



33 provide suitable revenue to sustain the household over an entire year. Therefore, there is a  
34 need for the family household to look for an extra revenue to support the household.

#### 35 Sources of data

36 The data for this chapter was obtained from Enquête Agricole de Conjoncture Intégrée  
37 (EACI) done by the Cellule de planification et de Statistiques et le secteur du  
38 Développement Rural (CPS/SDR) in collaboration with the national institute of statistics  
39 and other services from rural development. In this survey, agricultural exploitation was  
40 defined as an economic entity of agricultural production including all the animals in it and  
41 all the land that belong, which is wholly in employment or in part and that, directed by the  
42 head of household. It is exploited by a household or a group of households independently  
43 associated regardless of title of possession, legal status, size and location of the  
44 exploitation.

45 EACI obtained its sample through stratified sampling of two stage with a sample of 2,515  
46 exploitations sharing between 503 enumerations sections. Each section involved 750  
47 persons in rural area and 1100 persons in urban area. At the first stage, exploitations are  
48 drawn with the same probability to the level of each stratum, which corresponds to the  
49 cercle or department. Cercle/department contains one to three sub-strata based on natural  
50 regions. At the second stage, two to five exploitations were drawn within the sample  
51 enumeration sections after counting all the exploitations. The survey covered the whole  
52 country and it was conducted in all regions apart from Kidal region and Bamako the  
53 capital. The survey covered both rural and urban areas. The objectives of this survey  
54 included collecting data on the rural sector, the establishment of significant information on  
55 the economics characteristics of farms, research of agricultural population statistics and  
56 various factors of production (CPS/SDR, 2014/2015). Based on these objectives the data  
57 collected included the following:

58 The characteristics of farm members (sex, age, education level, economic activities,  
59 marital status etc.), the characteristics of plots and factors of production (area of land,  
60 mode of cultivation, seed, fertilizer and pesticide type, labour use), stocks status and off-  
61 farm income generating activities. EACI has incorporated, since the general census of  
62 agriculture in 2004, a new module on vulnerability, which contains several sections  
63 including one related to farm migration. An emigrant was defined by the survey as an  
64 individual who has been living outside his/her origin department for at least six months.

65 This module was usually surveyed before the beginning of the crop season or the rainy  
 66 season while the production was measured at the end of the season. The effect of  
 67 agricultural production in current year on the decision to migrate was then controlled.

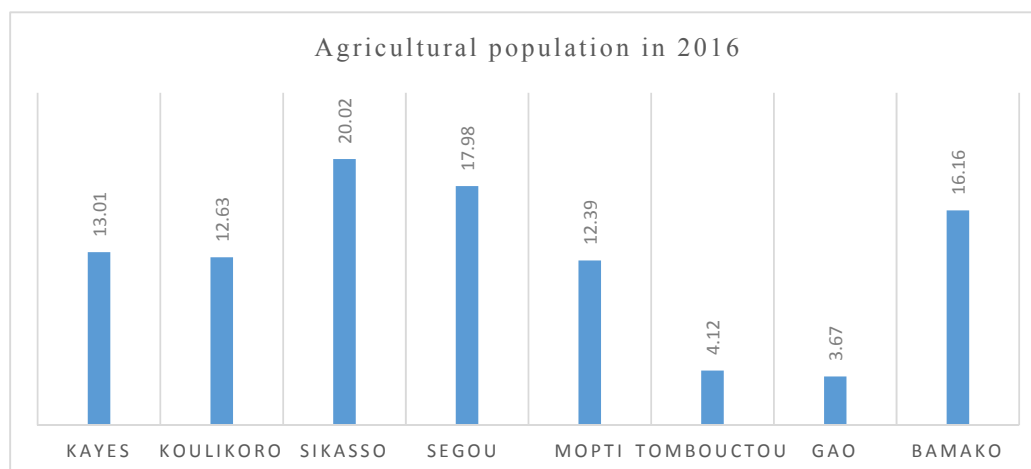
68 This section provides information on the destination of the migrants, the reason of  
 69 migration, and the remittances during the last twelve months (description, amount if it is  
 70 money, level, and their share of food consumption). For 2014/2015, crop year had a  
 71 complete data and hence was used in this research. After cleaning data, the exploitations  
 72 with all the information available for the modules were gathered. The survey contains 2  
 73 331 exploitations over 474 enumerations sections.

74 Table 1: The distribution of the sample by region

Region	Number of ES		Number of exploitations		Rate of reply
	number	%			
Kayes	90	19.0	444	19.0	98.7
Koulikoro	72	15.2	359	15.4	99.7
Sikasso	81	17.1	400	17.2	98.8
Segou	80	16.9	394	16.9	98.5
Mopti	99	20.9	487	20.9	98.4
Tombouctou	32	6.8	151	6.5	94.4
Gao	20	4.2	96	4.1	96.0
Total	474	100.0	2331	100.0	98.4

75 With a very neglect rate of non-reply during the survey, the Malian agricultural population  
 76 in 2016 was about 14 408 458 individuals. From the figure 1 the distribution of  
 77 agricultural population by region except Kidal due to the insecurity, showed that more  
 78 than one-fifth of the agricultural workers are living in the region of Sikasso (20.02 %).  
 79 This was followed by the region of Ségou with 17.98% of the agricultural population. The  
 80 region of Gao reported the lowest rate of agricultural population in Mali.

81 Figure 1: Agricultural population by region except Kidal.



82 *Source: Author's field research*

83 Table 2: Repartition of the agricultural population by status of residence and by region

Region	Present residents		Absent residents		Total number
	Number	%	Number	%	
Kayes	1 808 656	96.5	65 969	3.5	1 874 625
Koulikoro	1 812 764	99.6	7 950	0.4	1 820 714
Sikasso	2 840 592	98.4	45 092	1.6	2 885 683
Segou	2 559 074	98.8	31 555	1.2	2 590 629
Mopti	1 676 638	93.9	108 726	6.1	1 785 364
Tombouctou	570 214	96.0	23 709	4.0	593 923
Gao	526 919	99.6	2 024	0.4	528 942
Kidal	-	-	-	-	-
Bamako	2 255 866	96.9	73 222	3.1	2 329 088
Total	474	100.0	2331	100.0	98.4

84 *Source: Author's field research*

85 Table 3: Agricultural population by bracket age and by status of residence

Bracket age	Present residents		Absent residents		Total
	Number	%	Number	%	
0 to 14 years	6 449 928	97.8	145 076	2.2	6 595 004
15 to 29 years	3 653 106	97.0	113 771	3.0	3 766 877
30 to 59 years	3 256 352	97.3	88 900	2.7	3 345 252

