln(EX_{CNj})

Method: Panel Least Square Fixed Effect Regression

Total panel (strongly balanced) observations: 431

Coefficients with *, **, and *** are statistically significant at the 10, 5, and 1 percent level, respectively

204 As shown in Table 3, there were eight of total twelve variables had statistical significance to
 205 dependent variable at 1 and 5 percent significance level. Among these, five variables namely
 206 GDP_{ij}, INC_{CNj}, ER_{CNj}, PRO_{CNj}, and PRI_{CNj} were found to have negative impact on total export
 207 of Chinese rice during investigated period, with the coefficients of 0.37, 5.10, 3.84, 4.84 and
 208 1.53, respectively. Obviously, INC_{CNj} had the largest impact; the larger China income, the
 209 lesser its total rice export to trading partners. Adversely, three values of GDP_{CNj}, POP_{CNj} and
 210 INC_{ij} confirmed the assumed positive effect to total export, showing high coefficient values of
 211 3.87, 43.9 and 0.39, respectively. POP_{CNj} apparently had the largest impact; the larger China
 212 population, the greater China's rice export. In detail, 1 percent increase in population will
 213 accelerate 43.9% of China's rice export to importers.

214

215 4.2 RE regression analysis

216

217 The empirical results obtained from RE regression were summarized in Table 5.

218

Table 5 Results for the re regression for total rice exports of China

Variables	Coef.	Std. Err.	z	P> z	95% Conf.	Interval
C	-885.8112***	231.0454	-3.83	0.000	-1338.652	-432.9707
GDP _{ij}	-0.1864**	0.0825	-2.26	0.024	-0.3480	-0.0247
GDP _{CNj}	3.7556***	0.3583	10.48	<.001	3.0533	4.4578
POP _{ij}	0.1834**	0.0812	2.26	0.024	0.0242	0.3425
POP _{CNj}	44.6707***	10.7420	4.16	<.001	23.6169	65.7244
DIS _j	0.0069	0.0124	0.56	0.578	-0.0174	0.0311
INC _{ij}	0.1843**	0.0822	2.24	0.025	0.0232	0.3454
INC _{CNj}	-5.0182***	0.5374	-9.34	<.001	-6.0714	-3.9650
ER _{ij}	0.0002	0.0035	0.05	0.964	-0.0067	0.0070
ER _{CNj}	-3.9448***	0.8405	-4.69	<.001	-5.5921	-2.2973
PRO _{CNj}	-4.7310***	1.2901	-3.67	<.001	-7.2595	-2.2026
PRI _{CNj}	-1.5356***	0.1050	-14.63	<.001	-1.7413	-1.3299
IMP _{ij}	-0.0320	0.0576	-0.55	0.579	-0.1448	0.0809
OPEN _{ij}	0.0008	0.0097	0.08	0.935	-0.0181	0.0197
APEC	0.0018	0.0289	0.06	0.950	-0.0544	0.0580
WTO	-0.0012	0.0252	-0.05	0.963	-0.0505	0.0481

R-square: 0.9148

Prob>F=0.0000

Dependent variable: Ln(EX_{CNj})

Method: Random-effects (within) regression LSDV model

Total panel observations: 431

Coefficients with *, **, and *** are statistically significant at the 10, 5, and 1 percent level, respectively

219

220 It was shown that nine variables of GDP_{ij}, GDP_{CNj}, POP_{ij}, POP_{CNj}, INC_{ij}, INC_{CNj}, ER_{CNj}, PRO_{CNj}
 221 and PRI_{CNj} had statistical significance at the 1 and 5 percent level. Among them, GDP_{ij}, INC_{CNj},
 222 ER_{CNj}, PRO_{CNj} and PRI_{CNj} revealed the negative impact to total export; showing the values of
 223 0.18, 5.01, 3.94 4.73 and 1.53, respectively. On the contrary, the positive coefficients of
 224 GDP_{CNj}, POP_{ij}, INC_{ij} and POP_{CNj}, correspondingly displayed the values of 3.75, 0.18, 0.18 and
 225 44.6, implied that an increase in the level of these variables will increase the volume of China's
 226 rice export. Unambiguously, INC_{CNj} variable had the largest negative effect on dependent
 227 variable, a 1 percent increase in income leads to 5.01 percent depreciation on total export
 228 quantity; while POP_{CNj} variable was reported as the largest positive sign on dependent variable;
 229 the greater China population, the lesser total rice export. As estimated, a 1 percent increase
 230 of China population leads to an appreciation of 44.6% in total export.

