# Determinants of China's Rice Export after WTO Accession: A Gravity Model Analysis

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## ABSTRACT

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This paper applied the commodity-specific gravity approach to investigate the influenced factors to China's rice export to its major trading partners after World Trade Organization (WTO) accession over 2001- 2014 period. The gravity model was augmented with factors from both exporter's and importer's sides. The empirical results revealed that, excepting distance, the remained variables including Gross Domestic Product, population, income, exchange rate, production and price had statistical significance and correlated with the total export as hypothesized. Among these variables, price and production reported as the best predictors, explaining 81.30% and 80.54% variation in China's total export, respectively. Moreover, the determinants of China's rice export highly depended on the components of exporter side than that of importer sides. This study results provide the statistical and practical significance for trade policy formulation to promote China's rice exports in world markets.

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## 15 1. INTRODUCTION

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Rice is known as the most staple food in Asian countries where over 90 % of the world's rice 17 18 is produced and consumed in this region [1]. Asian countries like Thailand, India, Pakistan, 19 Vietnam and China have been reported as the world's largest source of rice exports, utterly accounted for 69.3, 67.7 and 70.2% of the world share exports from 2011 to 2013, 20 respectively. Among these countries, China is the largest rice producers in the world with 21 22 production capacity of over 200 million tons per year since 2011, contributing more than 23 one-third of world total rice production. In which, rice production of China is highly dependent 24 on the production of more than 150 million smallholders who crop in most of China's 25 provinces. Most of which are located in the Northeast region of China [2], only 1 or 2 percent 26 comes from several state-run farms.

Keywords: China rice exports, gravity model, factors, variables, WTO, determinants

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28 China has started to participate in the world's rice market in the early 1960s and was among 29 the largest rice exporters worldwide. However, Chinese rice's export share tended to decline 30 since 1980s; this mainly caused by the increase of domestic consumption resulted from the improving income and the changes of government tax policies in production [3]. 31 Consequently, China's rice export position in the international market had shifted from the 1 32 or 2<sup>nd</sup> exporter in the 1960-70s down to the 6<sup>th</sup> place in the 2000s [4]. Recently, the value of 33 China's rice export remained stable with light decreases, averagely constituted for 2.4, 2.8, 34 2.0, 1.8, 1.1 and 1.6 % of world rice export from 2008 to 2013, respectively. 35

These were actually not a large number but still revealed an irreplaceable role for China in the world rice trade. As we can see in Table 1, Chinese rice production and export value were proportionally increased annually.

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#### 40 Table 1 Chinese rice production and export value over 2001-2014 period

| Year              | Production<br>(million tons) | Export Value<br>(US\$ million) |
|-------------------|------------------------------|--------------------------------|
| <mark>2001</mark> | <mark>177.580</mark>         | <mark>299.915</mark>           |
| <mark>2002</mark> | <mark>174.539</mark>         | <mark>377.830</mark>           |
| <mark>2003</mark> | <mark>160.656</mark>         | <mark>477.848</mark>           |
| <mark>2004</mark> | <mark>179.088</mark>         | <mark>227.604</mark>           |
| <mark>2005</mark> | <mark>180.588</mark>         | <mark>205.114</mark>           |
| <mark>2006</mark> | <mark>181.718</mark>         | <mark>343.375</mark>           |
| <mark>2007</mark> | <mark>186.034</mark>         | <mark>409.242</mark>           |
| <mark>2008</mark> | <mark>1918.27</mark>         | <mark>478.347</mark>           |
| <mark>2009</mark> | <mark>195.103</mark>         | <mark>525.473</mark>           |
| <mark>2010</mark> | <mark>195.760</mark>         | <mark>392.895</mark>           |
| <mark>2011</mark> | <mark>201.000</mark>         | <mark>388.646</mark>           |
| <mark>2012</mark> | <mark>204.235</mark>         | <mark>209.024</mark>           |
| <mark>2013</mark> | <mark>203.612</mark>         | <mark>365.838</mark>           |
| <mark>2014</mark> | <mark>206.507</mark>         | <mark>358.098</mark>           |

42 (Sources: FAO 2014)

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44 However, the international rice export market was reported being well integrated, thin, 45 volatile, segmented and highly distorted [5, 6]. Therefore, even a small change in production or consumption of any major rice producer can yield a significant supply shock; the greater 46 supply disturbance, the higher the odd of price fluctuation and market disruption [5]. As a 47 large producer and consumer, China has its power to generate a tremendous impact on the 48 global rice market. Specifically, China entrance into the world rice market significantly 49 minimized the risk faced by major importers due to price appreciation caused by restrictive 50 51 trade policies conducting by some big exporters [7]. To our knowledge, the empirical studies which investigated the causal factors to China's rice exports to its major importers still 52 53 remains limited. Therefore, this research was conducted to provide better understandings on 54 the status of China's rice export, which will have practical implication and statistical 55 significance.