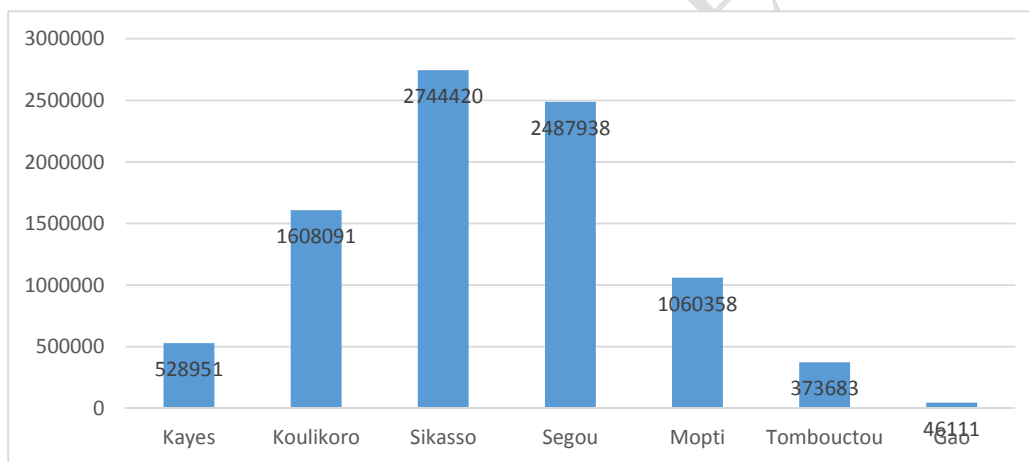
60 years and more	690 824	98.5	10 500	1.5	701 325
Total	14 050 201	97.5	358 247	2.5	14 408 458

86 *Source: Author's field research*

87 *Some descriptive statistics on the agricultural sector and migration:*

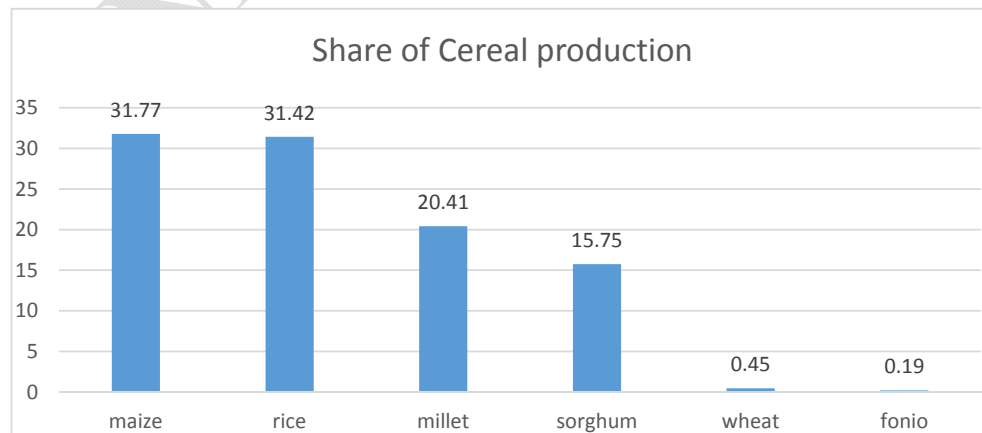
88 The 2014/2015 crop year recorded an estimated of 8,849,551 tons of cereals production  
 89 (rain season and dry season crop). In this quantity produced are including 2,811,385 tons  
 90 of maize, 2,780,905 tons of rice, 1,806,559 tons of millet, 1,393,826 tons of sorghum,  
 91 40,137 tons of wheat and 16,740 tons of fonio. The quantity of cereals produced varies  
 92 largely from region to another region in Mali. Sikasso first comes and follow by Segou. In  
 93 terms of cereals production the regions of Gao and Kayes produce less cereals compare to  
 94 other regions.

95 Figure 2: Cereals production per region (2014/2015 rainy season)



96 *Source: Author's field research*

Figure 3: Share of cereals production by crop 2014/2015



97 *Source: Author's field research*

98 Malian's agriculture remains dominated by the traditional subsistence sector. In fact,  
99 farms are generally small in terms of size. The average area cultivated is about hectare  
100 (ha) per farm. Three over ten farms (28.3%) have less than two hectares of cultivated area  
101 while only three over twenty (14.6%) cultivate more than 10 hectares. Agricultural  
102 mechanisation in Mali is quite widespread. The expansion of mechanisation is more linked  
103 to the possession of equipment such as plough availability from seven over ten farms.  
104 Animals like donkeys, camels, horses, sheep and goats are used as milking animals in  
105 some places in the country.

106 An agricultural worker is a member of the farm who is six years old or older, involving in  
107 the agricultural activities i.e. participating in at least one of the following activities: soil  
108 preparation, seeding or transplanting, weeding, spreading, crop treatment, harvesting and  
109 transportation. Across the whole country, farms have nine people as average of member of  
110 the household. This number is significant higher in exploitation lead by man than to the  
111 one head by woman. On gender basis, the data showed that females were engaged in  
112 farming as the males. This shows that women's involvement in agricultural activities is  
113 high in the county.

114 In addition to these farm assets, exploitations may use the service of others to help  
115 perform with certain stages of farming activity for cash or in kind compensation. This is  
116 what is chosen by the agricultural labour as defined by the EACI. It can be temporary or  
117 permanent. In 2016, four of every then farms used temporary labour while only one over  
118 ten used permanent labour.

119 Migration in the EACI survey, this phenomenon was measured by asking farmers if they  
120 have one or more family members living and working outside their community of origin.  
121 From their responses, the list of emigrants was then established and information is  
122 provided on each respondent.

123 *Technique of production and migration*

124 Table 4 displays a correlation analysis between the participation in migration and the  
125 ownership of certain agricultural equipment. The proportion of exploitation (household)  
126 with a hoe, a plough, and a cart is higher in the exploitations involved in migration than  
127 farming households without migrant. Thus, it is about 5.6% concerning household with  
128 internal migrant, 8.3% in household with international migrant and 4.3% in household

129 without migrant. It is the same for the proportion of household owing a hoe plus cart and  
 130 oxen this is also relatively higher in household involved in migration than those without  
 131 migrant (23.2% for household with internal migrant, 27.9% for household with  
 132 international migrant and 19.5% for household without migrant). . In addition, farmers  
 133 owing only a hoe, an ox of tillage and a plough are higher than exploitation not involved  
 134 in migration. In fact, the proportion of household with multiple equipment is higher  
 135 among those participating in the migration than those who do not participate. However,  
 136 looking well at the situation, the observed difference is not generally significant,  
 137 specifically with respect to the possession of complete a hoe plus plough and seeder. Less  
 138 than 5% of exploitations of the whole country owing the complete combination of  
 139 equipment. These results show that except a relative mechanization of exploitation  
 140 production, the equipment is still incomplete for most of the majority of the exploitation  
 141 according to their participation in migration (their migratory status).

142 Average expenditures of hired labour was almost twice high in exploitation with  
 143 member(s) participating in international migration than other group of farmers. From  
 144 Table 4, farmers with international migrant had an average hired labour expenditure of  
 145 52,343 Francs CFA 29,316 Francs CFA for household involved in internal migration and  
 146 23,626 Francs CFA for household who do not participating in migration. Therefore, the  
 147 observed differences are considerably high. However, in terms of exploitation usage of  
 148 fertilizer those involved in international migration spend less on fertilizer. Among the  
 149 inputs, is the expenditure on fertilizer was higher than the other inputs regardless of the  
 150 migratory status of the exploitation.