231
232 Summing-up two estimations, the outcome reported that China and importer's real GDP both
233 had statistical significance at 1 and 5 percent level, in which China GDP positively affected on
234 total export as hypothesised while importer's GDP bear a negative sign on both methods. As
235 estimated results, with 1 percent increase in importers' GDP, the total rice export of China to
236 these countries will decrease 0.37 (FE) and 0.18 percent (RE) with the significant level of 5
237 percent. This result was incompatible with the initial assumption, which suggested that
238 importers' GDP positively affected on the same way with total imports, and being irrelevant
239 with such a finding of Zhu [38] who has also studied about China's rice export performance in
240 the year of 2008. Theoretically, GDP was considered as a mirror reflection to indicate the
241 capacity of a country to pay for goods; so, GDP and import value of that country have
242 relationship in the same way. However, this contradiction can be explained that the greater
243 the importer's GDP, the higher efficiency of production the country obtained [36]. In this case,
244 the importers may have sufficient capacity to meet domestic demand as well as produce goods
245 as import substitution. As to China GDP, a 1 percent increase in GDP will increase up to 3.87
246 and 3.75 percent of total export as stated by FE and RE estimations, respectively. This finding
247 confirmed previous reports on investigating the influences of exporter's GDP on trade flows
248 [41-45] and positively correlated with theoretical expectation. These results implied that GDP
249 rise would lead to increase of country's production capacity and generate more export
250 opportunities.

251
252 Along with GDP, changes on population of exporter/importers also have an impact on their
253 total export/import quantity; a positive effect of population from this estimation was relevant
254 with initial expectations. When the population of importers increases, the import volume would
255 concurrently intensify to meet domestic needs, by that means affecting the export turnover of
256 exporters [36]. Based on the analysed results, 1 percent increase of importer's population
257 leads to 0.33 (FE) and 0.18 percent (RE) increase of China total rice export. As of exporter
258 side, it should be noted that China is the most populous country in the world, indicated that an
259 increase of only 1 percent in population would result in an enhancement in China's rice export
260 quantity of 43.9 and 44.6% based on the obtained results from FE and RE estimation,
261 respectively. Likewise, the growth of population will enhance the workforce, production
262 capacity, and export supply to global markets. As expected, the population variables from both
263 exporter/importer sides were highly significant and have positive impact on dependent variable.

264
265 Regarding income variables, the results revealed that importer's income had positive impact
266 while China income negatively influenced to its total rice export. While reckon the fact that the
267 importer's income increased, the purchase power of that country would marginally increase
268 and consumers are becoming more aware of quality differences among varieties. Basically,
269 rice consumption is driven by income growth, population, and other socio-demographic
270 variables [12]. Asia and Africa are predominant importers of Chinese rice; thereby, rising
271 incomes tend to augmenting rice demand from those countries where rice was considered as
272 staple food. The results from this research revealed that a 1 percent increase in importer's
273 income, the total export of China would extend to 0.39 (FE) and 0.18 percent (RE). Adversely,
274 a negative sign of China income indicated that a diversion effect was taking place, each
275 percentage of increasing in income resulted in depreciation of 5.10 and 5.01 percent on total
276 export yielded by FE and RE analysis, respectively. This result was inconsistent with economic
277 theory which stated that a high-level income of the exporting country revealed a high level of
278 production; thereby, increased the availability of goods for export.

