

2 **Estimating Natural Gas Demand Elasticities in Nigeria**

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6  
7 **ABSTRACT**

8 *This study estimated natural gas demand elasticities in Nigeria. The objective of the study was to*  
9 *examine the responsiveness of natural gas demand to changes in price of natural gas, income*  
10 *and prices of other energy products. The study adopted the bound testing approach to*  
11 *cointegration within the framework of ARDL to estimate annual time series data over a period of*  
12 *33 years (1984 – 2016). The findings of this research showed that the elasticity of natural gas*  
13 *demand is relatively price inelastic in both short and long run; cross-price elasticity of gas de-*  
14 *mand revealed that AGO and LNG are substitute energy products for natural gas in Nigeria;*  
15 *while the estimate of income elasticity of demand is not statistically significant in the short and*  
16 *long run.*

17 **Keywords:** Natural gas demand, elasticity, power supply, gas price, autoregressive distributed  
18 lag model, bound test, Nigeria

19 **Word Count:** 125  
20

21 **List of Abbreviations**

22 ARDL – Autoregressive Distributed Lag  
23 AGO – Automotive Gas Oil  
24 LNG – Liquefied Natural Gas  
25 ARIMA – Autoregressive Integrated Moving Average  
26 PAM – Partial Adjustment Model  
27 OLS – Ordinary Least Square  
28 VAR – Vector Autoregression  
29 UEDT - Underlying Energy Demand Trend  
30 STSM - Structural Time Series Model  
31 WAGP - West Africa Gas Pipeline  
32 NNPC – Nigeria National Petroleum Corporation  
33 EPCL – Eleme Petrochemical Limited  
34 LPG – Liquefied Petroleum Gas

- 35 NGL – Natural Gas Liquid
- 36 Bcm – Billion Cubic Metre
- 37 Bscf – Billion Standard Cubic Feet
- 38 NLNG – Nigeria Liquefied Natural Gas
- 39 MMSCF/D – Million Standard Cubic Feet Per Day
- 40 MSCF – Thousand Standard Cubic Feet
- 41 MMBTU – Million British Thermal Unit
- 42 BP – British Petroleum
- 43 ₦ – Nigerian Naira
- 44 BN – Billion
- 45 UECM - Unrestricted Error Correction Model
- 46 kWh – Kilowatt Hour
- 47 ADF - Augmented Dickey-Fuller
- 48 CUSUM – Cumulative Sum of Recursive Residuals
- 49 CUSUMQ – Cumulative Sum of Squares of Residuals
- 50

UNDER PEER REVIEW

## 51        **1. Background of the Study**

52        Natural gas is an important energy resource that is crucial to the growth and development of eve-  
53        ry economy. Due to its growing demand, the issue of natural gas demand elasticities has been in  
54        the front line in recent times. Numerous studies have been conducted by researchers on natural  
55        gas demand and several methodologies have been adopted to estimate natural gas demand  
56        elasticities in different countries of the world. For example, Khan and Ahmed [1] estimated natu-  
57        ral gas demand in Pakistan and adopted the Johansen (1988) and Johansen and Juselius (1990)  
58        cointegration techniques to estimate annual time series data from 1972-2007. The income elastic-  
59        ity of natural gas demand suggests that natural gas is a luxury good in Pakistan.

60        Erdogdu [2] examined natural gas demand in Turkey using the ARIMA model, PAM and OLS  
61        estimation techniques. The study found that price elasticity of natural gas demand is perfectly  
62        inelastic, while natural gas is a luxury good in the long run; and there is no relationship between  
63        natural gas demand and price and income in the short run. Similarly, Göncü *et al.* [3] proposed a  
64        framework to forecast future daily residential and commercial natural gas consumption in Tur-  
65        key. The study employed OLS estimation technique to estimate a formulated demand model. The  
66        study concluded that natural gas prices in Turkey have little or no explanatory power on changes  
67        in natural gas demand because the price of gas is highly regulated.

68        Arora [4] estimated price elasticities of natural gas demand and supply in the United States for  
69        three different time periods comprising weekly, monthly and quarterly time series data from  
70        1993 to 2013. The study adopted VAR model in estimating price elasticity of natural gas demand  
71        in the US. The result of the monthly and quarterly analysis shows that natural gas demand is  
72        price inelastic in both short and long run. However, when shale gas was added to the model, the  
73        quantity of natural gas demand became less responsive to price in the short and long run.

74        Wadud *et al.* [5] conducted a study on modeling and forecasting natural gas demand in Bangla-  
75        desh using the PAM and OLS estimation techniques to estimate annual time series data spanning  
76        1981-2008. The study revealed that natural gas in Bangladesh is a necessity good in the short  
77        run, while it is a luxury good in the long run. However, the result of price elasticity of natural gas  
78        demand is statistically insignificant in both short and long run. Burke and Yang [6] examined the  
79        elasticities of natural gas demand in 44 countries using three estimators to estimate panel data,  
80        which are: between estimator, pooled OLS and fixed-effects estimators. The result of the analy-

81 sis shows that natural gas demand in the 44 countries is price inelastic for pooled OLS and fixed-  
82 effect estimator, while price elasticity of demand is perfectly inelastic in the between estimator in  
83 the long run. Further, between estimators and pooled OLS revealed that natural gas is a luxury  
84 good in these countries, while the outcome of the field-effect estimator suggests that natural gas  
85 is a necessity good.