151 The average cultivated areas and the number of plots are larger for the household  
 152 participating in migration. In addition to this, improved seeds usage was more prevalent  
 153 within the exploitations groups with internal migrant while it is roughly equal among  
 154 those with no-migrant households and those participating in international migration.

155 Table 4 : Cross tabulation of agricultural equipment by migration status

Characteristics	Household with internal migrant	Household with international migrant	Household without migrant
	% of exploitation using equipment		
Cart	22.6	38.8	24.9

Ox of tillage	68.7	69.0	59.7
Plough	74.2	81.4	66.9
Seeder	20.3	24.8	25.6
Hoes	17.9	28.5	16.7
Combined equipment			
Hoe + plough + cart	5.6	8.3	4.3
Hoe + plough + seeder	8.2	11.4	10.9
Hoe + plough + ox	23.2	27.9	19.5
Area			
Average cultivated area	6.7	6.9	5.1
Average number of plot by exploitation	6.7	6.8	4.2
Plot with improved seed	21.9	15.0	16.1
Plot with fertilizers	26.0	19.3	24.8
Average expenditures			
Hired labour	29,316	52,343	23,626
Fertilizers	80 607	128 668	86 691

156 *Source: Author's field research*

157 In the country as a whole, average production varies between 1,900 tons for maize and  
158 3,259 tons for rice. However, the major staple crops in the country are rice, millet,  
159 sorghum and maize while cotton is the only cash crop. Except for cotton, the average  
160 production of the staple crops was higher for farming households participating in  
161 migration. On the other hand, yields per hectare are lower for farmers with a member  
162 involved in migration, especially international migration. These results suggested that  
163 production is higher because farmers exploits larger areas, which is in line with the Malian  
164 family farming based on agricultural extension. The availability of equipment and the use  
165 of new farming practices do not favour an increase in agricultural yields. [4] shown that  
166 several factors may explain this situation. In fact, the soils of the plots exploited by  
167 migrant families may be of a lower quality than those of non-migrants, which could be the  
168 cause of the departure to the migration of certain members of the household. In addition,  
169 the activities and types of crops chosen may be different depending on the migratory

170 status. Moreover, the misuse of newly acquired equipment by exploitation participating in  
 171 migration may result in lower yields. Finally, the imperfections of the labour and capital  
 172 markets can lead to a difference in the opportunity costs of the factors of production  
 173 according to the migratory status. [5] has also made similar arguments on the relationship  
 174 between migration and yield. The explanation is that, the existence of a behaviour of  
 175 collection of rent (rent - seeking behaviours) made possible by migrant remittances that  
 176 make it less imperative to balance production and food needs. The technical inefficiency  
 177 of household participating in the migration, i.e. their inability to reach the highest possible  
 178 level of production with a certain amount of factor, can be explained by this "opportunistic  
 179 behaviour[6].

180 Table 5 : Production and average yield of the crops by migration status

Characteristics	Household with internal migrant	Household with international migrant	Household without migrant
Average yield (kg/hectare)			
Rice	2 398,6	1 908,4	2 051,5
Millet	814,8	715,0	804,2
Maize	1 678,3	1 423,5	1 615,6
Sorghum	934,0	890,6	956,6
Cotton	1 061,6	1 077,9	1 052,4
Average yield (kg)			
Rice	3 108.9	6 833.1	3 028.3
Millet	2 962.1	2 734.9	2 598.8
Maize	1 605.9	1 993.4	1 975.4
Sorghum	2 430.2	2 220.2	2 167.1
Cotton	2 126.8	3 159.0	3 189.8

181 *Source: Author's field research*

## 182 Data analysis

### 183 Theoretical model

184 According to [5], migration of a family member and its financial after-effects meet two  
 185 essential purposes: firstly, the migration might contribute to ease the constraint of credit

186 and risk constraints faced by rural household and facilitate technological change through  
 187 remittances [5, 6]. Finally, migration can be seen as part of a diversification strategy,  
 188 aimed at protecting households from production failure or income risk in agricultural  
 189 sector. Therefore, migration as a strategy means that remittances from migrant labours  
 190 respond to shocks affecting the recipient families in origin countries [8]. In some cases,  
 191 moral hazard is probable to appear as shocks like climatic issue, which are not directly  
 192 observable by the migrants in his own place. This situation can be analysed in a consistent  
 193 theoretical framework used by [5].

194 Assume that, given the production technology and the state of nature, the agricultural  
 195 household can produce either  $Y_h$  with probability  $p(le)$  of  $Y_l$  with probability  $1 - p(le)$ .

196 Where,  $l$  designs the amount of labour input and  $e$  is the average level of effort applied to  
 197 these units of labour ( $le$  is labour in efficiency units). Therefore,  $p' > 0$  and  $p'' < 0$ .

198 The probable production level is then given as

$$199 \quad E(Y) = p(le)Y_h + [1 - p(le)]Y_l$$

200 (1)

201 In such net income of the farm production is given by:

$$202 \quad \Pi = Y - x \quad (2)$$

203 In this second equation  $x$  represents the amount of material other than labour. Output and  
 204 input prices have been normalised to one, since we are going to use only cross-sectional  
 205 data in the empirical application.

206 Considering that  $v(le)$  is the non-use of labour for the household, with  
 207  $v(0) = 0$ ,  $v' > 0$  and  $v'' > 0$ .

208 Under the assumption of risk neutrality, expected utility when the household works  $le$  in  
 209 efficiency units follows as:

$$210 \quad EU = E(C) - v(le) \quad (3)$$

211  $C$ , is the agricultural household's level of consumption.

212 The expected utility of the household is maximised subject to the following cash-revenue  
 213 and time constraints:

$$214 \quad C = \Pi + R + \bar{Y} \quad (4)$$

$$215 \quad 1 - l = \text{loisir} \quad (5)$$

216 Where,  $R$  is the remittances from internal and international migrants,  $\bar{Y}$  is exogenous  
217 income like pension, rental income, and  $l$  is the total (normalised) time endowment.  
218 However, assume that the levels of output are as follow:

$$219 \begin{cases} Y_h > Y_l \\ \Pi_h + \bar{Y} \geq \bar{C} \\ \Pi_l + \bar{Y} < \bar{C} \end{cases}$$

220 Where  $\Pi_h$  ( $\Pi_l$ ) denotes net income from farm production when output level is  $Y_h$  ( $Y_l$ ),  
221 and  $\bar{C}$  can be interpreted as the level of consumption such as the basic needs are satisfied.  
222 Assume that, remittances be part of an implicit contract between migrants and their  
223 recipient origin families (exploitations), it is an informal arrangement, which rest on a  
224 sense of distributive justice. Concerning the justice involves that the migrants have the  
225 duty to satisfy the basic needs of their families whenever they are not able to do it  
226 themselves (i.e whenever  $C$  fails below  $\bar{C}$ ).