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## 58 2. LITERATURE REVIEW

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60 One of the landmark events that generated a massive impact on both China and the world trading system were China's accession of to the World Trade Organization (WTO) in 2001 61 62 [8]. Accordingly, this accession provided major implications and present both external 63 competitions and internal shifts [9]. WTO accession has created preferential trading access 64 for China: market access, accelerate economic reforms, attracting more foreign investment 65 and fostering the rule of law [10]. Adversely, Chinese WTO commitments such as tariff cuts, eliminating export subsidies, further trade liberalisation and greater global competition had 66 67 accelerated dramatic changes in domestic economy. In which, the agricultural and food 68 sectors have faced the toughest challenge; for instance, China has agreed to limit domestic 69 agricultural subsidies to 8.5% of production value and eliminated all agricultural export 70 subsidies upon WTO entry [11]. Since rice is among major grains planted in China and 71 China's role is considerably unrivalled in the world rice production, the impacts of WTO 72 accession to rice production and trade activities are inevitable. The larger the country the more significant role the country could play in the world market, the more volatility it 73 74 generated [12]. Before 2002, rice exporters in China were imposed by 13% value added tax, then refunded at 5% after export; the government, additionally, provided export subsidies 75 76 differently in each region. Upon WTO accession, in order to follow the WTO rules, China

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77 committed to allow VAT exemption on rice exports from 2002, and by 2004 export subsidies 78 under any programs was eliminated [4]. In term of literature in this section, several studies 79 have been done to assess the impacts of WTO accession to China agricultural sectors [13-80 16]. To rice sector, there were some empirical works have been conducted but they were 81 still limited in scope. Previously, Li [17] and Wu [18] reported that China's accession has 82 certain influences to income, export value, price and domestic markets. Additionally, 83 numerous studies to analyse China rice export performance in world markets have been 84 conducted by many scholars [19-24].

85 Gravity model of international trade was originally developed from the conventional Newton's 86 gravity law, considered as one of the practical econometric tools to scrutinize the trade flows 87 between countries or regions. They have gained extensive application due to its consistence 88 characteristic with empirical results [25]. Tinbergen [26], Pöyhönen [27] and Linnemann [28] 89 were considered the pioneers in applying gravity model to international trade. Subsequently, 90 numerous works has been done to estimate the export performance of given countries or 91 regions [29-33]. Accordingly, the original gravity model in international trade stated that trade 92 flows between two countries were measured by economic size and the distance between trading partners; the larger economic size, the larger trade volume; the larger distance 93 94 between wo countries, the smaller bilateral trade attains [34]. The significant improvement of 95 the gravity model is the additions of explanatory variables such as population, size, income 96 and exchange rates. It has been popularly used by many different researchers [34-37] which 97 can give a better demonstration on the aggregate factors affect to trade flows of exported 98 product across countries (or regions).

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100 Given the interest of this method, in a study of Zhu [38], a fundamental gravity model was 101 employed to examine the significant determinants of China's rice export with the scope of 102 total 26 importing markets in 2008. The results indicated that the Gross Domestic Product of 103 exporter and importers both had a positive correlation with China's total rice export while distance was negatively correlated. Besides, on reviewing exchange rate and price export 104 105 factors, Wu and Gu [39] concluded that the appreciation of Renminbi (RMB or CNY) 106 exchange rate and the weakness of price competitiveness were the main causes constituted 107 to the decrease of China's rice export volume over 1988-2003 period. Though some vital 108 influenced factors to the rice export of China have taken into consideration and discussed in 109 detail, such important determinants like population and income have not been mentioned in 110 these researches. Therefore, it cannot fully describe the constituted factors to China's rice 111 export in a broader sense so far. Thus, given a surge of interest in investigating China's rice 112 export after WTO accession, this study would present a more comprehensive description on 113 the influenced factors to China's rice export by adopting descriptive gravity model.

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# 116 3. MATERIAL AND METHODS

### 118 3.1 Data selection

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120 The secondary panel data of total 32 main and consistent importing partners of Chinese rice, 121 namely Australia, Bangladesh, Bulgaria, Canada, Côte d'Ivoire, Ethiopia, Guinea, Hong 122 Kong SAR (China), Indonesia, Japan, Kazakhstan, Korea Republic, Korea Democratic 123 Republic, Kyrgyzstan, Lebanon, Liberia, Libya, Madagascar, Malaysia, Mongolia, Mozambique, Myanmar, Nigeria, Papua New Guinea, Philippines, Russia, Singapore, South 124 Africa, Tanzania, Ukraine, United State of American and Vietnam, were used in this 125 research based on the constitution of export share of these markets to China's rice export 126 127 quantity over 2001-2014 period (Table 2). These countries averagely constituted over 92% 128 of China's total rice export quantity during studied period (UN database) which can theoretically give a practical result. Since the WTO accession of China in 2001 have 129

dramatically affected world rice trade in general and China rice trade in specific, the
 selection of the research point from 2001 can be more conducive to estimate the constitutive
 factors to China's rice export.