86 Some studies have also been conducted on natural gas demand elasticities in Africa. For exam-  
87 ple, the study conducted by Ackah [7] on the determinants of natural gas demand in Ghana, ex-  
88 amined the effect of economic and non-economic factors affecting demand using the UEDT  
89 within the framework of STSM to estimate annual time series data spanning 1989 – 2009. The  
90 study discovered that residential gas demand in Ghana is price inelastic in the short run, while it  
91 is perfectly inelastic in the long run. Income elasticity of demand reveals that natural gas is a ne-  
92 cessity good in the short run, but a luxury good in the long run. In the same vein, Abdullahi [8]  
93 modeled petroleum products [LPG and others] demand in Nigeria using the UEDT within the  
94 framework of STSM and ARDL model. The outcome of the study revealed that LPG demand is  
95 price inelastic, while the result of income elasticity of demand shows that natural gas is a neces-  
96 sity good in Nigeria in the long run. However, the price of LPG and income do not have signifi-  
97 cant relationships with LPG demand in Nigeria in the short run.

98 Despite adopting several methodologies for estimating natural gas demand elasticities, none of  
99 the studies has adopted bound testing approach to cointegration within the framework of ARDL  
100 in estimating natural gas demand elasticities in Nigeria. In other words, there has been no study  
101 that has adopted the ARDL approach to estimate natural gas demand elasticities in Nigeria. This  
102 study aims to fill this gap that exists in literature. Thus, the objective of this study, is to estimate  
103 the short-run and long-run price, income and cross price elasticities of natural gas demand in Ni-  
104 geria. The outcome of this study will serve as a framework for policy formulation for inducing  
105 investments in gas utilization projects.

106 The remaining part of this study is divided into four sections. Section 2 examines natural gas uti-  
107 lization and the Nigerian economy, while section 3 contains the theoretical framework and meth-  
108 odology adopted in this study. Presentation and discussion of results are carried out in section 4,  
109 while the conclusion and recommendations are expressed in section 5.

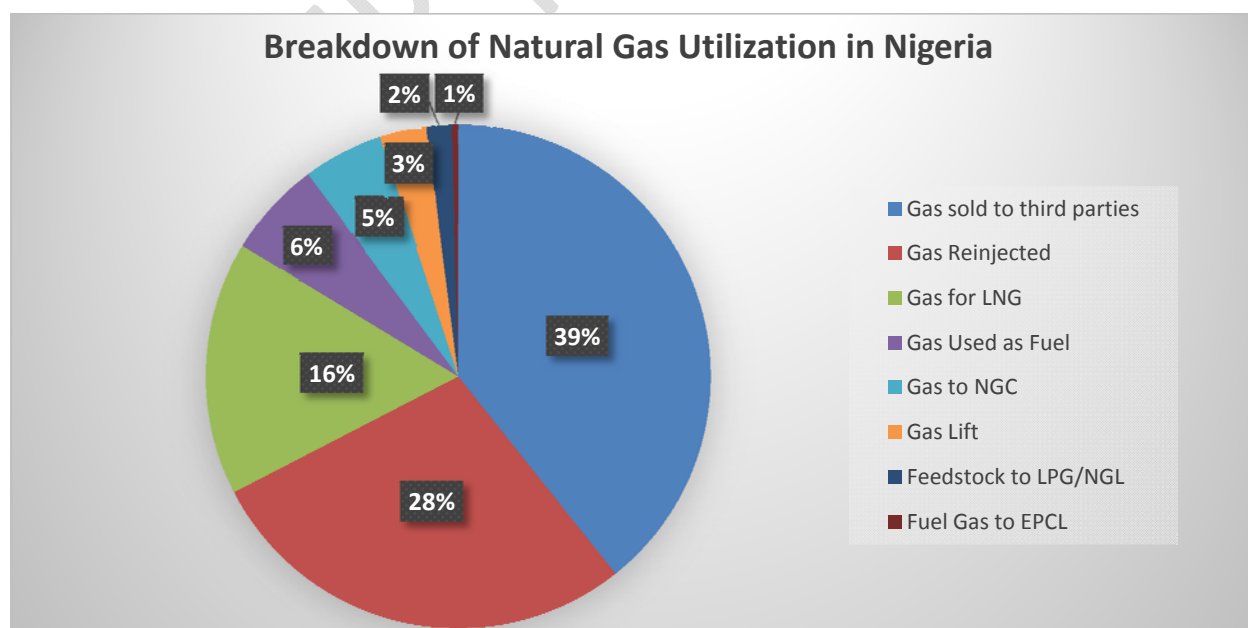
## 110 2. Natural Gas Utilization and the Nigerian Economy

111 Natural gas is an important energy resource to the Nigerian economy. The energy source gener-  
112 ates huge revenue as well as serves as the major source of energy in Nigeria's energy mix. This  
113 section discusses the importance of natural gas to Nigeria and also examines the dynamics of  
114 natural gas demand in the economy.

### 115 2.1 Natural Gas Utilization in Nigeria

116 Nigeria is estimated to have the largest proven natural gas reserves in Africa and the 9<sup>th</sup> largest in  
117 the world; having an estimated proven gas reserve of 5,627bcm, which is 37% of the total gas  
118 reserves in Africa [9]. There are several gas utilization projects in Nigeria. These projects utilize  
119 natural gas for power generation, process operations, as feedstock and for export purposes.

