

1 **Economic Efficiency and its Determinants: A Case Study of Cowpea Production in the**
2 **Western Agricultural Zone of Nasarawa State, Nigeria**

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4
5 **Abstract**

6 This study estimated the economic efficiency level and assessed the influencing factors
7 among cowpea farmers in the western agricultural zone of Nasarawa state, Nigeria. A sample
8 size of 160 cowpea farmers was selected using multi-stage sampling technique. The data used
9 was collected for the 2017 farming season using structured questionnaire and was analysed
10 using data envelopment analysis (DEA) and tobit regression model. The study revealed that
11 cowpea farmers in the study area operated on a small scale and at an average of 1.0
12 ha/farmer. Findings also indicated that, the mean technical (TE), allocative (AE) and
13 economic efficiencies (EE) were: 0.31, 0.18 and 0.06 respectively. The implication of these
14 results is that an average farmer in the study area has the scope for increasing TE by 69% in
15 the short run under the existing technology. An average farmer in the study area also has the
16 scope of increasing their allocative and economic efficiencies by 82% and 94% respectively
17 in the short run under the existing technology. The economic efficiency was only influenced
18 significantly by the farm size. Education, farming experience, and extension visits were not
19 significant determinants of the economic efficiency. The study recommends for policies of
20 government at all levels and those of all the stakeholders to discourage land fragmentation
21 and promote efforts that encourage farmers to form strong cooperatives so that they can pool
22 their resources together to increase their scale of operations and by so doing improve their
23 cowpea production efficiency.

24 **Key words:** Cowpea, production, economic efficiency, determinants, farmers

25
26 **Introduction**

27 Cowpea (simply known as ‘beans’ in Nigeria) is one of the most economically important
28 indigenous African legume and most versatile African crop which feeds the people, their
29 livestock, the soil and other crops (Okereke *et al.*, 2006). Botanically, it is called *Vigna*
30 *unquiculata* L. Walp and is mostly grown in the semi-arid tropics which cover Asia, East and
31 West Africa, Central and South America. Cowpea has its root in Africa most especially
32 South, West and East Africa but the name Cowpea probably emerged when it got to the
33 United States of America and was used as an important feed for the Cows (Ernest, 2009).
34 Most cowpeas are grown on the African continent, particularly in Nigeria and Niger which
35 account for over 55% of world cowpea production (FAO, 2018). It can be intercropped with
36 large taller plants such as maize, millet, or sorghum particularly in high rainfall areas because
37 of its exceptional shade tolerance as reported by the Savana Agricultural Research Institute
38 (SARI), Kenya in 2012. There is a high level of morphological diversity found within the
39 cowpea species with large variations in the size, shape and the structure of the plant.
40 Cowpeas can be erect, trailing or climbing. The seeds also vary in size, shape, colour and the
41 number of seeds per pod.

42
43 Niger is the main exporter of cowpea and Nigeria is the main importer and the leading
44 cowpea producer (FAO, 2018). Outside Africa, the major production areas are Asia, Central
45 America and South America. United States of America is the most substantial producer and
46 exporter of cowpea in the developed world (Carlos, 2004). In terms of the land area for
47 cowpea production, Niger has the largest area (5.2 million hectares) which is over 36% of the
48 world total land area for cowpea production but due to their lower yield per hectare (383Kg),
49 they are the second world producers after Nigeria that has 3.6 million hectares, about 25% of
50 the world total land area and 852Kg/ha productivity (FAO, 2018).

51

52 In some traditional cropping methods in Nigeria, the yield could be as low as 100 kg/ha
53 (Abdullahi *et al.*, 2015). The low productivity of cowpea in Nigeria is mostly attributed to
54 high level of illiteracy, high cost of inputs, physical and biotic constraints, lack of high
55 yielding seeds coupled with the use of primitive and crude tools, such as hoes, cutlasses, axes
56 etc. However, Savana soils are also said to be inherently low in nutrients particularly nitrogen
57 and phosphorus. Phosphorus (P) is among the most needed elements for crop production in
58 many tropical soils. Phosphorus is critical to cowpea yield because it is reported to stimulate
59 growth, initiate nodule formation as well as influence the efficiency of the rhizobium-legume
60 symbiosis (Haruna and Aliyu, 2011).