227 In particular, a clause in the contract binds the migrants to send funds (or consumer goods)  
228 each time their families cannot establish entitlement over an adequate amount of food  
229 through purchase or through food production. Such a transfer of general purchasing power  
230 from the migrants to their families may be viewed as an informal tax aimed at re-  
231 allocating incomes between the modern capitalist sector, located either in Mali or abroad,  
232 and the subsistence farming sector. This family solidarity serves as a substitute for the  
233 welfare state of industrialised societies and, by guaranteeing subsistence, provides what  
234 may be called a poverty insurance. The implementation of distributive justice as described  
235 above is not Pareto efficient, however, if we assume that the household's effort level is  
236 unobservable by the migrant. Imperfect monitoring of effort implies that the migrant  
237 cannot ascertain whether low yields in his family's fields are due to his relatives' idleness  
238 or to unfavourable weather conditions (or any other unfavourable state of nature). It may  
239 thus induce the household to shirk and to rely on the migrant for her subsistence.

240 Following [9], an effective way to prevent the occurrence of moral hazard is to use  
241 punishment strategies. The migrant may in fact, threaten his family to break the  
242 contractual arrangement by suspending remittances. Since the loss of the migrant's  
243 financial support is very costly in intertemporal utility terms, the family has a strong  
244 incentive not to shirk. This implies, however, that the migrant is able to check his family's

245 work performance. A comparison of family output with that of others can serve as an  
246 indicator of effort. Such a scheme is often referred to as "yardstick competition" in  
247 industrial or labour economics [10],[11]). Though compensation schemes based on  
248 relative performance may provide an efficient mechanism for monitoring productivity,  
249 collusive manipulation by participating firms or workers is often an important limitation  
250 of yardstick competition [10]. In the particular case of the Kayes area, some scope for  
251 collusion is undeniably present. Agricultural households may for example collude in order  
252 to send false signals to the migrants. Acts of collusion, such as the announcement of  
253 fictitious natural disasters, were actually observed in the area. Moreover, peer pressure  
254 could make family output an unreliable signal, for "zealous" families (i.e. those that do not  
255 take advantage of their informational rent) could well be constrained by others to reduce  
256 their labour effort. Ex- ante financial support is, according to [9], another way to prevent  
257 opportunistic behaviour. In the case of the Kayes area, survey data suggest that even if the  
258 bulk of remittances occurs after the harvest has been realised, the migrants supply some  
259 liquid assets prior to the crop season so that their families may have access to key factors  
260 of production.

261 So far, our theoretical discussion has not taken into account the presence of another  
262 informational asymmetry, which would this time be beneficial to the migrant. Indeed, the  
263 migrant freely decides whether he sends funds or not. If he decides not to, his family  
264 cannot ascertain whether this decision is due to temporary money troubles or to his  
265 intentional derogation of the contract. Various elements, among which directly moral  
266 motivations or migrants' concern about other persons' opinions of them, induce us to  
267 believe that the migrants do not take advantage of this informational asymmetry and that  
268 the implicit agreement to assist others is enforced by social pressure. Yet, the possible  
269 occurrence of money troubles is introduced in the model since it alters the reliability of the  
270 poverty insurance mechanism. Let  $\Psi$  the probability that the migrant financially supports  
271 the family be:

$$272 \quad \Psi = h\left(\frac{N_m}{N}\right)$$

273 (6)

274  $\Psi$  is assumed to be positively correlated with the number of family emigrants  $N_m$   
275 divided by the number of family members residing in the country of origin  $N$ . The higher

276 the ratio, the smaller the number of individuals being financially supported by each  
 277 emigrant and the more the insurance mechanism.

278 *Insurance mechanism reliability and level of effort:*

279 The presence of a relationship contractual between emigrants and their families of origin  
 280 imply that when families suffering a shortfall in income receive an amount of remittances

281  $R$  in such a way that  $R \geq \bar{C} - \Pi - \bar{Y}$  with probability  $\Psi$  and  $R < \bar{C} - \Pi - \bar{Y}$  with  $(1 - \Psi)$ .

282 For simplifying the model, we can assume that the migrants send either an amount strictly  
 283 equals to the deficit of consumption ( $R = \bar{C} - \Pi - \bar{Y}$ ) with probability  $\Psi$  or no remittances  
 284 at all ( $R = 0$ ) with probability  $(1 - \Psi)$ , whenever,  $Y = Y_l$

285 Under these assumptions, the expected value of remittances is written as follow:

$$286 \quad E(R) = \Psi[1 - p(le)](\bar{C} - \Pi_l - \bar{Y}) \quad (7)$$

287 The optimisation facing each household is to choose a level of labour effort that  
 288 maximises expected utility, where expected utility is given by:

$$289 \quad EU = E(\Pi) + E(R) + \bar{Y} - v(le) \quad (8)$$

$$290 \quad \Leftrightarrow EU = (1 - \Psi)(\Pi_l + \bar{Y}) + \Psi\bar{C} + p(le)[(\Pi_h - \Pi_l) + \Psi(\Pi_l + \bar{Y} - \bar{C})] - v(le)$$

291 This first-order condition is

$$292 \quad \frac{v'(le)}{p'(le)} = (\Pi_h - \Pi_l) + \Psi(\Pi_l + \bar{Y} - \bar{C}) \quad (9)$$

293 Starting from equation (9), the effect of increasing  $\Psi$  on optimal  $le$  can be derived from  
 294 differentiating the first-order condition. The resulting expression is as follow:

295

$$296 \quad \left[ \frac{v''(le) p'(le) - v'(le) p''(le)}{[p'(le)]^2} \right] dle = d\Delta\Pi + (\Pi_l + \bar{Y} - \bar{C})d\Psi + \Psi d\Pi_l + \Psi d\bar{Y} - \Psi d\bar{C}$$

297 (10)

298 (+) (-) (+) (+) (-)

299 Where  $\Delta\Pi = \Pi_h - \Pi_l$

300 Summary of the result of the comparative experiments on the level of effort derived from  
 301 the model is:

$$302 \quad le^* = le^* (\Delta\Pi, -\Psi, +\Pi_l, +\bar{Y}, -\bar{C})$$

303 (11)

304 The model predicts a negative relationship between the  $\Psi$ , which is an indicator of the  
 305 reliability of the insurance mechanism, and the labour in efficiency units in a context of  
 306 informational asymmetry. This prediction cannot be directly tested due to lack of data.  
 307 Formally it is possible to show the presence of a negative relationship between the degree  
 308 of reliability of insurance mechanism and technical efficiency of the exploitation in the  
 309 case where the hypothesis moral hazard is pertinent.

310 From the literature, technical efficiency is defined as follows:

$$311 \quad TE = \frac{\text{realised output}}{\text{Maximum output}}$$

312 The maximum output in the model above  $Y_h$  corresponds to a level of effort  $\bar{le}$ , such that  
 313  $p(\bar{le}) = 1$ . Technical efficiency may then be written as:

$$314 \quad TE = \frac{E(Y)}{Y_h} = \frac{p(le)(Y_h - Y_l) + Y_l}{Y_h} \quad (12)$$

315 It follows that:

$$316 \quad TE'(le) = \frac{p'(le)(Y_h - Y_l)}{Y_h} > 0 \quad (13)$$

317 The key prediction of the model thus becomes the more reliable the income-smoothing  
 318 mechanism, the higher the incentive to shirk, the lower the technical efficiency.