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#### 134 Table 2 Data of China and 32 importing countries were employed as sources

#### 135 (accessed at 2016)

| Variables  | Data sources  |
|--|---|
| Export quantity (EX <sub>CNi</sub> )                       | United Nations COMTRADE Database                          |
| GDP (GDP <sub>ij</sub> and GDP <sub>CNj</sub> )            | Word Bank WDI   |
| Population (POP <sub>ij</sub> and POP <sub>CNj</sub> )     | Word Bank WDI   |
| Distance (DIS <sub>CNi</sub> )                             | Sea-distances.org   |
| GNI per capita (INC <sub>ij</sub> and INC <sub>CNj</sub> ) | Word Bank WDI   |
| Exchange rate (ER <sub>ij</sub> and ER <sub>CNj</sub> )    | International Monetary Fund International Financial       |
|  | Statistics Database                                       |
| Production (PRO <sub>CNj</sub> )                           | Food and Agriculture Organization Of The United           |
|  | Nations Statistics Division                               |
| Import quantity (IM <sub>ii</sub> )                        | United Nations' COMTRADE Database                         |
| Average price (PRI <sub>CNj</sub> )                        | Author's calculation                                      |
| OPEN <sub>ij</sub>   | Author's calculation                                      |
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(Notes: due to some shortages of data from Myanmar and North Korea, GDP and GNI per capita of
 Myanmar and North Korea were obtained from UN data)

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#### 139 3.2 Data analysis

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- 141 Based on the theory of gravity model, the determinants of trade flow between exporter and
- 142 importers were described as followings in Table 3.
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#### 144 Table 3 The description of the trade gravity model variables

| Variables          | Meanings                       | Descriptions                         | Expected |
|--------------------|--------------------------------|--------------------------------------|----------|
|                    |                                |                                      | Signs    |
| EX <sub>CNij</sub> | Export quantity/value from     | Dependent variable                   |          |
|                    | export country to recipient    |                                      |          |
|                    | countries in year j            |                                      |          |
| GDP <sub>ii</sub>  | Gross domestic product of      | Reflect import demand of recipient   | +        |
|                    | recipients countries in year j | countries in year j                  |          |
| GDPCNI             | Gross domestic product of      | Reflect export supply of export      | +        |
|                    | export country in year i       | country in year i                    |          |
|                    | Distance between export        | Represent the level of               | _        |
| DiOij              | country and recipients         | transportation costs a hinder trade  |          |
|                    | countries                      | factor                               |          |
|                    | countries                      |                                      | . /      |
| INC <sub>ij</sub>  | Givi per capita of recipient   | Reflect the purchase power then      | +/-      |
|                    | countries in year j            | affect the import potential          |          |
| INC <sub>CNj</sub> | GNI per capita of export       | Reflect availability of goods for    | +/-      |
|                    | country in year j              | export                               |          |
| POP <sub>ii</sub>  | the population of recipient    | Reflect the domestic demand then     | +        |
| ,                  | countries in year j            | affect to import power               |          |
| POP <sub>CNi</sub> | the population of export       | Reflect the domestic demand then     | +        |
| - ,                | country in year j              | affect to export power               |          |
| ER <sub>ii</sub>   | Exchange rate of recipient     | Reflect trade variation of recipient | +        |
|                    | countries' currency/USD in     | countries                            |          |

|                    | year j   |  |
|--------------------|--|--|
| $ER_{CNj}$         | Exchange rate of export country' currency/USD in year i                          | Reflect trade variation of export + country  |
| PRO <sub>CNj</sub> | Rice production of export country in year i                                      | Reflect supply capacity of export + country  |
| PRI <sub>CNj</sub> | Average export price of export country in year i                                 | Determine the trade +/-<br>competitiveness in world markets  |
| IM <sub>ij</sub>   | Import quantity/value of<br>recipient countries from export<br>country in year j | Reflect the import volume of + recipient countries   |
| OPEN <sub>ij</sub> | Degree of import dependence of recipient countries                               | Reflect the level of openness of a +<br>country in international trade/<br>degree of trade relative to GDP   |
| APEC               | Dummy variable   | When the two countries/regions +/-<br>belong to a free trade agreement,<br>the corresponding trade volume will<br>increase due to the preferential<br>trade policy         |
| WTO                | Dummy variable   | When the two countries/regions +/-<br>belong to a multilateral trade<br>agreement, the corresponding trade<br>volume will increase due to the<br>preferential trade policy |

According to the actual situation of this research, the following equation was augmented basing on the econometric model of Linnemann [28]. This equation was to describe in detail the internal and external influenced factors to China and its major rice importing partners. A total of thirteen explanatory variables and two dummy variables which related to China's rice export circumstances were investigated as follows:

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 $Ln(EX_{CNj}) = \beta_0 + \beta_1 Ln(GDP_{ij}) + \beta_2 Ln(GDP_{CNj}) + \beta_3 Ln(POP_{ij}) + \beta_4 Ln(POP_{CNj}) + \beta_5 Ln(DIS_i) + \beta_6 Ln(INC_{ij}) + \beta_7 Ln(INC_{CNj}) + \beta_8 Ln(ER_{ij}) + \beta_9 Ln(ER_{CNj}) + \beta_{10} Ln(PRO_{CNj}) + \beta_{11} Ln(PRI_{CNj}) + \beta_{12} Ln(IM_{ij}) + \beta_{13} Ln(OPEN_{ij}) + \beta_{14} APEC + \beta_{15} WTO + e_{CNij} (1)$ 