279
280 Based on the hypotheses, the fluctuations of exchange rate greatly affected to the trade flows
281 between countries. As we could see from the above results, China's exchange rate had
282 significantly negative impact on total export of this country. This results were supported by the
283 studies of Wu and Gu [39], Samad, Ashhari and Othman [46], Rahman [47] and Thursby and

284 Thursby [48], who used the gravity model to investigate the impact of currency to the trade
 285 flows. That could be explained that China owns a strong currency where export price was
 286 listed in RMB, the exchange rate fluctuations directly influenced to export price, thereby
 287 affecting to total export value and quantity. Principally, an appreciation of a country's currency
 288 usually stimulates imports, but has a deteriorative impact on exports. In this case, the negative
 289 coefficients showed that each percentage appreciation of China's currency would result in
 290 decreasing 3.84 and 3.94 percent of total export based on both estimation methods.
 291 A negatively statistical significance (at 1 percent level) of price effect was compatible with the
 292 assumption that the trade flows correlated with oscillation of export price; this was also
 293 accordant with the conclusions of previous studies [46, 49-51], which included price variable
 294 to explain trade flows among countries. Price component was one of the leading factors to
 295 determine the trade competitiveness in world markets. A considerably lower price from
 296 exporter side would increase trade with its trading partners [52]. Adversely, price increasing
 297 of exported goods will make the exporter less competitive in international markets. Viewed
 298 from the above results, a 1 percent increase of China price leads to decreasing 1.53 percent
 299 of China's total rice export can be explainable. This was relevant with the results of Wu and
 300 Gu [39] which also researched on the determinants of China's rice export during 1988-2003
 301 period. In this respect, it was noteworthy that Chinese rice has a very strong comparative
 302 advantage in export price comparing with such big rice exporters such as Thailand, Vietnam,
 303 Pakistan and India [38]. Additionally, China's rice export price was near to the world rice price,
 304 suggesting that it would not obtain much changes more than those in the world market [2]. In
 305 reality, China has the strategy of exporting fair-value rice while tend to import high quality rice.
 306 Asian and African countries are the main and consistent importing markets of Chinese rice.
 307 Therefore, an adequate supply and a reasonable price were critical for the food security of
 308 consumers in these regions.
 309 Finally, the highly statistical significance of China's rice production variable has negatively
 310 impacted on dependant variable and decrease total export with the value of 4.8 and 4.7
 311 percent (with 1 percent increase of production) on both FE and RE estimation, respectively.
 312 Production was defined as supply capacity that stimulated the export potential of an economy
 313 and generated access to world markets; countries with prosperity production were tended to
 314 export more [53]. A negative effect on production reported that an increase in production
 315 lowered exports. This was illogical and uncorrelated with predictors, and then it was not a
 316 major causal factor in affecting total export. The difference herein may be explained by the
 317 huge population of China. According to the predicted population increase by 2030, China
 318 needs to stock more rice, project to increase rice production about 20% in order to meet
 319 domestic needs if rice consumption per capita is to be remained at the current scale [54].
 320
 321 Regarding the results from two analysis, the value of determination R^2 was high (0.92 and
 322 0.91) for FE and RE estimation, respectively, implied that the changes of China's rice export
 323 to 32 investigated importers belong to 92% (and 91%) of changes from independent variables
 324 included in the model.

326 4.3 The Hausman test

327
 328 The Hausman test was applied to check the efficiency and accuracy between fixed and
 329 random effect, the results of Hausman test are shown in Table 6

330 **Table 6 Hausman test fo FE and RE**

Variables	Coefficients		(b-B) Difference	sqrt(diag(V_b-V_B)) S.E.
	(b) FE	(B) RE		
GDP _{ij}	-0.3701	-0.1864	-0.1843	0.0821
GDP _{CNj}	3.8795	3.7556	0.1239	0.1417