319 Extension of the model: aversion of the risk hypothesis

320 The hypothesis of the neutrality towards the risk can be modified by the speciation of the  
 321 expected utility of the exploitation as follow:

$$322 \quad EU = \log(C) - v(le)$$

323 (3bis)

324 So it becomes possible to show that:

$$325 \quad EU = p(le) \cdot \{ \log(\Pi_h + \bar{Y}) - \log(\Pi_l + \bar{Y}) + \Psi [\log(\Pi_l + \bar{Y}) - \log \bar{C}] \} + \Psi \log \bar{C} \\ + (1 - \Psi) \log(\Pi_l + \bar{Y}) - v(le) \quad (8bis)$$

326 Which gives the first order condition

$$327 \quad \frac{v'(le)}{p'(le)} = \log(\Pi_h + \bar{Y}) + \Psi[\log(\Pi_l + \bar{Y}) - \log \bar{C}] \quad (9bis)$$

328 This last equation shows that the prediction of the model does not change nothing if we  
 329 introduce the aversion hypothesis towards risk. Nous found a negative relationship  
 330 between *le* and  $\Psi$  in estimating the total difference of the expression (9bis). I search, in the  
 331 following, to size the opportunist behaviour of the exploitations by analysing the technical  
 332 efficiency. I propose frontier estimation of the production function using the fixed effects  
 333 method to show that the offered guarantee linking the migrants to their origin exploitations  
 334 are a determinant factor of the inefficiency.

335 **The econometric model:**

336 Here is the function of the production technology on each plot

$$337 \quad g(X_{ih}, W_i, G_{ih}, \mu_h, \theta_{ih}), \quad (14.a)$$

338 Where *i* is the index plots of land and *h* is the index of the household  
 339 ( $i = 1, \dots, p, \quad h = 1, \dots, H$ );  $X_{ih}$  represents a vector of physical inputs on plot *i*,  
 340  $W_i$  represents a vector of observable plot characteristics,  $G_{ih}$  stands for a vector of  
 341 characteristics of the individual who controls the plot;  $\mu_h$  represents a disturbance term  
 342 that recapitulates the effects of unobserved plot quality variables and plot-specific  
 343 production shocks.

344 Considering that  $g(X_{ih}, W_i, G_{ih}, \mu_h, \theta_{ih}) = g(X_{ih}, W_i, G_{ih}) \exp(\mu_h + \theta_{ih})$

345 In fact, the logarithms are taken on both sides, the production function is specified as:

$$346 \quad \ln Y_{ih} = \ln g(X_{ih}, W_i, G_{ih}) + \mu_h + \theta_{ih} \quad (14.b)$$

347 According to Greene (2012), the term  $\mu_h$  can be considered as a fixed effect where it  
 348 represents a specific constant to each exploitation. It is the estimator *within*, the statistics  
 349 properties have been clarified by a relative study on panel data [12]. On the other hand, a  
 350 random effect where, it is included in the residual where the distribution is not explicit  
 351 specified. The generalised least squares GLS, which brings unbiased estimators and  
 352 convergent can be used to estimate the model.

353 While it is possible to argue for one or the other model, unobserved heterogeneity and  
 354 embodied in the error component  $\mu_h$  are the key problem with the random effects

355 approach, therefore, may be correlated with observed inputs. The traditional technique to  
356 deal with this problem is to exploit a fixed effects procedure, i.e. to remove the household-  
357 specific effect  $\mu_h$  by transforming the data into deviations from household means [13]. In  
358 that case, sufficient conditions for the OLS estimates from the transformed variables to be  
359 unbiased and consistent is that the elements  $X$  and  $W$  are uncorrelated with the classical  
360 disturbance term  $\theta$ .

361 [14] proposed a test for orthogonality of the random effects and the regressors. It is based  
362 on the thought that under the hypothesis of no correlation. The random effects and the  
363 fixed effects estimates should not differ systematically. The basic idea of the test is that,  
364 under the hypothesis of independence, the estimators within and Generalized Least  
365 Squares are not significantly different.

366 Two main limits are observed for this method. First, the regressors' specific to every  
367 exploitation and invariants according to the plots of land, are excluded by the within  
368 transformation, which consists in expressing variables according to their gap to the  
369 individual mean. Finally, the efficiency and the convergence of the within estimators are  
370 bound to the acceptance of the hypothesis of exogeneity of the independent variables with  
371 the term of classic error.

372 The use of the method of fixed effects is legal because the specification of the model does  
373 not contain invariant regressors according to the plots of land. However, without  
374 instruments, it was not possible to correct the estimated coefficients of biases introduced  
375 by a possible correlation between the explanatory and  $\theta$  variables. After the estimation  
376 of equation 14b, we test the hypothesis of a negative relationship between the reliability of  
377 the insurance mechanism ( $\psi$  in the theoretical model) and the technical efficiency (not  
378 observed) of the holdings, measured by  $\mu_h$ . It will be a matter of simply regressing  $\mu_h$  on a  
379 set of variables representing the characteristics of the exploitation with a proxy of  $\psi$ .

380 Specification of the model:

381 Before estimating the model, we have to choose the specific functional form  
382  $g(X_{ih}, W_i, G_{ih})$ . For that, we assume that the process of the production on a plot  $i$  from an  
383 exploitation  $h$  determined by Cobb-Douglas production function. In this case, we  
384 estimate:

385  $\ln y_{ih} = \alpha + \beta_x \ln X_{ih} + \beta_k W_i + \beta_N G_{ih} + \mu_h$  (15)

386 Where,

387  $y_{ih}$ , represents the yield on plot  $i$  from an exploitation  $h$  ;

388  $X_{ih}$ , denotes the vector of traditional factors of agricultural production (area, labour, and  
389 capital);

390  $W_i$ , is the vector of the plot characteristics (include the characteristics of the responsible of  
391 the plot himself “sex, age, education);

392  $G_{ih}$ , is the representing certain variables exogenous uncontrollable by the farmers (like  
393 precipitation and regions’ fixe effects);

394 The specification has an advantage to be simple and provide the estimators without bias.  
395 The estimation of this function gives a measure of technical efficiency that is regressed  
396 using certain characteristics of the exploitation and the locality of residence.

397  $\hat{\mu}_h = \beta_a + \beta_k Z_h + \varepsilon$

398 Where,  $Z_h$  is a vector of the characteristics of the exploitation like participation in  
399 migration, le sex, education level, and ethnic of the head of exploitation, the proportion of  
400 plot with improved seed and the variables of localisation as region of residence.

401 Dependent variables:

402 The dependent variable for the first model is logarithm of the yield on each plot. The  
403 agricultural survey of economic conditions makes it possible to obtain the yield of all the  
404 crops on all the plots of the sample from the survey on the yield squares (carré de  
405 rendement) on 1/3 of the plot and the farmer declarations on the others. The regression on  
406 the production of the different plots of the holding provides a measure of technical  
407 efficiency, which is the dependent variables for the second model.