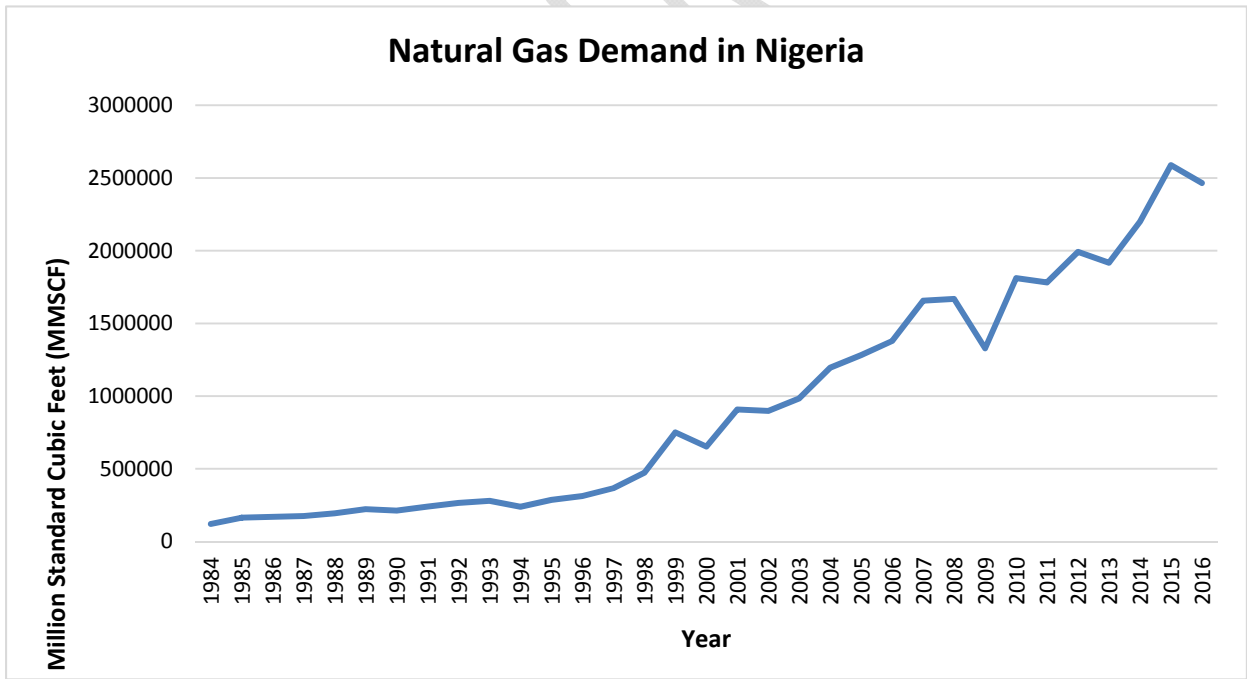
120 The country exports pipeline gas to some West African countries (Benin Republic, Togo and  
121 Ghana) through the WAGP and also exports LNG to Asia Pacific, North America (Mexico),  
122 South and Central America, Europe and the Middle East [10]. The total export of LNG from Ni-  
123 geria in 2015 was 25.3bcm, which represents 7.59 percent of the total LNG traded globally;  
124 however, it increased to 27.76bcm in 2017 [10]. This rank the country as the 4<sup>th</sup> largest exporter  
125 of LNG in the world. The breakdown of natural gas demand by each of the gas utilization pro-  
126 jects is shown in figure 1.



127 Figure 1 Natural Gas Utilization in Nigeria in 2015, NNPC Annual Statistical Bulletin, 2016.  
128

129 Figure 1 shows that 39 percent of total gas utilized in 2015 was allocated to third parties who uti-  
 130 lize gas for industrial heating and as feedstock for producing fertilizers, petrochemicals, etc.,  
 131 which makes it the largest consumer of natural gas in Nigeria, while natural gas reinjected had  
 132 28 percent of total gas utilized, making it the second largest consumer. However, fuel gas to  
 133 EPCL and feedstock to LPG/NGL had 1 percent and 2 percent of total gas utilized respectively  
 134 thereby making them the lowest consumers of Nigeria’s natural gas.

135 The trend of natural gas utilization from 1984 – 2016 is shown in figure 2. The total natural gas  
 136 utilized in 1984 was 121.41bscf. Gas utilization experienced slow growth up until 1999 when it  
 137 increased to 751Bcf largely as a result of the commencement of operations of Nigeria’s first  
 138 LNG project – NLNG. Growth became much faster after this as the export project, which be-  
 139 came and remains the largest gas utilization centre in Nigeria, added additional LNG trains. Gas  
 140 demand was also boosted in the domestic market through the implementation of the Nigerian  
 141 Gas Master Plan (NGMP) which increased demand from about 300MMscf/d to the current  
 142 1.2bscf/d.