- 156 Where:
- 157 EX<sub>CNj</sub>: dependant variable represented by total export quantity of Chinese rice to 32
   158 trading partners in year j (j=2001, 2002... 2014)
- 159 GDP<sub>ii</sub>: GDP of country i in year j
- 160  $GDP_{CNi}$ : GDP of China in year j
- 161 POP<sub>ii</sub>: the population of country i in year j
- 162 POP<sub>CNj</sub>: the population of China in year j
- 163 DIS<sub>CNI</sub>: the ocean distance between Shanghai ports to the nearest port of imported 164 countries, presented in nautical miles. Shanghai was used as port of departure due to 165 the concentration of rice production and shipping volume scale. Since most of previous 166 scholars were accustomed to use land distance from the capital of two trading partners 167 as the main measure of distance, this research employed ocean distance as proxy 168 variables. Vido and Prentice [40] pointed out that some sorts of bulk commodity with 169 low value and quantities shipped such as rice or wheat then marine transport was a 170 suitable transportation mode. So, ocean distance proxy would yield acceptable results
- 170 suitable transportatio171 for this research.
- 172 INC<sub>ii</sub>: GNI per capita of country i in year j
- 173 INC<sub>CNi</sub>: GNI per capita of China in year j
- 174 ER<sub>ii</sub>: exchange rate of country i's currency/USD in year j

- 175 ER<sub>CNi</sub>: the exchange rate of Renminbi/USD in year j
- 176 PRO<sub>CNj</sub>: rice production of China in year j
- 177 PRI<sub>CNj</sub>: the average price of China's export rice in year j
- 178 IM<sub>ij</sub>: the total rice imports of investigated countries from China in year j

OPEN<sub>ij</sub>: degree of dependence on import of imported country, calculated as (Exports+
 Imports)/ GDP

- APEC is a binary dummy variable, it was set to unity if country i is an APEC member, and zero otherwise
- 183 WTO is a binary dummy variable, it was set to unity if country i is WTO member, and 184 zero otherwise
- 185  $\beta_0$  is a constant
- 186  $e_{CNii}$  is standard random error
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In sum, the research covered data of China and 32 rice importers over 2001-2014 period
with one dependant variable and 15 explanatory variables (with 448 observations). All
quantitative variables, except APEC and WTO variables were formulated with natural
logarithm (Ln).

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# 194 4. RESULTS AND DISCUSSION195

196 In order to identify the determinants, two analyses were done: fixed effect (FE) and random effect (RE).

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## 199 **4.1 FE regression analysis**

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FE regression was firstly conducted; theoretically, it was assumed that FE model is merely applied to estimate the impact of the variables changing over time; then it does not give results for the fixed variables over time. In this case, distance and dummy variables were omitted and the FE regression results were shown in Table 4.

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### 206 Table 4 Results for the fe regression for total rice exports of China

| Variables          | Coef.        | Std. Err. | t     | <i>P</i> > t          | 95% Conf. | Interval |
|--------------------|--------------|-----------|-------|-----------------------|-----------|----------|
| С                  | -870.9399*** | 237.0138  | -3.67 | 0.000                 | -1336.936 | -404.944 |
| GDP <sub>ii</sub>  | -0.3701**    | 0.1164    | -3.19 | 0.002                 | -0.5995   | -0.1419  |
| GDP <sub>CNi</sub> | 3.8794***    | 0.3853    | 10.07 | <mark>&lt;.001</mark> | 3.1219    | 4.6370   |
| POP <sub>ii</sub>  | 0.3376**     | 0.2408    | 1.40  | 0.162                 | -0.1359   | 0.8109   |
| POPCNi             | 43.9415***   | 11.0234   | 3.99  | <mark>&lt;.001</mark> | 22.2684   | 65.6147  |
| INC <sub>ij</sub>  | 0.3973**     | 0.1179    | 3.37  | 0.001                 | 0.1655    | 0.6291   |
| INC <sub>CNi</sub> | -5.1090***   | 0.5572    | -9.17 | <mark>&lt;.001</mark> | -6.2046   | -4.0135  |
| ER <sub>ij</sub>   | -0.0272      | 0.0260    | -1.05 | 0.295                 | -0.0781   | 0.0238   |
| ER <sub>CNi</sub>  | -3.8429***   | 0.8718    | -4.41 | <mark>&lt;.001</mark> | -5.5569   | -2.1289  |
| PRO <sub>CNi</sub> | -4.8459***   | 1.3275    | -3.65 | <mark>&lt;.001</mark> | -7.4559   | -2.2359  |
| PRI <sub>CNi</sub> | -1.5354***   | 0.1081    | -14.2 | <mark>&lt;.001</mark> | -1.7479   | -1.3229  |
| IMP <sub>ii</sub>  | -0.0307      | 0.0592    | -0.52 | 0.605                 | -0.1471   | 0.0858   |
| OPEN <sub>ii</sub> | -0.0026      | 0.0146    | -0.18 | 0.861                 | -0.0312   | 0.0261   |

R-squared: 0.9157

Prob>F=0.0000

Dependent variable: Ln(EX<sub>CNi</sub>)

Method: Panel Least Square Fixed Effect Regression

Total panel (strongly balanced) observations: 431

Coefficients with \*, \*\*, and \*\*\* are statistically significant at the 10, 5, and 1 % level, respectively