408 Explanatory variables:

409 The explanatory variables used in the regression are:

410 Area: The Malian’s agriculture remains extensive. The increase of agricultural output  
411 remains linked to the expansion of the cultivated areas. All the plots of land of the  
412 exploitations samples are measured during the first move of the survey. When several

413 speculations are cultivated on the same plot of land, is made an evaluation of the  
414 proportion occupied by each of them;

415 The variables of input: the work is measured by the number of the agricultural assets  
416 (active persons) having worked on the plot. When family cannot handle all the work, the  
417 exploitations can turn to hired labour in certain periods of the cultural calendar, the use of  
418 this outside work is taken into account through the cost made for this service. Fertilizers  
419 and improved seeds are taken into account through the introduction of dummy variables,  
420 take value 1 if the input is used on the plot and 0 otherwise;

421 The characteristics of the plot: the quality of the soil is measured by dummy variables that  
422 reflect its use or not during the previous season and its weeding for the current season;

423 Farming techniques such as the use of complete equipment, the practice of monoculture or  
424 the type of cereals grown are introduced in the regression. The method of exploitation of  
425 the plot (collective or individual) is also integrated into the model;

426 The individual characteristics of the person responsible for the plot are taken into account  
427 through sex and schooling.

428 For the technical efficiency regression, the explanatory variables are:

429 The reliability of the insurance mechanism is measured by the ration of migration,  
430 calculated by the number of migrants over the number of members of the exploitation.  
431 This ration is calculated separately for each type of migration to distinguish their effects.  
432 To show the existence of moral hazard, the coefficient associated with each ration must  
433 have negative sign.

434 Characteristics of the household head: the household head is the main decision maker at  
435 the production unit level. Its ability to make good decisions and ensure better execution is  
436 important for the proper running of the exploitation. Despite the theoretical and even  
437 empirical controversy surrounding the role of education on agricultural productivity, we  
438 expect that it will have a positive impact in the sense that it is important to us to strengthen  
439 its capacity to absorb new farming practices. In a society, still marked by cultural  
440 heaviness, it is thought that men are better equipped to master a unit of production and  
441 consumption. Therefore, a negative sign of the sex variable of the farm manager is  
442 expected, which takes the value of one if woman and zero if not. The manager's ethnicity  
443 is also integrated into the model;

444 Other variables such as the proportion of plots grown with improved seeds and locality  
445 characteristics across the region of residence introduced in the model.

446 Results and discussions

447 This section presents the results on the impact of migration influence on agricultural  
448 productivity in fact, on the productivity of growing crops in Mali. Primarily, the study  
449 supposed to estimate the impact of each type of migration (internal and external),  
450 unfortunately the secondary data used from national survey was cross sectional data so the  
451 international migrants were not enough to make our regression.

452 *Descriptive statistics of the variables used in the model:*

453 Table 1 reveals the descriptive statistics of the variables used in the present study. The  
454 data employed in the estimation includes 37175 individuals sharing between 2331 farm  
455 households (13.82 individuals' in average per household with a standard deviation of  
456 9.06) through the nine regions of Mali except Kidal because of the insecurity of this  
457 region. This data is a representative survey of 2331 households statistically distributed in  
458 the country. Children represented 33.99 % aged less or equal to 14 years old of the  
459 sampled individuals and the work-force age going from 15 to 65 years old accounted for  
460 60.28 %, while the retired or the elders above 65 years represented 5.80 %. Males  
461 represent 53.0 % of the sampled individuals of the whole sample and the remaining 47.0%  
462 were females. The educational level from the sample showed that 72.38% had no formal  
463 educational, 17.47% had primary while only 9.46% had education up to secondary or  
464 professional educational level. For the university level, the percentage is very low in the  
465 agricultural production sector.

466 The Malian farming remains dominated by the traditional practice (see the table 1), it is up  
467 to now family production scale with small cultivated area. In the survey, they used GPS to  
468 measure the cultivated area and the yield square to measure the output of the crop  
469 production. More than 51% of the farmers do not use the manure or fertilizer and the  
470 mode of cropping by the majority (91.45%) was mostly pure cultivation (one plot one  
471 crop), a system known as mono-cropping. On average, the production in kg is 113.59 for  
472 the entire staple crop together '(millet, sorghum, rice and maize) with a standard deviation  
473 of 206.81. It can said that there is a high variability of the cultivated area of crop in the  
474 agricultural production in Mali. The average cultivated area averages 6.85 hectare with

475 standard deviation of 20.61, which simply show that there is a big difference between the  
 476 sizes cultivated.

477 The proportion of young population in the population in Mali is very considerable, and  
 478 this is evident in the sampled population. The average age is about 29.32 years old with  
 479 21.64 as standard deviation. This situation is associated with our variable of interest,  
 480 migration, which is very widespread in the Sahel especially in Mali our study area. Indeed,  
 481 the phenomena of migration in Mali is the consequence of unemployment and the difficult  
 482 economics conditions of the country, which push the population to emigrate. Regarding to  
 483 our sampled population, there is an average emigrant of 0.40 by household.

484 Table 6 : Descriptive statistics of the variables used in the models

<b>Variable</b>	<b>Number</b>	<b>Mean</b>	<b>Std. Dev.</b>
Production (in Kg)	8477	113.59	206.81
Area (in hectare)	8477	6.85	20.61
Number of migrant by household	8477	0.40	1.16
Average age	8477	29.32	21.64
Household size	8477	13.82	9.06

<b>Variables</b>	<b>Modality</b>	<b>Number</b>	<b>Frequency</b>
Age of the household member	Children (<=14 years)	2876	33.93
	Working age (15-65 years)	5110	60.28
	Vieux (>65 years)	491	5.79
Sex of the household member	Male	4493	53
	Female	3984	47
Level of education of the household member	Non educated	6136	72.38
	Primary school	1481	17.47
	Secondary & professional	802	9.46
	University level	58	0.68
Mode of plot's ploughing	No ploughing	719	8.48
	Manual	961	11.34
	plough	464	54.74
	Manual et plough	1957	23.09

	Mechanic	159	1.88
	Manual et mechanic	26	0.31
	plough et mechanic	15	0.18
	None	4346	51.27
Use of manure and fertilizer	Manure or fertilizer	318	37.51
	Manure and fertilizer	951	11.22
Mode of cropping	Pure	7752	91.45
	Association of crops	725	8.55

485 *Source: Author's field research*

486 Estimates of production function

487 The econometric results is presented in table 6. A multiple regression was estimated for  
488 the main staple crops in the country (millet, sorghum, rice, maize and bean) jointly and  
489 separately. It gives the elasticities of production in relation to the different factors used  
490 such as input (fertilizer and manure). The Adjusted R square shows that 62.5% of the  
491 variability of the plot production is explained by the explanatory variables used in the  
492 model. Seed is an important factor that influences the yield in terms of quantity and in  
493 terms of the quality of the seed used for the production. From the results, it was observed  
494 that the quantity of seed is positively significant in explaining the output of farmers. The  
495 use of improved seed other than local seeds for the first year was statistically significant  
496 but negative in explaining the yield of farmers. However, improved seed for the third year  
497 had a positive sign and significant. The area coefficient is positive and significant at 10%;  
498 this situation indicates that the marginal yield of the area is not zero. First, this result is  
499 coherent with the theory and it confirms the extensive nature of agriculture in Mali. The  
500 results show that the number of agricultural workers (family labour and hired labour)  
501 significantly influence the production on the plots. Therefore, it can be argued that the  
502 coefficient associated with the logarithm of the number of both workers on the plot are  
503 significant. This suggests that the constant of the production function varies according to  
504 the number of agricultural assets. This circumstance indicates that the potential of these  
505 factors of production are still to be exploited. Consequently, it confirms the hypothesis  
506 that, there is a surplus of workers in farms production in developing countries, which  
507 reinforced Lewis' model done in 1954: "labour can move from the traditional sector to the  
508 modern sector without loss of production in the traditional sector" [15]. In this case, the