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62 Cowpea's high protein content, its adaptability to different types of soil and inter-cropping
63 systems, its resistance to drought, and its ability to improve soil fertility and prevent erosion,
64 make it an important economic crop in Nigeria. The sale of the dry stalks and leaves (haulms)
65 and also the husks (the dry outer covering of the seeds) as animal feed during the dry season
66 provides a vital income for the farmers. Cowpea plays several key roles in the nutrition and
67 economic life of many people in Nigeria and the world over. According to Usman *et al.*,
68 (2014), cowpea has a protein content of about 23% making it a good source of plant protein.
69 It was further reported that it has an implication in its ability to cover a gap created by
70 inadequacy of animal protein in the diet of common people in poor countries including
71 Nigeria. Cowpea is gradually attaining its economic importance all over Nigeria even though
72 the bulk of the production is done in the semi-arid zone of the northern part of the country
73 (Petu-Ibikunle and Smith, 2008). The increasing socio-economic importance of cowpea may
74 be due to its food value to both humans and livestock and ability to improve the fertility and
75 cover for the soil against erosion. Its high protein content comparable only to that of the
76 animals makes it a good supplementary source of protein (Ya'aishe *et al.*, 2010). Apart from
77 having much protein content than the cereals, cowpea is also a good source of dietary fibre
78 and starch, minerals and vitamins.

79

80 Most farmers in Nigeria practice subsistence farming with low productivity and consequent
81 inefficiencies. This is mostly attributed to both technical and allocative inefficiencies
82 resulting from the farmers' lack of access to appropriate inputs and relevant information that
83 could guide them to higher and efficient productions. Since cowpea production is mainly
84 dominated by small scale farmers who have limited resources and produce the crop under
85 unfavourable conditions like; little use of inputs, marginal farmlands and intercropping with
86 competitive crops in some cases which mostly leads to inefficient production and
87 consequently low economic efficiency, there is great need for all the stakeholders of cowpea
88 production not only in the study area, but all over the country and beyond to inculcate the
89 awareness for the need of increased and economically efficient cowpea production and its
90 determinants that will lead to its profitability. For an economic efficiency of cowpea
91 production to be achieved, efficiency at both allocative and technical must be achieved since
92 economic efficiency is the totality of both technical and allocative efficiencies (Farrell, 1957).
93 That is; economic efficiency is the result of the product of both technical and allocative
94 efficiencies. Since the economic efficiency is the totality of both technical and allocative
95 efficiencies, there is need to consider both for effective analysis and informed decision as to
96 the appropriate steps to be taken to improve the economic efficiency and profitability of the
97 cowpea production. Hence, the need for the current study; to empirically investigate the
98 technical efficiency, allocative efficiency and the economic efficiency and its determinants of
99 the cowpea production in the Western Agricultural Zone of Nasarawa State, Nigeria.

100

101 **Materials and Methods**

102 The study was conducted in the Western Agricultural Zone of Nasarawa State, Nigeria,
103 where cowpea production is prevalent. Nasarawa state is made up of 13 local government
104 areas (LGAs) divided into three agricultural zones by the Nasarawa Agricultural
105 Development Programme (NADP). The Western zone consists of four LGAs namely; Karu,
106 Nasarawa, Keffi and Toto, with its zonal headquarters in Keffi. The agricultural zone lies
107 within the guinea savannah climatic zone of the state with annual rainfall ranging between
108 1000mm and 1500mm. The zone has tropical climate marked by distinct dry and wet seasons
109 with annual mean temperature ranging from 23⁰C–37⁰C. The natural vegetation in the area is
110 of the savannah type, featuring dense tropical woodland with shrubs and grasses.