POP _{ij}	0.3376	0.1834	0.1542	0.2267
POP _{CNj}	43.9415	44.6707	-0.7291	2.4750
INC _{ij}	0.3973	0.1843	0.2130	0.0845
INC _{CNj}	-5.1090	-5.0182	-0.0909	0.1474
ER _{ij}	-0.0272	0.0002	-0.0273	0.0257
ER _{CNj}	-3.8429	-3.9445	0.1019	0.2313
PRO _{CNj}	-4.8459	-4.7310	-0.1149	0.3131
PR _{ICNj}	-1.5353	-1.5356	0.0002	0.0259
IMP _{ij}	-0.0307	-0.0320	0.0013	0.0139
OPEN _{ij}	-0.0026	0.0008	-0.0034	0.0110

b = consistent under H₀ and H_a; B = inconsistent under H_a, efficient under H₀

Test: H₀: difference in coefficients not systematic

Chi²(12) = 7.17

Prob>chi² = 0.8465

331

332 Under the null hypothesis, the RE model was assumed to be consistent and efficient. In this
333 case, with chi²= 7.17 and Prob > 0.05, H₀ hypothesis could not be rejected. Therefore, the RE
334 estimation was considered to be more reliable.

335

336 4.4 Re-RE regression analysis

337

338 The model was then computed again with RE estimation after reducing some non-statistical
339 significance variables. Among thirteen variables, only nine variables were correlated with
340 China's rice export and were included in the final results. The re-RE regression test results
341 were shown in Table 7.

342

343 **Table 7 Results for the re-re regression for total rice exports of china (after ignored**
344 **variables)**

Variables	Coef.	Std. Err.	z	P> z	95% Conf.	Interval
C	-873.7560	204.4795	-4.27	0.000	-1274.5280	-472.9836
GDP _{ij}	-0.1757**	0.0761	-2.31	0.021	-0.3248	-0.0264
GDP _{CNj}	3.9087***	0.3328	11.75	<.001	3.2564	4.5608
POP _{ij}	0.1722**	0.0750	2.30	0.022	0.0254	0.3191
POP _{CNj}	43.3690***	9.9029	4.38	<.001	23.9598	62.7782
INC _{ij}	0.1732**	0.0752	2.30	0.021	0.0259	0.3205
INC _{CNj}	-5.1541***	0.4619	-11.16	<.001	-6.0595	-4.2487
ER _{CNj}	-3.5705***	0.7430	-4.81	<.001	-5.0267	-2.1144
PRO _{CNj}	-4.1778***	0.4200	-9.95	<.001	-5.001	-3.3545
PR _{ICNj}	-1.4912***	0.0931	-16.02	<.001	-1.6737	-1.3088

R²: 0.9159

Prob > chi² = 0.0000

Dependent variable: EX_{CNj}

Method: Random-effects RLS regression

Total panel observations: 441

Coefficients with *, **, and *** are statistically significant at the 10, 5, and 1% level, respectively

345 As shown in Table 6, except for GDP_{CNj}, POP_{ij}, POP_{CNj} and INC_{ij}, the remained variables
346 tend to decrease over total export. It was incorporated with initial estimation in affecting
347 trade. The findings also showed that exporter variables were much more influential in
348 determining export volume than the variables from importer's side. In this research, the R²
349 value of 0.92 would imply that the variables used in this gravity equation revealed a high
350 correlation. Therefore, they can explain quite fully the impact on exports of Chinese rice.

351
352
353
354
355
356
357
358
359
360
361

4.5 The consideration on the impact of each factor on China's total export

Nine factors which have statistical significance from final results were adopted to investigate which factors were the most influential elements on total exports; each factor was considered separately along with total export coefficient (Table 8). The findings showed that except population (POP_{ij}) ($P > 0.05$), all were significantly influenced to China's rice export ($P < 0.05$) at different scale. Among these, the value of price and production (based on the value of R^2) were identified as the most causal factors, explaining 81.30% and 80.54% variation to China's total rice export, respectively (Figure 1).