207 As shown in Table 3, there were eight of total twelve variables had statistical significance to 208 dependent variable at 1 and 5 % significance level. Among these, five variables namely 209 GDP<sub>ii</sub>, INC<sub>CNi</sub>, ER<sub>CNi</sub>, PRO<sub>CNi</sub>, and PRI<sub>CNi</sub> were found to have negative impact on total export of Chinese rice during investigated period, with the coefficients of 0.37, 5.10, 3.84, 4.84 and 210 211 1.53, respectively. Obviously, INC<sub>CNi</sub> had the largest impact; the larger China income, the lesser its total rice export to trading partners. Adversely, three values of GDP<sub>CNi</sub>, POP<sub>CNi</sub> and 212 213 INC<sub>ii</sub> confirmed the assumed positive effect to total export, showing high coefficient values of 214 3.87, 43.9 and 0.39, respectively. POP<sub>CNi</sub> apparently had the largest impact; the larger China population, the greater China's rice export. In detail, 1 % increase in population will 215 216 accelerate 43.9% of China's rice export to importers.

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# 218 4.2 RE regression analysis219

220 The empirical results obtained from RE regression were summarized in Table 5.

| Variables          | Coef.        | Std. Err. | Z      | <i>P</i> > z          | 95% Conf. | Interval  |
|--------------------|--------------|-----------|--------|-----------------------|-----------|-----------|
| С                  | -885.8112*** | 231.0454  | -3.83  | 0.000                 | -1338.652 | -432.9707 |
| GDP <sub>ii</sub>  | -0.1864**    | 0.0825    | -2.26  | 0.024                 | -0.3480   | -0.0247   |
| GDP <sub>CNi</sub> | 3.7556***    | 0.3583    | 10.48  | <mark>&lt;.001</mark> | 3.0533    | 4.4578    |
| POP                | 0.1834**     | 0.0812    | 2.26   | 0.024                 | 0.0242    | 0.3425    |
| POPCNi             | 44.6707***   | 10.7420   | 4.16   | <mark>&lt;.001</mark> | 23.6169   | 65.7244   |
| DIS                | 0.0069       | 0.0124    | 0.56   | 0.578                 | -0.0174   | 0.0311    |
|                    | 0.1843**     | 0.0822    | 2.24   | 0.025                 | 0.0232    | 0.3454    |
| INC <sub>CNi</sub> | -5.0182***   | 0.5374    | -9.34  | <mark>&lt;.001</mark> | -6.0714   | -3.9650   |
| ER <sub>ij</sub>   | 0.0002       | 0.0035    | 0.05   | 0.964                 | -0.0067   | 0.0070    |
| ER <sub>CNi</sub>  | -3.9448***   | 0.8405    | -4.69  | <mark>&lt;.001</mark> | -5.5921   | -2.2973   |
| PRO <sub>CNi</sub> | -4.7310***   | 1.2901    | -3.67  | <mark>&lt;.001</mark> | -7.2595   | -2.2026   |
| PRI <sub>CNi</sub> | -1.5356***   | 0.1050    | -14.63 | <mark>&lt;.001</mark> | -1.7413   | -1.3299   |
| IMP <sub>ij</sub>  | -0.0320      | 0.0576    | -0.55  | 0.579                 | -0.1448   | 0.0809    |
| OPEN <sub>ii</sub> | 0.0008       | 0.0097    | 0.08   | 0.935                 | -0.0181   | 0.0197    |
| APEC               | 0.0018       | 0.0289    | 0.06   | 0.950                 | -0.0544   | 0.0580    |
| WTO                | -0.0012      | 0.0252    | -0.05  | 0.963                 | -0.0505   | 0.0481    |

221 Table 5 Results for the re regression for total rice exports of China

R-square: 0.9148

Prob>F=0.0000

Dependent variable: Ln(EX<sub>CNi</sub>)

Method: Random-effects (within) regression LSDV model

Total panel observations: 431

Coefficients with \*, \*\*, and \*\*\* are statistically significant at the 10, 5, and 1 % level, respectively

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It was shown that nine variables of GDP<sub>ij</sub>, GDP<sub>CNj</sub>, POP<sub>ij</sub>, POP<sub>CNj</sub>, INC<sub>ij</sub>, INC<sub>cNj</sub>, ER<sub>CNj</sub>, 223 PRO<sub>CNi</sub> and PRI<sub>CNi</sub> had statistical significance at the 1 and 5 % level. Among them, GDP<sub>ii</sub>, 224 225 INC<sub>CNi</sub>, ER<sub>CNi</sub>, PRO<sub>CNi</sub> and PRI<sub>CNi</sub> revealed the negative impact to total export; showing the values of 0.18, 5.01, 3.94 4.73 and 1.53, respectively. On the contrary, the positive 226 227 coefficients of GDP<sub>CNj</sub>, POP<sub>ij</sub>, INC<sub>ij</sub> and POP<sub>CNj</sub>, correspondingly displayed the values of 3.75, 228 0.18, 0.18 and 44.6, implied that an increase in the level of these variables will increase the 229 volume of China's rice export. Unambiguously, INC<sub>CNi</sub> variable had the largest negative 230 effect on dependent variable, a 1 % increase in income leads to 5.01 % depreciation on total 231 export quantity; while POP<sub>CNi</sub> variable was reported as the largest positive sign on dependent variable; the greater China population, the lesser total rice export. As estimated, 232 233 a 1 % increase of China population leads to an appreciation of 44.6% in total export.