111
112 The population of interest was all the Cowpea Farmers of the Western Agricultural Zone of
113 Nasarawa State while the sampling unit was the cowpea farming household. A multi-stage
114 sampling technique was used. In the first stage of sampling, Karu and Keffi local government
115 areas were purposively selected from the four Local Government Areas of the State due to
116 the prevalence of cowpea production in the two areas. In the second stage, eight wards were
117 randomly selected, four from each of the Local Government Areas. The third stage of
118 sampling was the random selection of two villages each from the eight wards. Finally, a
119 simple random sampling technique was used to select 10 cowpea farmers in each of the 16
120 villages selected. This resulted in a sample size of 160 cowpea farmers. From the
121 reconnaissance conducted in the study area, a total of 600 cowpea farmers were identified in
122 the zone (NADP, 2017). This number serves as the sampling frame for the study. The Data
123 collection was through the administration of a structured questionnaire in the study area for
124 the 2017 cowpea cropping season. Information collected includes; Family and Hired labour
125 input (Man-days), capital input- rent on land (₦), output (Kg), input prices (₦), seeds (Kg),
126 agro-chemicals (L).

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128 This study estimated the economic efficiency level and assessed its determinants among
129 cowpea farmers in the study area by applying the Data Envelopment Analysis (DEA) at
130 constant return to scale (CRS) and the application of a two-limit tobit regression; the
131 economic efficiencies were regressed against the potential determinants (the socio-economic
132 attributes of the cowpea farmers). Tobit model, which is also known as censored regression
133 model is designed to estimate linear relationships between variables when there is left and/or
134 right censoring in the dependent variables. A two limit (left and right censored) tobit model
135 was applied in this study because efficiency scores are bounded between zero and one (0 and
136 1). The regression was used to determine the impact of certain desirable attributes of the
137 farmers and some institutional-support factors on the economic efficiency scores generated
138 through the DEA analysis.

139
140 **Concepts of Efficiency**

141 Based on Koopmans's (1951) and Debreu's (1951) work on the measure of efficiency,
142 Farrell, (1957) proposed that the efficiency of a firm consisted of three components:
143 technical, allocative and economic efficiencies. Technical efficiency is defined as the ability
144 to produce a given level of output with a minimum quantity of inputs under certain
145 technology. Allocative efficiency on the other hand refers to the ability to choose optimum
146 input levels for a given factor prices to produce maximum output. While economic efficiency
147 is the product of both technical and the allocative efficiencies. Thus, economic efficiency
148 refers to the choice of the best combination of inputs for a particular level of output which is
149 determined by both input and output prices (Wautabouna, 2012). The concept of economic
150 efficiency in the production of cowpea is therefore associated to the criterion of value. Thus,

151 any change that is inclined to the increase of productivity, performance of the inputs, quality
 152 and quantity of the output and higher profitability and return on investment on the one hand,
 153 and of the reduction of the total production costs on the other hand is considered to be
 154 economically efficient cowpea production and economically inefficient when it is in the
 155 contrary.

156 **Efficiency Estimation Methods**

157 Parametric or stochastic frontier production approach and the non-parametric or data
 158 envelopment analysis approach are the two basic approaches to efficiency estimations
 159 (Kenneth, 2013). The stochastic frontier approach assumes a functional relationship between
 160 outputs and inputs and uses statistical techniques to estimate parameters for the function. It
 161 incorporates an error term composed of two additive components: a symmetric component
 162 that accounts for statistical noise associated with data measurement errors and a non-negative
 163 component that measures inefficiency in production (Kenneth, 2013). The disadvantage of
 164 stochastic frontier approach is that it imposes specific assumptions on both the functional
 165 form of the frontier and the distribution of the error term. In contrast, the non- parametric or
 166 data envelopment analysis (DEA) that is used in this study uses linear programming methods
 167 to construct a piecewise frontier of the data. Because it is non-parametric, data envelopment
 168 analysis does not require any assumptions to be made about functional form or distribution
 169 type. It is thus less sensitive to mis-specification relative to stochastic frontier approach.
 170 However, the deterministic nature of data envelopment analysis means that all deviations
 171 from the frontier are attributed to inefficiency

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 173 **Data Envelopment Analysis (DEA) Model Specifications**