509 departure of one or more members in migration should not negatively influence  
510 agricultural work because, as [16] argued, migration takes workers but not work, hence,  
511 "the effort of those who remain adjusts". Once the use of the hired labour is positive and  
512 significantly different from zero, it indicate that farms could compensate for the departure  
513 of agricultural assets by using additional labour. The mechanization of the production  
514 system can also help reduce the need for agricultural assets. The use of fertilizers and  
515 manure have a positive influence on the level of production. Production is higher for  
516 newly developed plots according to the farmers. Probably because these plots are more  
517 fertile. As expected, pure cultivation (a single crop on the plot) favours increased  
518 production compared to the crop association. Production is higher in a plot managed by a  
519 man compare to a plot managed by a woman. This situation is in line with several studies  
520 done on measuring men and women's agricultural output [17].

521 Regarding the labour force, the working population is not significant, however, the  
522 category elder's population is statistically significant at 10% and affects negatively the  
523 production. This situation can be explained as the fact that the elder's population do not  
524 have the work force to work decently in the farm. In terms of gender issue, the result  
525 showed that the plot controlled by women are less productive than the one controlled by  
526 men, which is similar with the results found by Udry et al (1995). Explaining this  
527 outcome, women in rural area in Mali mostly use most of their time working for men  
528 instead of working for themselves and also, this can due to the limited resources by rural  
529 women. In fact, referring to the Food and Agriculture Organization of the United Nations  
530 (FAO), in underdeveloped nations, rural women act as a keystone of family agriculture  
531 that is small-scale production and daily household subsistence.

532 Migration variable is statistically significant and held a negative sign that means it has a  
533 negative impact on the output of the several crops used in the model. Our finding is related  
534 to the results of [18]; [19]. Migration plays important role in time of food shortage in the  
535 rural area in Mali [20]. Especially through the remittances send by migrants to their  
536 respective family members behind. Migration contributes also to diversify the sources of  
537 earnings, which allows the household to overcome the weaknesses of market in the rural  
538 area and also restraints of credit and insurance.

539

540

541 Table 7 : Jointly modelling of the production function of the growing staple crops in Mali

<b>Log (production)</b>	<b>Coefficient</b>	<b>S. Error</b>	<b>t</b>	<b>P&gt;t</b>	<b>[95% Conf. Interval]</b>	
<b>Constant</b>	3.61***	0.05	68.33	0.00	3.51	3.71
<b>Seed [Ref. Local seed]</b>						
Improved seed for first year	-0.36***	0.07	-5.23	0.00	-0.50	-0.23
Improved seed for 2 <sup>d</sup> year	0.12	0.10	1.26	0.207	-0.07	0.31
Improved seed for third year	0.32***	0.11	2.98	0.003	0.11	0.53
Improved seed unknown year	-0.17**	0.07	-2.53	0.011	-0.31	-0.04
<b>Quantity of seed used/plot</b>	0.02**	0.01	2.23	0.026	0.00	0.04
<b>Log (Area)</b>	0.02*	0.01	1.70	0.09	0.00	0.05
<b>Log (Hired labour)</b>	0.03**	0.01	2.69	0.01	0.01	0.06
<b>Log (Family labour)</b>	0.10***	0.02	4.77	0.00	0.06	0.15
<b>Input [Ref. No use of manure and fertilizer]</b>						
Manure or Fertilizer	0.58***	0.03	18.44	0.00	0.52	0.64
Manure and Fertilizer	0.77***	0.05	16.81	0.00	0.68	0.86
<b>Mode of Cropping [Ref. Monoculture]</b>						
Association de cultures	-0.21***	0.06	-3.49	0.00	-0.33	-0.09
<b>Level of schooling [Ref. Non educated]</b>						
Primary school	0.14***	0.04	3.77	0.00	0.07	0.21
Secondary& professional	0.13***	0.05	2.87	0.00	0.04	0.22
University level	0.23	0.18	1.30	0.19	-0.12	0.58
<b>Age [Ref. (&lt;=14 years)]</b>						
Working age (15-65 years)	-0.04	0.03	-1.41	0.16	-0.10	0.02
Elders (>65 years)	-0.12*	0.06	-1.35	0.06	-0.19	0.006
<b>Sex [Ref. Male]</b>						
Female	-0.04	0.03	-1.42	0.15	-0.10	0.02

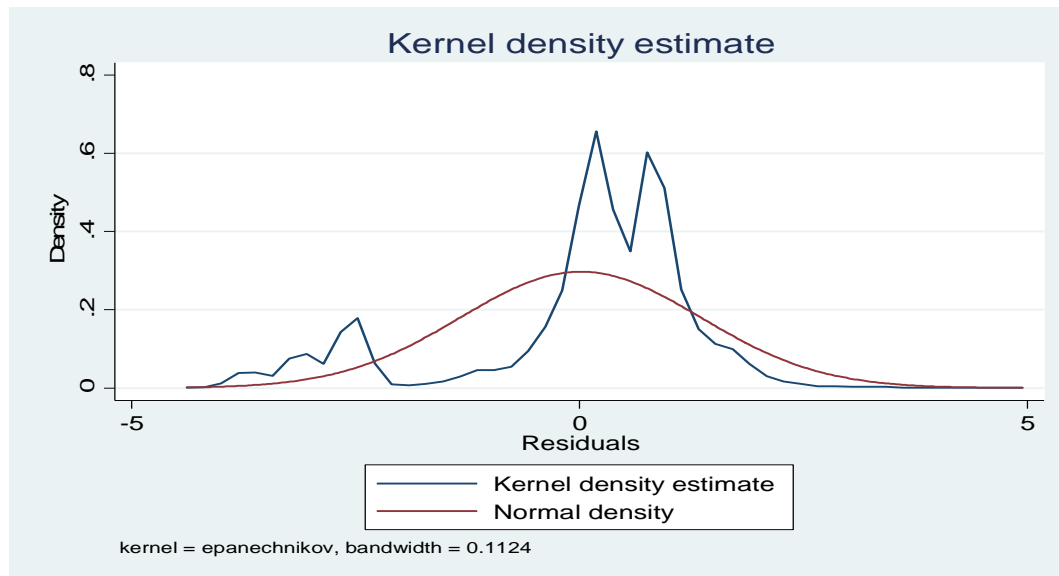
Migration (0=No, 1=Yes)            -0.10\*        0.04        -2.43    0.02        -0.18        -0.01

542 \*\*\*p<0.001 indicates significance at 1%, \*\*p<0.05 indicates significance at 5%, \*p<0.01

543 indicates significance at 10%.