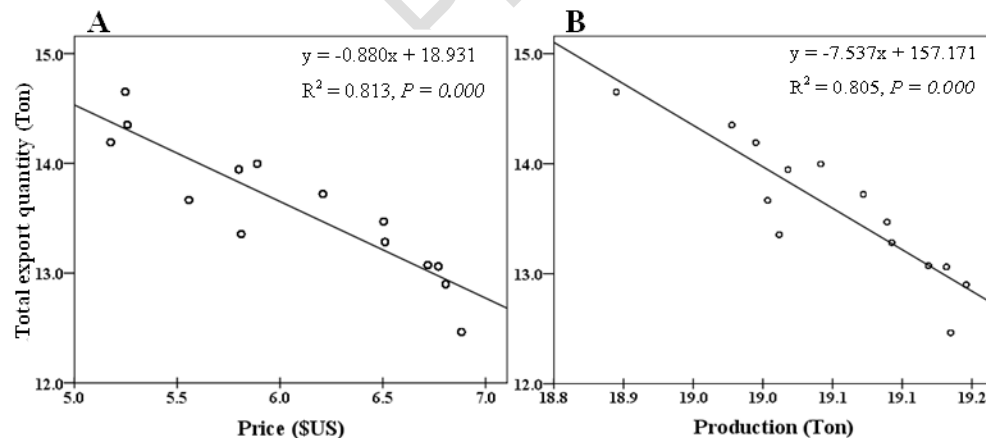
362 **Table 8 Determined coefficients to the impact of each factor to China's rice export**

	Factor	R ²	P-value*
	GDP _{ij}	0.0199	<.001
363	GDP _{CNj}	0.7286	<.001
364	Statistical POP _{ij}	-0.0030	0.41
	POP _{CNj}	0.7262	<.001
	INC _{ij}	0.0238	<.001
	INC _{CNj}	0.7404	<.001
	ER _{CNj}	0.6790	<.001
	PRO _{CNj}	0.8054	<.001
	PR _I _{CNj}	0.8130	<.001

365 significance at $P < 0.05$

366
367
368
369
370

Figure 1



371
372
373
374
375
376
377
378

The best predictors, rice price (A) and rice production (B), explaining 81.30% and 80.54% variation in China's total export, respectively. The unstandardized coefficients (β) values in the equation ($y = \beta x + b$) indicated an inverse correlation between predictor with its dependent variable (China's rice export). Statistical significance were considered at $P < 0.05$.

379 **5. CONCLUSION**

380

381 China WTO's accession has significantly influenced to the economic structure and
382 international trade patterns of China. Since rice is one of the leading products of China exports;
383 thereby, the empirical analysis will provide significant clues not only for China but also for all
384 importing countries. In this study, the gravity model was firstly applied to identify the
385 determinants of China rice exports after WTO accession with dependent variable of the total
386 export quantity during the period from 2001 to 2014. Regression analysis was performed with
387 FE and RE; then RE was qualified as the more reliable model through Hausman test results.
388 The descriptive analysis indicated that total 32 investigated countries are consistent and
389 predominant importers of China rice export which accounted for over 92% of the country's
390 export over the selected period. The results also suggest that China rice exports flows was
391 determined by the oscillation of GDP, population, income, exchange rate, price and production
392 but negatively affected by distance, as standard results predicted. One of the most important
393 conclusions drawing from this empirical analysis is that rice trade from China to its trading
394 partners is still under potential level. This study once again confirmed that the augmented
395 gravity model is applicable to single commodity trade flows. Due to data shortage (i.e. short
396 covered period) and the data retrieved from online database was insufficient, not leading to
397 achieve the ideal results. Therefore, futher researchs are required to investigate whether these
398 above-mentioned factors affect the China rice basing on official databases from China and
399 its export partners.