174 Data envelopment analysis (DEA) is one of the several techniques that can be used to
 175 calculate the best practiced production frontier (Osman et al. 2009). The Farrell input-
 176 oriented measure of efficiencies will be used in this study as a measure of efficiency since
 177 farms tend to have a greater control over their inputs than over their outputs. Farrell (1957)
 178 proposed that the efficiency of a firm consists of two components: (1) technical efficiency,
 179 which reflects the ability of a firm to obtain maximum output from a given set of inputs; and
 180 (2) allocative efficiency, which reflects the ability of a firm to use the inputs in optimal
 181 proportions, given their respective prices and the production technology. These two measures
 182 are then combined to provide a measure of economic efficiency (also referred to as cost
 183 efficiency). The Farrell measure equals 1 for farms on the efficiency frontier, and then
 184 decreases with inefficiency as low as 0. The DEA model constructed will be based on the
 185 assumption that each cowpea farm produces a quantity of (y_i) using multiple inputs (x_i) and
 186 that each farm (i) is allowed to set its own set of weights for both inputs and output. The data
 187 for all farms are denoted by the $K \times N$ input matrix (X) and $M \times N$ output matrix (Y): Using
 188 the DEA model specification, the TE score can be calculated for the i^{th} farm as the solution to
 189 linear programming (LP) problem below:

190 $TE_n = \text{Min}_{\theta, \lambda} \theta_n$ (1)

191 Subject to; $Y\lambda - y_i \geq 0$

192 $\theta X_i - X\lambda \geq 0$

193 $\lambda \geq 0$

194 Where, TE is the technical efficiency, θ is the technical efficiency score having a value of $0 \leq$
 195 $\theta \leq 1$. If the value is = 1, the farm is on the frontier. The vector λ is an $N \times 1$ vector of
 196 weights that define the linear combination of the peers of the i^{th} farm. The input based
 197 minimum cost for the i^{th} farm can be obtained by solving the following linear programme
 198 problem;

199 $MC_i = \text{Min}_{\lambda, x^*_i} W^T_i X^*_i$ (2)

200 Subject to; $Y\lambda - y_i \geq 0$

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202 $X^*_i - X\lambda \geq 0$

203 $\lambda \geq 0$

204 Where; MC_i is the minimum total cost for the i^{th} farm, W_i is a vector of an input prices for the
205 i^{th} cowpea farm; subscript T is the transpose function; X^*_i is the cost minimising vector of
206 input quantities for the i^{th} cowpea farm calculated by the linear programming, given the input
207 prices W_i and output level y_i ; and λ is an $N \times 1$ constant vector. Equations 1 and 2 represent
208 the cost minimisation under the constant return to scale (CRS) technology. Here, constant to
209 scale means that, the output changes in proportion to changes in all inputs. The cost
210 efficiency $(CE_i)_{(CRS)}$ of the i^{th} farmer can then be calculated thus;

211 $CE_{i(CRS)} = W^T_i X^*_i / W^T X_i$ which is also = the EE in terms of price of the input or = to the
212 revenue efficiency in terms of the revenue of the output

213 That is; $CE_{i(CRS)}$ = the ratio of the minimum cost to the observed cost given input prices and
214 Constant Rate of Scale (CRS) technology (Coelli et al. 1998). Despite having the cost
215 efficiency or revenue efficiency being equal to the economic efficiency of a firm, the overall
216 efficiency of a firm is still the product of the TE and the AE (Onur, 2014).

217 That is; $EE = TE \times AE$ (3)

218 The allocative efficiency (AE) is calculated residually from equation 3 as follows:

219 $AE_{CRS} = EE/TE$

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221 **Tobit Regression Model Specifications**

222 The economic efficiency estimates that are obtained through the DEA method described
223 above were regressed on some farm and household specific attributes using the Tobit model.

224 This approach has been used widely in efficiency literature (Kenneth, 2013). The farm and
225 household specific factors to be regressed here include; age, school years, farming experience
226 of the farmer, farm size and the number of extension contact a farmer had during the period.