235 Summing-up two estimations, the outcome reported that China and importer's real GDP both 236 had statistical significance at 1 and 5 % level, in which China GDP positively affected on 237 total export as hypothesised while importer's GDP bear a negative sign on both methods. As 238 estimated results, with 1 % increase in importers' GDP, the total rice export of China to 239 these countries will decrease 0.37 (FE) and 0.18 % (RE) with the significant level of 5 %. 240 This result was incompatible with the initial assumption, which suggested that importers' 241 GDP positively affected on the same way with total imports, and being irrelevant with such a 242 finding of Zhu [38] who has also studied about China's rice export performance in the year of 243 2008. Theoretically, GDP was considered as a mirror reflection to indicate the capacity of a 244 country to pay for goods; so, GDP and import value of that country have relationship in the 245 same way. However, this contradiction can be explained that the greater the importer's 246 GDP, the higher efficiency of production the country obtained [36]. In this case, the importers 247 may have sufficient capacity to meet domestic demand as well as produce goods as import 248 substitution. As to China GDP, a 1 % increase in GDP will increase up to 3.87 and 3.75 % of 249 total export as stated by FE and RE estimations, respectively. This finding confirmed 250 previous reports on investigating the influences of exporter's GDP on trade flows [41-45] and 251 positively correlated with theoretical expectation. These results implied that GDP rise would 252 lead to increase of country's production capacity and generate more export opportunities.

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254 Along with GDP, changes on population of exporter/importers also have an impact on their 255 total export/import quantity; a positive effect of population from this estimation was relevant 256 with initial expectations. When the population of importers increases, the import volume 257 would concurrently intensify to meet domestic needs, by that means affecting the export 258 turnover of exporters [36]. Based on the analysed results, 1 % increase of importer's 259 population leads to 0.33 (FE) and 0.18 % (RE) increase of China total rice export. As of 260 exporter side, it should be noted that China is the most populous country in the world, 261 indicated that an increase of only 1 % in population would result in an enhancement in 262 China's rice export quantity of 43.9 and 44.6% based on the obtained results from FE and 263 RE estimation, respectively. Likewise, the growth of population will enhance the workforce, 264 production capacity, and export supply to global markets. As expected, the population 265 variables from both exporter/importer sides were highly significant and have positive impact 266 on dependent variable.

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268 Regarding income variables, the results revealed that importer's income had positive impact 269 while China income negatively influenced to its total rice export. While reckon the fact that 270 the importer's income increased, the purchase power of that country would marginally 271 increase and consumers are becoming more aware of quality differences among varieties. 272 Basically, rice consumption is driven by income growth, population, and other socio-273 demographic variables [12]. Asia and Africa are predominant importers of Chinese rice; 274 thereby, rising incomes tend to augmenting rice demand from those countries where rice 275 was considered as staple food. The results from this research revealed that a 1 % increase 276 in importer's income, the total export of China would extend to 0.39 (FE) and 0.18 % (RE). 277 Adversely, a negative sign of China income indicated that a diversion effect was taking 278 place, each percentage of increasing in income resulted in depreciation of 5.10 and 5.01 % 279 on total export yielded by FE and RE analysis, respectively. This result was inconsistent with 280 economic theory which stated that a high-level income of the exporting country revealed a 281 high level of production; thereby, increased the availability of goods for export.

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Based on the hypotheses, the fluctuations of exchange rate greatly affected to the trade flows between countries. As we could see from the above results, China's exchange rate had significantly negative impact on total export of this country. This results were supported by the studies of Wu and Gu [39], Samad, Ashhari and Othman [46], Rahman [47] and

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287 Thursby and Thursby [48], who used the gravity model to investigate the impact of currency 288 to the trade flows. That could be explained that China owns a strong currency where export 289 price was listed in RMB, the exchange rate fluctuations directly influenced to export price, 290 thereby affecting to total export value and quantity. Principally, an appreciation of a country's 291 currency usually stimulates imports, but has a deteriorative impact on exports. In this case, 292 the negative coefficients showed that each percentage appreciation of China's currency would result in decreasing 3.84 and 3.94 % of total export based on both estimation 293 294 methods.

295 A negatively statistical significance (at 1 % level) of price effect was compatible with the 296 assumption that the trade flows correlated with oscillation of export price; this was also 297 accordant with the conclusions of previous studies [46, 49-51], which included price variable 298 to explain trade flows among countries. Price component was one of the leading factors to 299 determine the trade competitiveness in world markets. A considerably lower price from 300 exporter side would increase trade with its trading partners [52]. Adversely, price increasing 301 of exported goods will make the exporter less competitive in international markets. Viewed 302 from the above results, a 1 % increase of China price leads to decreasing 1.53 % of China's 303 total rice export can be explainable. This was relevant with the results of Wu and Gu [39] 304 which also researched on the determinants of China's rice export during 1988-2003 period. 305 In this respect, it was noteworthy that Chinese rice has a very strong comparative advantage 306 in export price comparing with such big rice exporters such as Thailand, Vietnam, Pakistan 307 and India [38]. Additionally, China's rice export price was near to the world rice price, 308 suggesting that it would not obtain much changes more than those in the world market [2]. In 309 reality, China has the strategy of exporting fair-value rice while tend to import high quality 310 rice. Asian and African countries are the main and consistent importing markets of Chinese 311 rice. Therefore, an adequate supply and a reasonable price were critical for the food security 312 of consumers in these regions.