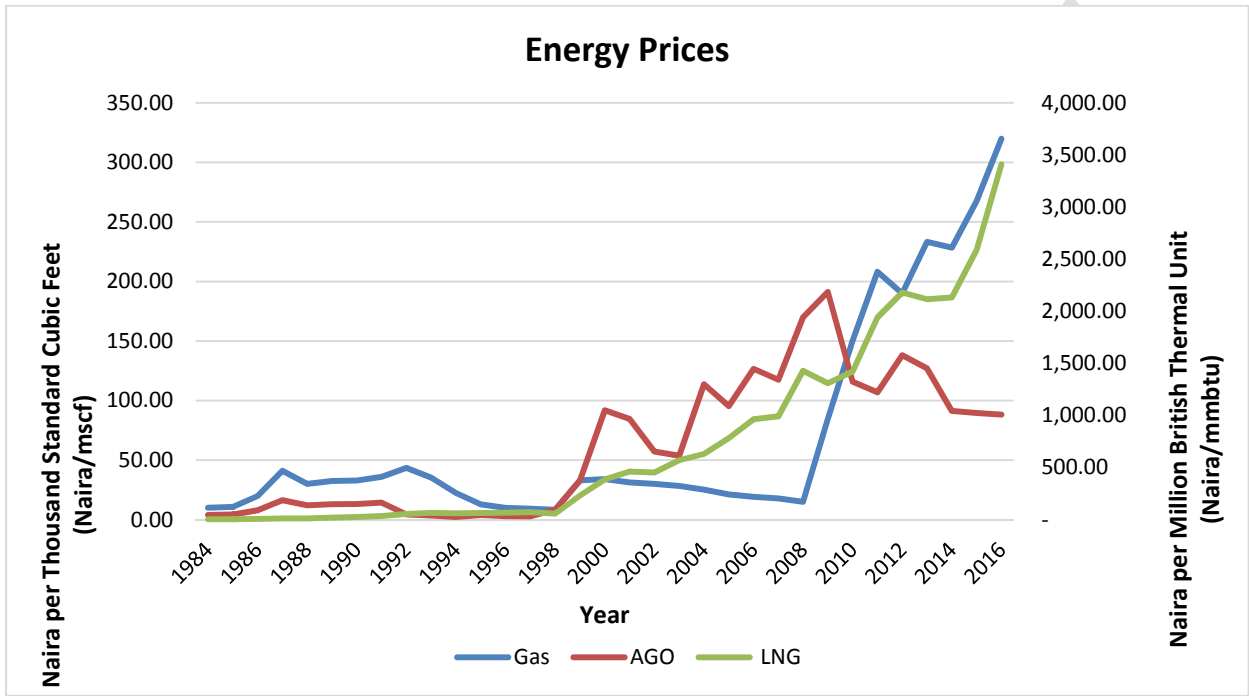


143 Figure 2 Natural Gas Demand in Nigeria 1984 – 2016, NNPC Annual Statistical Bulletin, 2016.

145 **2.2 Energy Prices**

146 Gas utilization in Nigeria is in two folds: gas for domestic consumption – domestic market; and  
 147 gas for export – international market. These two markets have different pricing frameworks

148 which is based on different factors. The Nigerian government through the National Domestic  
 149 Gas Supply and Pricing Policy (2008) has grouped the country's gas demand sectors into three:  
 150 the strategic power sector, the strategic industrial sector and the commercial/wholesale sector.  
 151 This study adopted the price of natural gas in the strategic power sector, which is regulated. The  
 152 trend of natural gas price is presented in figure 3.



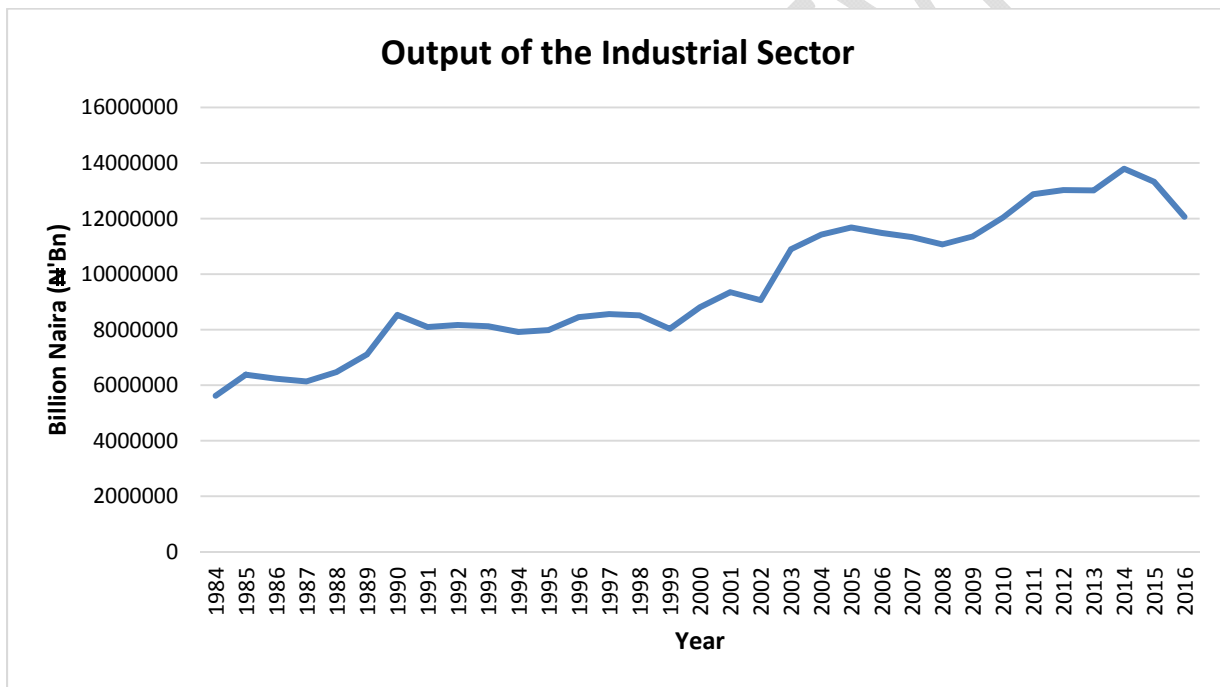
153  
 154 **Figure 3 Energy Prices 1984 – 2016, NNPC (2016); World Bank (2016); BP (2018)**

155 Domestic natural gas price maintained a fairly stable trend from 1984 to 2008. This is attributa-  
 156 ble to the adoption a fixed price regime for natural gas. The national gas pricing policy of 2008,  
 157 however, led to the rise in gas price in 2009 until it reached a high of ₦208.22/mscf in 2011, be-  
 158 fore rising to ₦233.19/mscf in 2013 [11]. Gas prices increased in the following year and has  
 159 since maintained an upward movement.

160 In order to estimate the cross elasticity of natural gas demand, this study adopted the price of  
 161 AGO and LNG prices. These are presented in figure 4. The price of AGO witnessed a steady  
 162 trend from 1984 to 1998 before experiencing an increase in 1999. AGO price however, experi-  
 163 enced an undulating trend until it reached a peak in 2009 before declining [12]. The international  
 164 price of LNG maintained a steady pace from 1984 to 1999 before increasing in year 2000 [10]. It  
 165 has since been experiencing an upward trend.