227 The tobit model is specified as follows:

228 $U^*_i = \beta_0 + \sum_{j=1}^k \beta_j Z_{ij} + U_i$

229 U_i^* = latent variable representing the economic efficiency score for the i^{th} farm;

230 β_0 and β_j = parameters to be estimated;

231 $U_i = 1$, if $U^*_i \geq 1$

232 $U_i = U^*_i$, if $0 < U^*_i < 1$

233 $U_i = 0$, if $U^*_i \leq 0$

234 Z_{ij} = hypothesized determinants of efficiency scores or latent variable, namely: age
235 (years/No), household size (No), level of education (years/No) and cowpea farming
236 experience (years/No) etc. The latent variable (U_i^*) is generated from the observed variable
237 U_i through DEA estimation, which ranges from zero to one (0-1).

238 Z_1 = age (years)

239 Z_2 = extension contacts (No)

240 Z_3 = school years (yrs/No)

241 Z_4 = farming experience (yrs/No)

242 Z_5 = farm size (ha)

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248 **Results and Discussion**

249 *Efficiency of Cowpea Production*

250 As shown in Table 1, the mean technical, allocative and economic efficiencies were at; 0.31,
 251 0.18 and 0.06 in the study area, respectively. This shows that the cowpea farmers in the
 252 study area are more technically efficient than they are allocative and generally lower in terms
 253 of the economic efficiency. Meanwhile With the standard deviation (SD) of the TE, AE and
 254 EE at 0.23, 0.21 and 0.09 respectively, it shows that the variability of the results around the
 255 mean is more in TE than in AE and lower in EE. However, the coefficient of variation (CV)
 256 is higher in the EE followed by that of the TE and lowest with the AE. The smaller the CV,
 257 the more consistent the data is and the better for predictability due to lower dispersion of the
 258 results.

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Table 1.0: Descriptive statistics of the Efficiencies

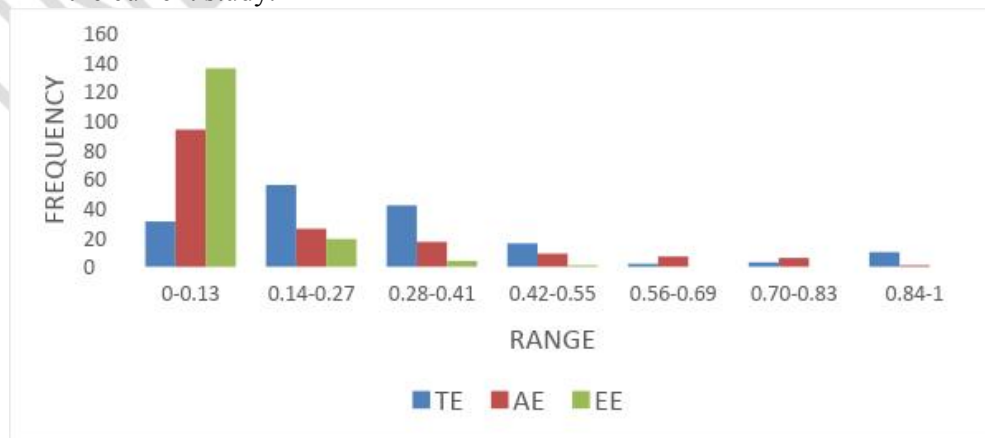
Statistics	Technical Efficiency (TE)	Allocative Efficiency (AE)	Economic Efficiency (EE)
Maximum	1.0	0.84	0.42
Minimum	0.03	0	0
Mean	0.31	0.18	0.06
Standard Deviation	0.23	0.21	0.09
Coefficient of Variation	74.2	11.7	150