313 Finally, the highly statistical significance of China's rice production variable has negatively 314 impacted on dependant variable and decrease total export with the value of 4.8 and 4.7 % 315 (with 1 % increase of production) on both FE and RE estimation, respectively. Production 316 was defined as supply capacity that stimulated the export potential of an economy and 317 generated access to world markets; countries with prosperity production were tended to 318 export more [53]. A negative effect on production reported that an increase in production 319 lowered exports. This was illogical and uncorrelated with predictors, and then it was not a 320 major causal factor in affecting total export. The difference herein may be explained by the 321 huge population of China. According to the predicted population increase by 2030, China 322 needs to stock more rice, project to increase rice production about 20% in order to meet 323 domestic needs if rice consumption per capita is to be remained at the current scale [54].

324

Regarding the results from two analysis, the value of determination R<sup>2</sup> was high (0.92 and 0.91) for FE and RE estimation, respectively, implied that the changes of China's rice export to 32 investigated importers belong to 92% (and 91%) of changes from independent variables included in the model.

### 330 **4.3 The Hausman test**

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The Hausman test was applied to check the efficiency and accuracy between fixed and random effect, the results of Hausman test are shown in Table 6

#### 334 Table 6 Hausman test fo FE and RE

|           | Coefficients |     |            |                     |  |  |
|-----------|--------------|-----|------------|---------------------|--|--|
| Variables | (b)          | (B) | (b-B)      | sqrt(diag(V_b-V_B)) |  |  |
|           | FF           | RE  | Difference | 9 F                 |  |  |
|           | · ••         |     | Difference | J.L.                |  |  |

| GDP <sub>CNi</sub> | 3.8795  | 3.7556  | 0.1239  | 0.1417 |
|--------------------|---------|---------|---------|--------|
| POP                | 0.3376  | 0.1834  | 0.1542  | 0.2267 |
| POPCNi             | 43.9415 | 44.6707 | -0.7291 | 2.4750 |
| INC <sub>ii</sub>  | 0.3973  | 0.1843  | 0.2130  | 0.0845 |
| INC <sub>CNi</sub> | -5.1090 | -5.0182 | -0.0909 | 0.1474 |
| ER <sub>ii</sub>   | -0.0272 | 0.0002  | -0.0273 | 0.0257 |
| ER <sub>CNi</sub>  | -3.8429 | -3.9445 | 0.1019  | 0.2313 |
| PRO <sub>CNi</sub> | -4.8459 | -4.7310 | -0.1149 | 0.3131 |
| PRI <sub>CNi</sub> | -1.5353 | -1.5356 | 0.0002  | 0.0259 |
| IMP <sub>ii</sub>  | -0.0307 | -0.0320 | 0.0013  | 0.0139 |
| OPEN <sub>ii</sub> | -0.0026 | 0.0008  | -0.0034 | 0.0110 |

b = consistent under  $H_0$  and  $H_a$ ; B = inconsistent under  $H_a$ , efficient under  $H_c$ Test: H<sub>o</sub>: difference in coefficients not systematic  $Chi^{2}(12) = 7.17$ Prob>chi<sup>2</sup> = 0.8465

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336 Under the null hypothesis, the RE model was assumed to be consistent and efficient. In this 337 case, with chi<sup>2</sup>= 7.17 and Prob > 0.05,  $H_0$  hypothesis could not be rejected. Therefore, the 338 RE estimation was considered to be more reliable.

#### 340 4.4 Re-RE regression analysis

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342 The model was then computed again with RE estimation after reducing some non-statistical 343 significance variables. Among thirteen variables, only nine variables were correlated with 344 China's rice export and were included in the final results. The re-RE regression test results 345 were shown in Table 7.

346

#### 347 Table 7 Results for the re-re regression for total rice exports of china (after ignored

#### 348 variables)

| Variables                 | Coef.      | Std. Err. | z      | <i>P</i> > z          | 95% Conf.  | Interval  |
|---------------------------|------------|-----------|--------|-----------------------|------------|-----------|
| С                         | -873.7560  | 204.4795  | -4.27  | 0.000                 | -1274.5280 | -472.9836 |
| GDP <sub>ii</sub>         | -0.1757**  | 0.0761    | -2.31  | 0.021                 | -0.3248    | -0.0264   |
| <b>GDP</b> <sub>CNi</sub> | 3.9087***  | 0.3328    | 11.75  | <mark>&lt;.001</mark> | 3.2564     | 4.5608    |
| POP <sub>ii</sub>         | 0.1722**   | 0.0750    | 2.30   | 0.022                 | 0.0254     | 0.3191    |
| POP <sub>CNi</sub>        | 43.3690*** | 9.9029    | 4.38   | <mark>&lt;.001</mark> | 23.9598    | 62.7782   |
| INC <sub>ij</sub>         | 0.1732**   | 0.0752    | 2.30   | 0.021                 | 0.0259     | 0.3205    |
| INC <sub>CNi</sub>        | -5.1541*** | 0.4619    | -11.16 | <mark>&lt;.001</mark> | -6.0595    | -4.2487   |
| ER <sub>CNi</sub>         | -3.5705*** | 0.7430    | -4.81  | <mark>&lt;.001</mark> | -5.0267    | -2.1144   |
| PRO <sub>CNi</sub>        | -4.1778*** | 0.4200    | -9.95  | <mark>&lt;.001</mark> | -5.001     | -3.3545   |
| PRI <sub>CNi</sub>        | -1.4912*** | 0.0931    | -16.02 | <mark>&lt;.001</mark> | -1.6737    | -1.3088   |