400

401

402 **COMPETING INTERESTS**

403

404 Authors have declared that no competing interests exist.

405

406

407 **REFERENCES**

408

- 409 1. FAO. Food and Agriculture Organization of the United Nations Statistics Division. 2016.
410 Accessed 13/02/2016.
411 Available: <http://faostat3.fao.org/home/E>.
- 412 2. Sumner D, Rozelle S, Huang J, Lee H. The China Market for Rice: Current Status, Recent
413 Trends, and Projections, with Emphasis on the Potential for Imports from the United States
414 and Potential for External Competition with US Rice. 2001:38.
- 415 3. Chen J. An empirical test of competitiveness among major rice exporting countries.
416 Master of Science. Michigan State University; 1995.
- 417 4. Xie S, Napasintuwong O. Review of rice policies in China, Thailand and Vietnam.
418 2014;(ARE Working Paper No. 2557/1):23.
- 419 5. Razzaque MA, Raihan S, Ahmed N. Global rice trade liberalisation: Implications from
420 some alternative scenarios. In: editors. 9th GTAP Annual Conference Addis Ababa. 2006.
- 421 6. Chen B, Saghalian S. Market integration and price transmission in the world rice export
422 markets. J Agr Resource Econ. 2016;41(3):444-457.
- 423 7. Liu X, Aguilar R, Chen S, Miranda MJ. The global food price crisis and China-world rice
424 market integration: A spatial-temporal rational expectations equilibrium model. In Agricultural
425 & Applied Economics Association's 2013 AAEA & CAES Joint Annual Meeting;2013.
- 426 8. Krumm K, Kharas H. East Asia integrates: A trade policy agenda for shared growth.
427 Washington, DC 20433: A copublication of the World Bank and Oxford University Press;
428 2004.
- 429 9. Hsu H-H, Gale F. China, agriculture in transition, agriculture and trade reports. US
430 Department of Agriculture, Economic Research Service; 2001.

- 431 10. Dural BY. What has changed after the world trade organization membership of China:
432 Opportunities and challenges. ETSG 2007 Athens, Ninth Annual Conference, held at Athens
433 University of Economics and Business, Athens, Greece; 2007.
- 434 11. Blancher MNR, Rumbaugh MT. China: international trade and WTO accession.
435 International Monetary Fund; 2004.
- 436 12. Wailes EJ, Chavez EC. ASEAN and the global rice situation and outlook. Asian
437 Development Bank: 2012.
- 438 13. Anderson K. China's WTO Accession: Foreign Investment, Government Procurement,
439 Grain Self-sufficiency, and Labour Standards. Centre for International Economic Studies,
440 University of Adelaide; 1998.
- 441 14. Fuller FH, Beghin JC, De Cara S, Fabiosa JF, Fang C, Matthey H. China's accession to
442 the WTO: What is at stake for agricultural markets? 2001;(Working Paper 01-WP 276):41.
- 443 15. Huang J, Chen C. Effects of trade liberalization on agriculture in China: Commodity
444 aspects. 1999;(Working Papers No. 43):80.
- 445 16. Sui F. Comparative analysis on trade competitiveness of China's major agricultural
446 products before and after China's accession to the WTO. Master of Science. University of
447 International Business and Economics; 2006.
- 448 17. Li SH. China's accession to the WTO and its impact on the domestic rice markets. China
449 Rice. 2001;1:11-14. Chinese.
- 450 18. Wu W. Analysis on the development of rice trade after China's accession WTO.
451 2006;8:8-11. Chinese.
- 452 19. Zhao HE. Analysis on the international competitiveness of China rice 2005;3:56-58. in
453 Chinese.
- 454 20. Dong C, Zhao DJ, Wen L. Analysis on rice trade competitiveness between China and
455 ASEAN. 2010;12:149-151. Chinese.
- 456 21. Tian D, Dong C. The analysis on rice industry international competitive power and
457 promotion strategy: Based on the comparison with Thailand. On Economic Problems.
458 2013;6:121-124.
- 459 22. Huang P. Research on the international competitiveness of Chinese rice. Master of
460 Economics. Hunan University; 2005.
- 461 23. Yao D. The feasibility study on international trade balance the China's rice inter-regional
462 supply and demand. Master of Economics. Nanjing Agricultural University; 2012.
- 463 24. Zhang Y. A study on the international competitiveness of Chinese rice. Master of
464 Science. Huazhong Agricultural University; 2003.
- 465 25. Kaukin A, Idrisov G. The Gravity model of Russia's international trade: The case of a
466 large country with a long border. SSRN. 2014:27.
- 467 26. Tinbergen J. Shaping the world economy: Suggestions for an international economic
468 policy. Twentieth Century Fund, New York: 1962.
- 469 27. Pöyhönen P. A tentative model for the volume of trade between countries. Weltwirtsch
470 Arch. 1963;Bd. 90:93-100.
- 471 28. Linnemann H. An econometric study of international trade flows. North-Holland
472 Publishing Company Amsterdam; 1966.
- 473 29. Kristjánsdóttir H. A Gravity Model for exports from Iceland. 2005:57.
- 474 30. Khan S, Haq I, Khan D. An empirical analysis of Pakistan's bilateral trade: A gravity
475 model approach. REJ. 2013;16(48):103-120.
- 476 31. Mengistu AA. Ethiopia's export performance with major trade partners: A gravity model
477 approach. J Nat Sci Res. 2014;4(20):21-28.
- 478 32. Gu J. A gravity analysis of China's export growth. Master. Dept. of Economics-Simon
479 Fraser University; 2008.
- 480 33. Al-Badri BH. Gravity model in foreign trade (Iraqi dates as a case study). IJAAS.
481 2015;1(2):19-25.
- 482 34. Ademe AS, Yismaw MA. Ethiopian coffee trade pattern: An augmented gravity modeling
483 approach. JEDS. 2013;4:10.