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Source: Field survey, 2018

262 ***Estimated Technical Efficiency of the Respondents***

263 The frequency distribution of the technical efficiency levels of the respondents in the study
 264 area as presented in Figure 1 indicates that respondents whose technical efficiency ranged
 265 from; 0 – 0.13 constituted about 19% of the respondents, 0.14 – 0.27 (35%), 0.28 –
 266 0.41(26%), 0.42 – 0.55(10%), 0.56 – 0.69(1.3%), 0.70 – 0.83(2%) and 0.84 – 1(6%) with the
 267 minimum and maximum efficiencies at 0.03 and 1 respectively. Meanwhile, the mean
 268 technical efficiency is at 0.31. This implies that majority (about 70%) of the respondents in
 269 the study area produced below the technical efficiency frontier(1) and that an average farmer
 270 in the study area has the scope for increasing TE by 0.69 in the short run under the existing
 271 technology. The results also showed that on the average, over 61% of the farmers in the study
 272 area were not able to obtain up to 50% technical efficiency level from a given mix of
 273 production inputs. These results are consistent with those of Sabiko et al., (2010) who
 274 reported mean technical efficiency of about 0.4 but inconsistent with those of Sofoluwe and
 275 Kareem, (2011), Omonona et al., (2010), Taru et al., (2011) and Oseni et al., (2015) who
 276 reported mean technical efficiency; 0.66, 0.87, 0.89, 0.76 respectively as against the 0.31
 277 mean TE in the current study.

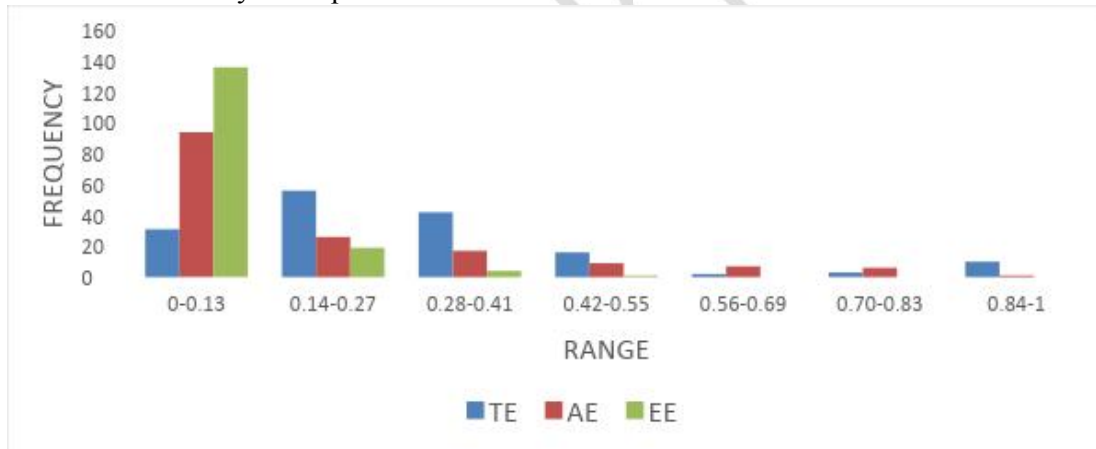


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Figure 1.0: Frequency distribution of the TE, AE and the EE

280 ***Estimated Allocative Efficiency of the Respondents***

281 The frequency distribution of the allocative efficiency of the respondents in the study area is
 282 shown in Figure 1. It shows that those within the range of 0 – 0.13 were in the majority
 283 (58.7%) while, the remaining ranges and percentages were as follows: 0.14 – 0.27(16.3%),
 284 0.28 – 0.41(10.6%), 0.42 – 0.55(5.6%), 0.56 – 0.69(4.4%), 0.70 – 0.83(3.8%) and 0.84 –
 285 1(0.63%). From the allocative efficiency ranges, no cowpea farmer reached the frontier (1) in
 286 the study area and over 85% of them could not even reach the 50% allocative efficiency level
 287 of 0.5. The mean AE was at 0.18. This indicates that an average farmer in the study area has
 288 the scope for increasing allocative efficiency by up to 82% in the short run under the existing
 289 management, prices of inputs and output to be able to reach the frontier(1). However, the
 290 result tend to agree with those reported by Kenneth et al., (2013), who reported mean
 291 allocative efficiency in Eastern Uganda to be around 0.2, but at variance with those of Jimjel
 292 et al., (2012) who reported the mean allocative efficiency to be at 0.66. These results
 293 generally imply that majority of the cowpea farmers were not able to apply the right
 294 combinations of available inputs given the current input prices in such a manner that could
 295 minimize their overall production costs and improve their allocative efficiencies (0.18).The
 296 implications of the low allocative efficiency result of the cowpea operations in the study area
 297 means that, the farmers were not able to equate the ratio of marginal product of inputs with
 298 the ratio of their prices (Yotopolous, 1971). That is to say that, the prices of output were low
 299 while those of inputs were high and the allocations and distribution of both inputs and output
 300 were improper to the extent of making the whole process costly and therefore unprofitable.
 301 The low allocative efficiency had a direct effect on the economic efficiency of the farm since
 302 economic efficiency is the product of TE and AE.