166 **2.3 Overview of Nigeria’s Industrial Sector**

167 In spite of abundant natural gas resources, output of the industrial sector of the Nigerian econo-  
168 my that utilizes Nigeria’s natural gas, has been low. This is shown in figure 4. The output has an  
169 undulating trend from 1984 to 2016. The output in 1984 was ₦5,621.18bn; it increased to  
170 ₦8,531.59bn in 1990 as a result of the International Monetary Fund (IMF) loan obtained by Ni-  
171 geria in 1985, before declining in 1991 [13]. The output trend was fairly stable from 1992 till  
172 2002 before rising to ₦11,674.74bn in 2005. Output experienced a slight decline in 2006 till  
173 2008 before experiencing an upward movement in 2009 till it reached an all-time peak at  
174 ₦13,791.24bn in 2014 due to the positive effect of the National gas pricing policy of 2008.  
175 However, output fell the following year and declined further in 2016.



176 Figure 4 Output of the Industrial Sector of Nigeria 1984 – 2016, Ministry of Finance, 2016.  
177

178 **3. Theoretical Framework and Model Specification**

179 **3.1 Theoretical Framework**

180 The theory adopted in this study is the theory of consumer choice (optimal choice of consumer).  
181 This theory states that consumer problem is a utility maximization problem and as such, the con-  
182 sumer puts together the theory of preferences and the budget set and also assumes differentiable  
183 preferences and convex budget set [14].



$$Max U = U(g) \text{ --- (1)}$$

$$184 \text{ Subject to } B = \{g \text{ in } G; \bar{p}.g \leq \bar{Y}\} \text{ --- (2)}$$

185 In equations 1 and 2 above, g stands for natural gas, p represents price of natural gas and Y de-  
 186 notes real output of the industrial sector of the economy. It is worthy of note that p and Y are  
 187 fixed.

188 Solving the consumers' choice problem using calculus of optimization-method of Lagrange mul-  
 189 tipliers yields the individual demand functions which are also called Marshallian demand func-  
 190 tions. In the Marshallian demand function below, GD denotes natural gas demand, GP stands for  
 191 gas price, PLNG stands for price of LNG, DP stands for diesel price, ELECT stands for electrici-  
 192 ty consumption per capita (which serves as a control variable), while Y is the same as explained  
 193 above.

$$194 \text{ } GD = g(GP, PLNG, Y, DP, ELECT) \text{ where } GD = (g_1, g_2, g_3, \dots, g_n) \text{ --- (3)}$$

195 In order to estimate the equation above, a mathematical form is needed, therefore this study  
 196 adopts log-linear demand equation as adopted by Erdogdu [2] and Medlock [15] in setting up the  
 197 econometric model. This equation, Medlock [15] posits, is often used in modeling energy [natu-  
 198 ral gas] demand in empirical studies. Equation 3 can then be written as:

$$\ln GD_t = \beta_1 + \beta_2 \ln GP_t + \beta_3 \ln PLNG_t + \beta_4 \ln Y_t + \beta_5 \ln DP_t + \beta_6 \ln ELECT_t + \varepsilon_t \text{ --- (4)}$$

199 The log of natural gas demand is equal to the explanatory variables, also expressed in log.  $\varepsilon_t$  is  
 200 the error term, while  $\beta_i$  are the parameters to be estimated; these parameters represent elasticities.

201 According to the standard demand theory, there is a negative relationship between price and  
 202 quantity demanded of every product. This means that an increase in the price of natural gas will  
 203 lead to a fall in quantity demanded ( $\beta_2 < 0$ ). Conversely, an increase in real output of the manufac-  
 204 turing sector will lead to a rise in demand for natural gas. Therefore, there is a positive relation-  
 205 ship between real output and natural gas demand ( $\beta_4 > 0$ ). LNG is one of the many gas utilization  
 206 projects in Nigeria. By implication, its availability largely depends on the availability of natural  
 207 gas. It is expected that an increase in the international price of LNG will lead to an increase in  
 208 Nigeria's natural gas demand ( $\beta_3 > 0$ ). AGO is a substitute good for natural gas when an increase

209 in its price leads to an increase in the demand for natural gas ( $\beta_5 > 0$ ). On the other hand, AGO is  
 210 regarded as a complementary good to natural gas if an increase in its price leads to a decrease in  
 211 the demand for natural gas ( $\beta_5 < 0$ ). Since natural gas is used in generating over 80 percent of Ni-  
 212 geria’s electricity, it is expected that an increase in electricity consumption per capita will lead to  
 213 an increase in natural gas demand ( $\beta_6 > 0$ ).

### 214 **3.2 Model Specification**

215 This study adopts the ARDL bound testing approach to cointegration developed by Pesaran *et al.*  
 216 [16] and adopted by Shahbaz *et al.* [17], Marbuah [18], Belloumi [19] and Onolemhemhen *et al.*  
 217 [20]. The choice of this methodology is influenced by three factors: First, this approach has bet-  
 218 ter small sample properties [21]. In other words, it is the best approach for analyzing model with  
 219 a small sample size. Secondly, it can be used to analyze any model irrespective of the order of  
 220 integration of the series of data [18]. In other words, no pre-testing is required as it can be ap-  
 221 plied to any series with either I (0) or I (1) qualities. Thirdly, the true or unbiased estimate of the  
 222 long-run model is obtained by applying the ARDL technique. In this approach, dynamic models  
 223 are estimated by adding the lag of the dependent variable as well as the lagged and contempora-  
 224 neous values of the independent variables [18].