544 *Source: author's field research*

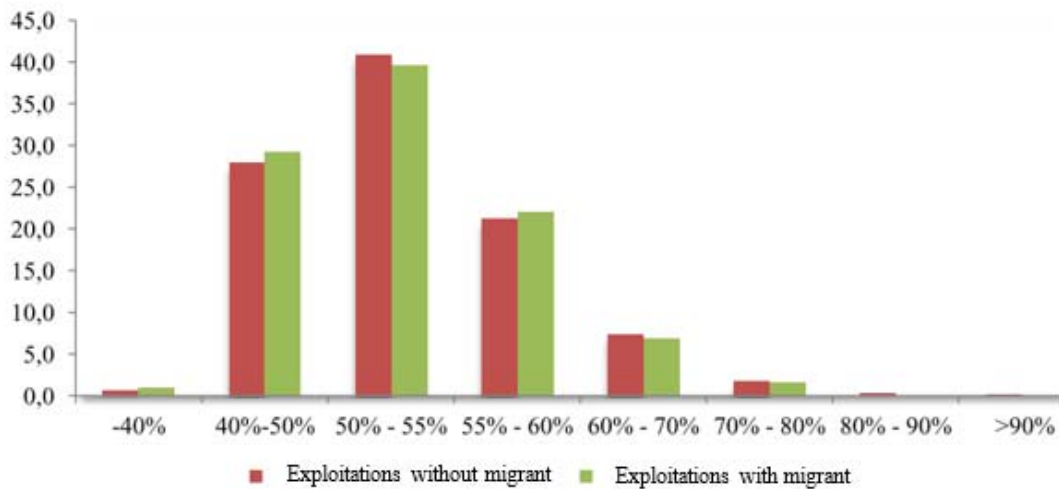
545 Figure 4 : Sharing of fixed effects



546 *Source: Author's field research*

547 Once technical efficiency's estimation of agricultural unit is available. We are now  
 548 checking whether it is a decreasing function of the reliability of the insurance mechanism.  
 549 Therefore, we estimated an equation of the predicted value of the fixed effect as a function  
 550 of a vector of observable characteristics of the operation and the insurance mechanism  
 551 measured by  $\Psi$ . Due to the aspect of data (cross sectional), we ran only one model with  
 552 internal migration (rural to urban migration) because the data did not contain much  
 553 exploitations involved in international migration. The results of technical efficiency  
 554 regressions are presented in table 8 (see appendix). The coefficient associated with the rate  
 555 of migration is significant and held a negative sign. This means that the null hypothesis of  
 556 moral hazard is not rejected. The presence of opportunistic behaviour might well be  
 557 facilitated by the existence of an implicit contract between migrants and their families  
 558 behind.

559 Figure 5 : Distribution of the exploitations according to the technical efficiency by  
 560 migration status



561 *Source: author's field research*

562 *Production function ran separately for each crop:*

563 The regression ran separately, the results changed from one crop to another crop. Our  
 564 interested variable that is migration has an impact at 10% only on the yield of maize. That  
 565 effect is statistically significant and negative, which is beyond our expectation. Maize and  
 566 groundnut production demand labour intensive for its practices. The labour both hired  
 567 labour and family labour are statistically significant and positive for these crops. The  
 568 variable area is significant and positive for maize and groundnut cultivation, this situation  
 569 is understandable because Malian agricultural is based on extensive agriculture. The input  
 570 fertilizer and manure and the labour both hired labour and family labour are statistically  
 571 significant and positive for the crops (millet, sorghum, maize and peanut). Association of  
 572 crops is negative for the maize crop such as more number of plants in one acre and also  
 573 due to less sunlight can make difficult crop to grow effortlessly or easily.

574 Table 8: Production function ran for each crop separately

Variables	Millet	Sorghum	Rice	Maize	Peanut
<b>Log (production)</b>	Coef/SE.	Coef/SE.	Coef/SE.	Coef/SE.	Coef/SE.
	3.96***/0.		4.40***/0.	3.09***/0.	3.25***/0.
Constant	13	3.80/0.15	07	12	11
					0.09**/0.0
<b>Log (Area)</b>	0.03/0.04	-0.05/0.04	-0.01/0.01	0.07*/0.04	4
<b>Log (Hired labour)</b>	0.12***/0.	0.03/0.04	0.00/0.02	0.05*/0.03	0.17***/0.

	04				03
	0.12**/0.0			0.14***/0.	0.11**/0.0
<b>Log (Family labour)</b>	6	0.06/0.06	-0.03/0.03	05	5
<b>Input [Ref. No use of manure and fertilizer]</b>					
Manure or Fertilizer	0.21***/0.	0.65***/0.		1.36***/0.	0.56***/0.
	07	08	0.04/0.05	09	07
Manure and Fertilizer	0.76***/0.	0.92***/0.		1.38***/0.	0.36**/0.1
	10	13	0.04/0.07	10	7
<b>Mode of Cropping [Ref. Monoculture]</b>					
Association of cultures	0.13/0.11	-0.26/0.14	-0.05/0.09	-0.54***/0.16	0.20/0.16
<b>Level of schooling [Ref. Non educated]</b>					
		0.30***/0.0			0.42***/0.0
Primary school	0.06/0.08	9	0.01/0.04	0.08/0.07	8
Secondary & professional	0.29***/0.0				0.41***/0.0
	9	0.18/0.13	0.08/0.09	-0.09/0.10	9
University level	-0.05/0.74	0.24/0.22	-0.08/0.05	0.26/0.25	0.81***/0.1
					3
<b>Age [Ref. (&lt;=14 years)]</b>					
Working age (15-65 years)	0.19***/0.07	0.19**/0.08	0.05/0.05	0.04/0.07	-0.04/0.07
Elders (>65 years)	0.49***/0.16	0.31**/0.15	0.18/0.07	-0.05/0.15	0.21/0.26
<b>Sex [Ref. Male]</b>					
Female	0.10***/0.06	-0.07/0.08	-0.10**/0.05	-0.06/0.06	0.08/0.07
Migration (0=No, 1=Yes)	-0.29/0.23	-0.23/0.18	0.05/0.06	-0.11*/0.06	-0.07/0.05
Number of observation	1917	1538	1019	1340	1493

575 Standard error after /. *Source: author's field research*

576 Conclusion

577 The principal component of this objective was to highlight the existence of a moral hazard  
578 phenomenon that would be the cause of poor agricultural output obtained by exploitations  
579 with at least one member living outside their locality. A remark, most of the researches

580 have been focused on the international migration, but the present study mostly focused on  
581 the impact of internal migration on agricultural productivity. Because more than 95% of  
582 the whole migrants move inside the country. The theoretical model used in this research,  
583 proposed by [5], shows that the farmers exercise lower average level of effort in doing  
584 farm activities once they are insured by receiving transfer from migrants. The forecast of  
585 the theoretical model was tested using the estimation by the fixed effects method of a  
586 production frontier. The indicator of the reliability of the insurance mechanism, measured  
587 by the ration of migration (ration of migration is to the number of migrants over the size of  
588 the exploitation) seems determine the technical inefficiency of agricultural exploitations.  
589 [5] obtained this conclusion with regard to the Kayes region (international migration).  
590 Although some previous studies conducted regional analysis, this present study was  
591 estimated based on national impact and have also concentrated on the impact of internal  
592 migration which is the most dominant migration type in Mali.

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