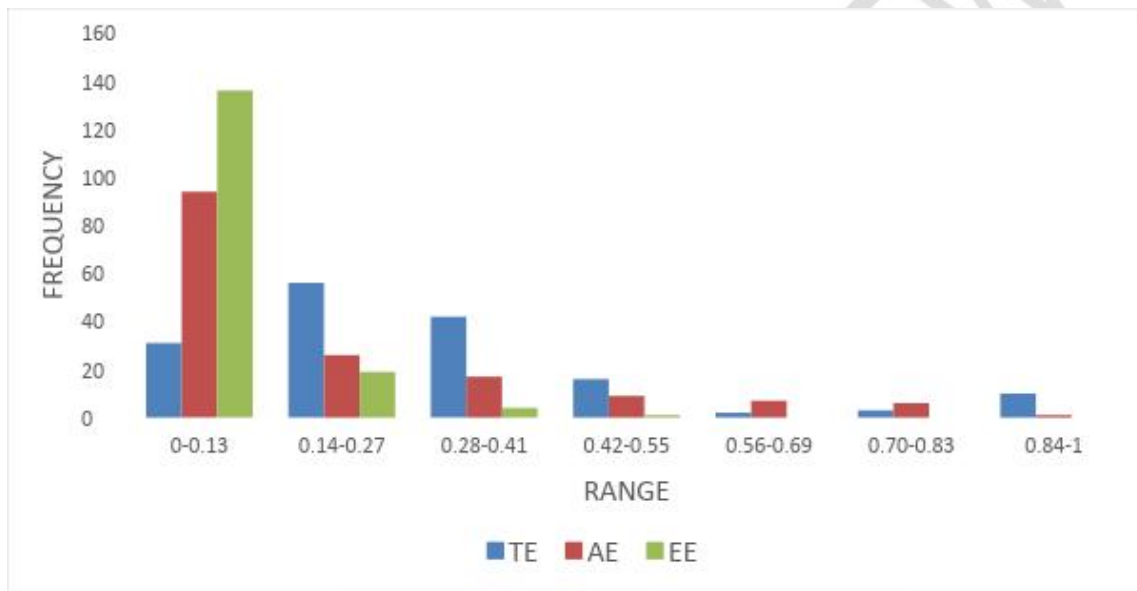
303 **Figure 1.0: Frequency distribution of the TE, AE and the EE**

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306 ***Estimated Economic Efficiency of the Respondents***

307 Figure 1 also shows the frequency distribution and the ranges of the economic efficiency
 308 results obtained. The efficiency ranges and their equivalent percentages were as follows: 0 –
 309 0.13 (85%), 0.14 – 0.27(11.9%), 0.28 – 0.41(2.5%), 0.42 – 0.55(0.63%), 0.56 – 0.69(0%), 0.7
 310 – 0.83(0%) and 0.84 – 1(0%). None of the respondents reached the frontier production level
 311 of 1 and the best performing famers produced at 0.42 while the least was zero (0). The mean,
 312 highest and the least economic efficiency levels were at, 0.06, 0.42 and 0.0 respectively. This
 313 indicates that the economic efficiency performance in the study area is poor. These results are
 314 at variance with that of Kenneth et al., (2013) who reported higher economic efficiency of
 315 0.60 in their studies. At 0.06 mean economic efficiency, it means that majority of the
 316 respondents in the study area are yet to achieve their best in terms of reaching the frontier (1).
 317 This indicates that an average farmer in the study area has the scope for increasing economic