#### 225 **3.2.1 Formulation of the Estimated Model**

226 The error correction model is specified as:

$$\Delta \ln GD_t = \beta_1 + \beta_2 \Delta \ln GP_t + \beta_3 \Delta \ln PLNG_t + \beta_4 \Delta \ln Y_t + \beta_5 \Delta \ln DP_t + \beta_6 \Delta \ln ELECT_t + EC_{t-1} + \varepsilon_t \quad (5)$$

227 In this case, the parameters  $\beta_2, \beta_3, \beta_4, \beta_5$  and  $\beta_6$  would be interpreted as short-run effects, while  
 228  $\Delta$  represents the difference operator. The deviation from equilibrium in the previous period, that  
 229 is, the error, is responsible for the change in natural gas consumption in the next period. This de-  
 230 viation, as denoted by  $EC_{t-1}$ , is the error that is to be adjusted in the next period [21].

231 Model 6 is therefore specified as an ARDL model by “including lags of the dependent variable  
 232 and of the potentially non-stationary explanatory variables on the right-hand side” [21]. Further-  
 233 more, replace the error correction term,  $EC_{t-1}$  in equation (5) by its components from the long

234 run relationship in equation (7) instead of adopting a two-step process to estimate the model.  
 235 This is expressed as:

$$EC_{t-1} = \varepsilon_{t-1} = (\ln GD_{t-1} - \beta_1 - \beta_2 \ln GP_{t-1} - \beta_3 \ln PLNG_{t-1} - \beta_4 \ln Y_{t-1} - \beta_5 \ln DP_{t-1} - \beta_6 \ln ELECT_{t-1}) - - - - (6)$$

236 And this yields the UECM with the form:

$$\begin{aligned} \Delta \ln GD_t = & \beta_1^* + \beta_{1A}^t + \sum_{i=1}^p \beta_{2i} \Delta \ln GP_{t-i} + \sum_{j=0}^q \beta_{3j} \Delta \ln PLNG_{t-j} + \sum_{k=0}^r \beta_{4k} \Delta \ln Y_{t-k} \\ & + \sum_{l=0}^s \beta_5 \Delta \ln DP_{t-l} + \sum_{m=0}^t \beta_6 \Delta \ln ELECT_{t-m} + \beta_7^* \ln GD_{t-1} + \beta_8^* \ln GP_{t-1} \\ & + \beta_9^* \ln PLNG_{t-1} + \beta_{10}^* \ln Y_{t-1} + \beta_{11}^* \ln DP_{t-1} + \beta_{12}^* \ln ELECT_{t-1} + \varepsilon_t - - - (7) \end{aligned}$$

237 The UECM above is estimated as part of the ARDL framework in equation (4).  $\beta_2, \beta_3, \beta_4, \beta_5$  and  
 238  $\beta_6$  are parameters representing the short-run effects while  $\beta_7^*, \beta_8^*, \beta_9^*, \beta_{10}^*, \beta_{11}^*$ , and  $\beta_{12}^*$  denote  
 239 the long-run elasticities.

### 240 3.2.2 Estimation Method for the Model

241 In equation 7 above, the variables GD, GP, PLNG, Y, DP and ELECT would each be subjected  
 242 to unit root test. This is to investigate if the order of integration of the series are integrated of or-  
 243 der 2, that is, if it has I (2) properties. Estimation of the model is done and the test of hypothesis  
 244 that  $H_0: \beta_7^* = \beta_8^* = \beta_9^* = \beta_{10}^* = \beta_{11}^* = \beta_{12}^* = 0$  which is the null hypothesis, and/ or  $H_1:$   
 245  $\beta_7^* \neq \beta_8^* \neq \beta_9^* \neq \beta_{10}^* \neq \beta_{11}^* \neq \beta_{12}^* \neq 0$  which is the alternative hypothesis is carried out using a  
 246 standard F-statistic, although this F-test has a non-standard distribution. The critical value that  
 247 enables a bounds test to be conducted is provided by Pesaran *et al.* [16].

248 The decision rule, therefore, is that if the calculated F falls below the lower bound at some sig-  
 249 nificance level, the null hypothesis is accepted and this means that there is no cointegration  
 250 among the variables. On the other hand, if the F statistic exceeds the upper critical bound at some  
 251 significance level, we reject the null hypothesis. This means that there is cointegration among the  
 252 variables. Lastly, if the F statistic falls between the upper and lower bounds, the result is incon-

253 clusive and the knowledge of the order of integration of the variables involved would be the  
254 resolution of this uncertainty.

### 255 **3.3 Description of Data**

256 Empirical analysis is carried out on time series data covering the period 1984 – 2016 (33 years).  
257 This period was adopted because of availability of data. Time series data on natural gas con-  
258 sumption in Nigeria was sourced from [11]. It is measured in million standard cubic feet  
259 (mmscf). The source of time series data on real output (Y) of the industrial sector is [13]. The  
260 data on real output (Y) of the manufacturing sector was extracted from GDP at 2010 constant  
261 basic prices and is expressed in million Naira (₦ Million).

262 The time series data on gas price was obtained from [11]. It was specified in United States' dol-  
263 lars. However, for the purpose of this study, the price was converted to the Nigerian Naira (₦),  
264 and was further deflated by Nigeria's Consumer Price Index (CPI) (2010 = 100) in order to get  
265 the real price of gas. The same process was applied to price of diesel and the international price  
266 of LNG in order to obtain their real prices in Naira terms; though the time series data on LNG  
267 price was obtained by taking the average price of LNG in two markets (Japan and Germany) be-  
268 fore its conversion to the Nigerian Naira. The time series data of price of diesel was sourced  
269 from [12], while the price of LNG was sourced from [10]. The price of AGO is measured in  
270 ₦/litre while the LNG price is measured in ₦/mmbtu. Electricity consumption per capita was  
271 obtained from [22] and is expressed in kWh.

## 272 **4. Discussion of Results**

### 273 **4.1 Unit Root Test**

274 ADF test was conducted to ascertain the order of integration of the time series data. It was dis-  
275 covered after the test that none of the variables was integrated of order 2, and none of the varia-  
276 bles adopted is stationary at level. In other words, all the variables have unit roots. However, all  
277 the variables became stationary at first (1<sup>st</sup>) difference. This is shown in table 1.