R<sup>2</sup>: 0.9159

 $Prob > chi^2 = 0.0000$ 

Dependent variable: EX<sub>CNi</sub>

Method: Random-effects RLS regression

Total panel observations: 441

Coefficients with \*, \*\*, and \*\*\* are statistically significant at the 10, 5, and 1% level, respectively As shown in Table 6, except for GDP<sub>CNi</sub>, POP<sub>ii</sub>, POP<sub>CNi</sub> and INC<sub>ii</sub>, the remained variables

349 tend to decrease over total export. It was incorporated with initial estimation in affecting 350

351 trade. The findings also showed that exporter variables were much more influential in

determining export volume than the variables from importer's side. In this research, the R<sup>2</sup> 352

value of 0.92 would imply that the variables used in this gravity equation revealed a high
 correlation. Therefore, they can explain quite fully the impact on exports of Chinese rice.

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## 4.5 The consideration on the impact of each factor on China's total export

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Nine factors which have statistical significance from final results were adopted to investigate which factors were the most influential elements on total exports; each factor was considered separately along with total export coefficient (Table 8). The findings showed that except population (Pop<sub>ij</sub>) (*P*>0.05), all were significantly influenced to China's rice export (*P*<0.05) at different scale. Among these, the value of price and production (based on the value of  $R^2$ ) were identified as the most causal factors, explaining 81.30% and 80.54% variation to China's total rice export, respectively (Figure 1).

#### 366 Table 8 Determined coefficients to the impact of each factor to China's rice export

| 267 |             | Factor             | R <sup>2</sup> | P-value*              |
|-----|-------------|--------------------|----------------|-----------------------|
| 507 |             | GDP <sub>ij</sub>  | 0.0199         | <.001                 |
| 260 | Ctatistical | GDP <sub>CNi</sub> | 0.7286         | <mark>&lt;.001</mark> |
| 308 | Statistical | POP <sub>ij</sub>  | -0.0030        | 0.41                  |
|     |             | POP <sub>CNj</sub> | 0.7262         | <mark>&lt;.001</mark> |
|     |             | INC <sub>ij</sub>  | 0.0238         | <mark>&lt;.001</mark> |
|     |             | INC <sub>CNI</sub> | 0.7404         | <mark>&lt;.001</mark> |
|     |             | ER <sub>CNi</sub>  | 0.6790         | <.001<br>             |
|     |             | PRO <sub>CNi</sub> | 0.8054         | <.001                 |
|     |             | PRI <sub>CNj</sub> | 0.8130         | <.001                 |

369 significance at P<0.05

- 370
- 371
- 372
- 373 Figure 1374



375 376

The best predictors, rice price (A) and rice production (B), explaining 81.30% and 80.54% variation in China's total export, respectively. The unstandardized coefficients ( $\beta$ ) values in the equation (y =  $\beta$ x + b) indicated an inverse correlation between predictor with its dependent variable (China's rice export). Statistical significance were considered at *P*<0.05.

# 382383 5. CONCLUSION

#### 384

385 China WTO's accession has significantly influenced to the economic structure and 386 international trade patterns of China. Since rice is one of the leading products of China 387 exports; thereby, the empirical analysis will provide significant clues not only for China but 388 also for all importing countries. In this study, the gravity model was firstly applied to identify 389 the determinants of China rice exports after WTO accession with dependent variable of the 390 total export quantity during the period from 2001 to 2014. Regression analysis was performed with FE and RE; then RE was qualified as the more reliable model through 391 392 Hausman test results. The descriptive analysis indicated that total 32 investigated countries 393 are consistent and predominant importers of China rice export which accounted for over 394 92% of the country's export over the selected period. The results also suggest that China 395 rice exports flows was determined by the oscillation of GDP, population, income, exchange 396 rate, price and production but negatively affected by distance, as standard results predicted. 397 One of the most important conclusions drawing from this empirical analysis is that rice trade 398 from China to its trading partners is still under potential level. This study once again 399 confirmed that the augmented gravity model is applicable to single commodity trade flows. 400 Due to data shortage (i.e. short covered period) and the data retrieved from online database 401 was insufficient, not leading to achieve the ideal results. Therefore, further researchs are 402 required to investigate whether these above-mentioned factors affect the China rice basing 403 on official databases from China and its export partners.

404 405

#### 406 **COMPETING INTERESTS**

- 407
- 408 Authors have declared that no competing interests exist.
- 409 410 Ethical: NA
- 410 Ethical NA 411 Consent: NA
- 412 Consent. N/
- 413

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