318 efficiency by up to 0.94 in the short run under the existing management, prices of inputs and
 319 output to be able to reach the frontier since the mean EE was at 0.06. This also indicates that
 320 the overall profitability of cowpea production in the study area is negatively affected. This
 321 has been confirmed by the presence of both low technical and allocative efficiency results for
 322 their operations as shown in Figure 1. With the low EE therefore, it means that both the
 323 allocative and the technical efficiencies were both not high enough to support higher
 324 economic efficiency since economic efficiency is the product of the TE and AE. It is also
 325 evident from this study that economic efficiency (EE) of the cowpea farmers could be
 326 improved substantially and that low allocative efficiency constitutes a more serious problem
 327 than technical efficiency judging from the average technical and allocative efficiency
 328 obtained in the study area; 0.31 and 0.18 respectively. Generally however, both the technical
 329 efficiency (0.31) and allocative efficiency (0.18) are serious problems to the cowpea
 330 production in the study area, vis-à-vis economic efficiency.
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332 **Figure 1.0: Frequency distribution of the TE, AE and the EE**

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Determinants of the Economic Efficiency

The results in Table 2 show estimates of the two-limit tobit regression of selected socio-economic and institutional-support factors against farmer-specific economic efficiency scores. The explanatory variables chosen for the regression were; age, years spent in school, farming experience, farm size and extension visit. Among the selected variables, the farm size positively and significantly influenced the economic efficiency. That is to say that increasing the farm size translates into increase in the economic efficiency. This result was similar to what Kenneth *et al.* (2012), Omonona *et al.* (2010), Ya'aishe *et al.*, (2010), Taru *et al.*, (2011), Dadson *et al.*, (2013), Jimjel *et al.*, (2012) and Egbetokun and Ajijola, (2008) observed in their studies. They observed that farm size was significant and positively affected the efficiency, but at variance with the observations of; Oseni *et al.*,(2015) and Sofoluwe and Kareem, (2011) where plot size was not one of the positive influencing factors of the economic efficiency. Meanwhile, the school years, farming experience and extension visit had no significant effect or influence on the economic efficiency except for the age that was negative but not significant.

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Table 2.0: Tobit Regression Estimates of Factors Influencing Economic Efficiency.

Variable	Coefficient	Standard Error	T-Value
Constant	0.0038	0.0318	0.121
Age	- 0.002	0.0007	-0.121
School Years	0.001	0.0014	0.71
Farming Experience	0.0014	0.001	0.14
Farm Size	0.032	0.0095	3.33
Extension Visit	0.0025	0.0023	1.09

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Source: Field survey, 2018

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Conclusion

358 The main objective of this study was to estimate the economic efficiency level and to assess it
359 determinants among cowpea farmers in the Western Agricultural Zone of Nasarawa State,
360 Nigeria. The average farm size was 1.0 ha. Since economic efficiency is the product of both
361 technical and the allocative efficiencies, the two efficiencies were also determined and the
362 following results were obtained; mean technical and allocative efficiencies were: 0.31 and
363 0.18 respectively. Economic efficiency among the cowpea farmers in the study area was 0.06
364 with farmers having higher farm sizes showing a significantly higher efficiencies than those
365 with smaller plots. However, there was a large discrepancy between the most efficient and the
366 least efficient farmer. Finally, the two-limit tobit regression of some selected socio-economic
367 and institutional support-factors against the farmers' economic efficiency scores shows that
368 only the farm size positively and significantly influenced the economic efficiency at 5% level
369 of significance with the age being a negative influence to the economic efficiency.

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Recommendations

372 Since the economic efficiency is the product of both the technical and allocative efficiencies,
373 efforts geared towards improving the economic efficiency of the cowpea farmers should be
374 holistic and inclusive of both the technical and allocative efficiencies. The study also
375 recommends the need for policies of government at all levels and all the stakeholders to
376 discourage land fragmentation and promote efforts that encourage farmers to form strong
377 cooperatives so that they can pool their resources together to increase their scale of operations
378 and by so doing improve their cowpea production efficiency.

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