278  
279  
280  
281  
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283

284 **Table 1 Unit Root Test**

| Variable | Level     | 1 <sup>st</sup> Difference |
|----------|-----------|----------------------------|
| GD       | -2.193931 | -7.725809***               |
| GP       | -1.404493 | -4.460467***               |
| PLNG     | -2.734929 | -4.265754**                |
| Y        | -2.564917 | -5.230566***               |
| DP       | -2.166937 | -3.983713**                |
| ELECT    | -2.412257 | -6.463673***               |

285 Note: \*\*\*, denote rejection of the null hypothesis at 1%, 5% and 10% level of significance

286 \*\*, denote acceptance of null hypothesis at 1% level of significance but rejection at 5% and 10% level

287 **4.2 Results of Cointegration Test**

288 Results of the bounds test are presented in table 2. The cointegration test was carried out on gas  
 289 demand and all the independent variables. The F-statistic of the cointegration test was 4.45. This  
 290 result is higher than the upper critical bounds at only 10 percent and 5 percent levels of signifi-  
 291 cance, and this indicates that there is cointegration among the variables at both 10 percent and 5  
 292 percent levels of significance; hence, there is a long run relationship between gas demand, gas  
 293 price, price of LNG, real output of the industrial sector, price of AGO and electricity consump-  
 294 tion per capita. However, the value of the bounds test falls in between the lower and upper  
 295 bounds at 2.5 percent and 1 percent significance levels.

296 **Table 2 Bounds Test for Cointegration**

| Variable                            | F-Statistics | Critical Bounds |      |      |      |
|-------------------------------------|--------------|-----------------|------|------|------|
|                                     |              | 5%              |      | 10%  |      |
|                                     |              | I(0)            | I(1) | I(0) | I(1) |
| $F_{gd}(gd gp, plng, y, dp, elect)$ | 4.45**       | 3.12            | 4.25 | 2.75 | 3.79 |

297 NOTE: \*\*\*, denote rejection of null hypothesis at 1%, 5% and 10% level of significance, while \*\* denote rejec-  
 298 tion of hypothesis at 5% and 10% level of significance

299 **4.3 Estimated Short-Run and Long-Run Results**

300 The error correction term has the correct sign (negative) and is statistically significant as shown  
 301 in table 3. The error correction term of -1.295843 is similar to the error correction term obtained  
 302 by Narayan and Smyth [23]. Narayan and Smyth [23] posit that this value “implies that instead  
 303 of monotonically converging to the equilibrium path directly, the error correction process fluctu-  
 304 ates around the long-run value in a dampening manner.” The economy returns rapidly to equilib-  
 305 rium once the process is complete. Additionally, with an  $R^2$  of 0.801913, the results show that 80  
 306 percent variation in natural gas demand in Nigeria is explained by the independent variables. The  
 307 residuals of the short-run models were subjected to a diagnostic test and it shows that they are  
 308 well behaved with respect to serial correlation, heteroskedasticity, normality as well as constant

309 variances. Lastly, the parameters were subjected to stability tests using the CUSUM and  
310 CUSUMQ developed by Brown *et al.* (1975). In the estimated models, CUSUM and CUSUMQ  
311 tests indicate that the parameter stability falls within the 5% critical bounds; hence, they are sta-  
312 ble. This is shown in table 5.

313 The short run estimate is shown in table 3, while the long run estimate is presented in table 4.  
314 The estimate of the short run price elasticity of demand is -0.15 and is statistically significant.  
315 This means that, in the short run, natural gas demand in Nigeria is relatively price inelastic. In  
316 other words, a 1 percent increase in the price of gas will lead to 0.15 percent decrease in the  
317 quantity demanded of natural gas and vice versa, *ceteris paribus*. In the long run, the estimate of  
318 price elasticity of natural gas demand is -0.089 and is statistically significant. This means that  
319 elasticity of natural gas demand in Nigeria in the long run is also relatively price inelastic just  
320 like the short run; but as we approach the long run, price elasticity shrinks from 0.15 percent to  
321 0.09 percent. Therefore, if there is a 1 percent increase in the price of natural gas in the long run,  
322 the quantity demanded for gas would fall by 0.09 percent and vice versa, *ceteris paribus*. The  
323 short run and long run estimates follow our apriori expectation.

324 The price elasticity of demand of the international price of LNG in the short run is 0.311573.  
325 This estimate is positive and is statistically significant. The estimate indicates that a 1 percent  
326 increase in the international price of LNG will lead to a 0.31 percent increase in Nigeria's natural  
327 gas demand and vice versa, *ceteris paribus*. In the same vein, the long run estimate of the inter-  
328 national price of LNG is 0.101994, which is positive and is statistically significant. The result  
329 reveals that a 1 percent increase in the international price of LNG will lead to an increase of 0.10  
330 percent in Nigeria's natural gas demand in the long run and vice versa, *ceteris paribus*. This re-  
331 sult follows our a-priori expectation.

332 The estimate of income elasticity of demand in the short-run and long-run are not statistically  
333 significant.

334 The cross-price elasticity of demand of AGO in the short run is 0.101363. The elasticity obtained  
335 is positive and is statistically significant. This means that, in the short run, AGO is a substitute  
336 product for natural gas in Nigeria. Hence, a 1 percent increase in the price of AGO will lead to a  
337 0.10 percent increase in demand for natural gas and vice versa, *ceteris paribus*. In the same vein,

338 the long run estimate of price of AGO is 0.097945. This means that AGO is a substitute energy  
 339 product for natural gas in Nigeria. Therefore, a 1 percent increase in the price of diesel will lead  
 340 to a 0.09 percent increase in natural gas demand in Nigeria and vice versa, *ceteris paribus*.