- 484 35. Koo WW, Karemera D, Taylor R. A gravity model analysis of meat trade policies. *Agric*
485 *Econ.* 1994;10(1):81-88.
- 486 36. Bui THH, Chen Q. An analysis of factors influencing rice export in Vietnam based on
487 gravity model. *JKEC.* 2015:1-15.
- 488 37. Hatab AA, Romstad E, Huo X. Determinants of Egyptian agricultural exports: A gravity
489 model approach. 2010;1:134-143.
- 490 38. Zhu Y. An empirical analysis of China's rice trade: A gravity model approach. 2011;2:32-
491 34. *Chinese.*
- 492 39. Wu LJ, Gu Y. Empirical analysis of factors affecting China's rice export. 2008;8(3):67-71.
493 *Chinese.*
- 494 40. Vido E, Prentice BE. The use of proxy variables in economic gravity models: A
495 cautionary note. *TRF.* 2003;57(1):123-137.
- 496 41. Eita JH. Determinants of Namibian exports: A gravity model approach. 13th African
497 Econometric Conference, held at University of Pretoria, South Africa; 2008.
- 498 42. Karamuriro H, Tumwebaze, Karukuza WN. Determinants of Uganda's export
499 performance: A gravity model analysis. *IJBEP.* 2015;4(2):45-54.
- 500 43. Tho NH. Determinants of Vietnam's exports: A gravity model approach Master of
501 Science. Assumption University; 2013.
- 502 44. Nguyen HQ. Determinants of Vietnam's exports: Application of the Gravity model. 2014.
- 503 45. Elshehawy MA, Shen H, Ahmed RA. The factors affecting Egypt's exports: Evidence
504 from the Gravity model analysis. *JSS.* 2014;2(11):138-148.
- 505 46. Samad ARA, Ashhari ZM, Othman MSH. Determinants of MDF exports: A panel data
506 analysis. *IBR.* 2009;2(3):58-63.
- 507 47. Rahman MM. A panel data analysis of Bangladesh's trade: The gravity model approach.
508 In *Proceedings of the 5th Annual Conference of the European Trade Study Group*
509 *(ETSG2003);2003.*
- 510 48. Thursby JG, Thursby MC. Bilateral trade flows, the Linder hypothesis, and exchange
511 risk. *Rev Econ Stat.* 1987;69(3):488-495.
- 512 49. Oguledo V, MacPhee CR. Gravity models: A reformulation and an application to
513 discriminatory trade arrangements. *Appl Econ.* 1994;26(2):107-120.
- 514 50. Orindi MN. Determinants of Kenyan exports: A gravity model approach. *IJEPI.*
515 2011;1(1):3-14.
- 516 51. Vezina P-L, Von Below D. The trade consequences of pricey oil. 2013:19.
- 517 52. Wu H. Re-visiting the distance coefficient in Gravity model. 2015.
- 518 53. Fugazza M. Export performance and its determinants: Supply and demand constraints.
519 2004:53.
- 520 54. Cai H, Chen Q. Rice production in China in the early 21st century Chinese rice research
521 newsletter. *Rice Sci.* 2000;8(2):14-16.
- 522
- 523