341 Lastly, the short run estimate of electricity consumption per capita is positive and is statistically  
 342 significant, while its long run estimate is not statistically significant. The short run estimate of  
 343 0.471537 indicates that natural gas demand increases by 0.47 percent when there is a 1 percent  
 344 increase in Nigeria's electricity consumption per capita and vice versa, *ceteris paribus*. This re-  
 345 sult follows our a-priori expectation.

346 **Table 3 Error Correction Representation for the Selected ARDL Model ARDL (1, 0, 1, 0, 0,**  
 347 **2)Selected based on Schwarz Criterion (SIC) 1984 – 2016**

| Explanatory Variables | Dependent Variable is GD    |
|-----------------------|-----------------------------|
| $\Delta GD (-1)$      | -0.496123***<br>(-2.261794) |
| $\Delta GP$           | -0.149683***<br>(-4.293318) |
| $\Delta PLNG$         | 0.311573***<br>(5.562112)   |
| $\Delta Y$            | 0.126850<br>(0.614177)      |
| $\Delta DP$           | 0.101363***<br>(3.341430)   |
| $\Delta ELECT$        | 0.471537***<br>(3.900847)   |
| $\Delta C$            | 0.141812***<br>(8.706127)   |
| $\Delta ECM(-1)$      | -1.295843***<br>(-8.900937) |

348 NOTE: \*\*\*, denote the rejection of null hypothesis at 1%, 5% and 10% level of significance  
 349 The figures in brackets represent t-statistic

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360 **Table 4 Estimated Long-Run Coefficients Using the ARDL Approach ARDL (1, 0, 1, 0, 0,**  
 361 **2) Selected based on Schwarz Criterion (SIC) 1984 – 2016**

| Explanatory Variables | Dependent Variable is GD    |
|-----------------------|-----------------------------|
| Constant              | 10.932110***<br>(4.517216)  |
| LGP                   | -0.089228***<br>(-5.344379) |
| LPLNG                 | 0.101994***<br>(2.423419)   |
| LY                    | 0.043753<br>(0.266551)      |
| LDP                   | 0.097945***<br>(5.944668)   |
| LELECT                | -0.116009<br>(-1.209397)    |

362 NOTE: \*\*\*, denote the rejection of null hypothesis at 1%, 5% and 10% level of significance  
 363 The figures in brackets represent t-statistic

364 **Table 5 Regression Statistics and Diagnostic Tests**

|                           |                     |
|---------------------------|---------------------|
| R – Square                | 0.801913            |
| Adjusted R – Square       | 0.754373            |
| F – Statistic             | 16.86790 (0.000000) |
| Durbin – Watson Statistic | 2.034899            |
| Serial Correlation        | 0.697320 (0.5081)   |
| Normality                 | 1.254495 (0.534060) |
| Heteroscedasticity        | 0.842740 (0.5491)   |
| CUSUM                     | Stable              |
| CUSUMQ                    | Stable              |

## 365 5 Conclusion

366 The results of the analysis conducted in this study suggest that domestic gas price, price of AGO,  
 367 international price of LNG and electricity consumption per capita are important determinants of  
 368 Nigeria’s natural gas demand. Elasticity of natural gas demand in Nigeria is relatively price ine-  
 369 elastic. Thus, a fall in the price of natural gas will lead to an increase in the quantity demanded of  
 370 natural gas by less than the percentage fall in price and vice versa, *ceteris paribus*. This study  
 371 concludes that natural gas price is a major determinant of the quantity demanded of natural gas in  
 372 Nigeria. Furthermore, the result of the cross elasticity of demand reveals that AGO and LNG are  
 373 substitute energy products for natural gas in the Nigerian economy.

374 Therefore, this study recommends that policy makers should adopt natural gas price as a tool for  
 375 increasing the quantity demanded of natural gas in Nigeria. A downward review of gas price is



376 important, because, a lower domestic gas price will lead to an increase in quantity of natural gas  
377 demanded by power plants, commercial centers and industries. Cheap and affordable gas would  
378 reduce the cost of electricity generation; production of glass, steel, paper, etc.; and, production of  
379 fertilizer, petrochemical, etc.

380 However, gas producers have argued that the current gas price is low and uneconomic. In es-  
381 sence, it is difficult to make a reasonable profit from harnessing associated gas and selling same  
382 at the prevailing market price. This is partly attributable to high cost of harnessing and convert-  
383 ing associated gas into usable gas. This claim is consistent with the law of supply. Therefore, in  
384 order to ascertain the equilibrium gas price, further studies should be conducted to estimate natu-  
385 ral gas supply elasticities in Nigeria. The major limitation of this study is the inaccessibility of  
386 monthly or quarterly time series data.

## 387 **6 Acknowledgement**

388 My sincere appreciation goes to Professor Akin Iwayemi, Engr. Fisoye Delano, Dr. Lilian  
389 Idiaghe, Mr. Banjo Onasanya, Mr. Oludele Folarin, Mr. Ayodeji Ladeinde and Mr. Michael Aba  
390 for their immense contributions towards the completion of this study.

### 391 **COMPETING INTERESTS DISCLAIMER:**

392 **Authors have declared that no competing interests exist. The products used for this re-**  
393 **search are commonly and predominantly use products in our area of research and coun-**  
394 **try. There is absolutely no conflict of interest between the authors and producers of the**  
395 **products because we do not intend to use these products as an avenue for any litigation**  
396 **but for the advancement of knowledge. Also, the research was not funded by the produc-**  
397 **ing company rather it was funded by personal efforts of the authors.**

398 **Ethical: NA**

399 **Consent: NA**

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473 **Appendix**

